

# Ready to cut costs and energy?

Let's talk Dual-Fuel



Choice Properties is seeing real savings from upgrading to dual-fuel rooftop units, and you can too. With a proven premium payback in as low as 1.4 years and additional financial incentives available across Canada, now is the time to switch. Interested in reducing your energy costs and environmental impact?

## Opportunity

Choice Properties has been replacing gas-fired rooftop units reaching their end of life with new hybrid dual-fuel rooftop units across the portfolio. There has been interest from our tenants in understanding the impact on the operational costs.

## Results

Between 2024 and 2025, Choice Properties evaluated the performance of newly installed dual-fuel rooftop units (RTUs) at our site, replacing a traditional gas-fired unit – and the results are promising:

Annual Energy Consumption Savings	<b>17%</b>
Annual Utility Cost Savings	<b>24%</b>
ROI	<b>1.4 years</b>



How quickly do these units pay for themselves in different provinces? Here is the ROI analysis across localized utility rates.

Province	Measured		Modeled					
	BC	NS	AB	SK	MB	ON	QC	NB
Payback (years to recoup cost premiums)	<b>2.4</b>	<b>1.4</b>	<b>22.7</b>	<b>5.9</b>	<b>4.3</b>	<b>4.4</b>	<b>1.5</b>	<b>1.4</b>

## Available Incentives Across Canada

Province	Program	Website
BC	Fortis BC – Dual Fuel Rooftop Unit Rebates	<a href="https://www.fortisbc.com/rebates/detail/dual-fuel-rooftop-unit-rebates">https://www.fortisbc.com/rebates/detail/dual-fuel-rooftop-unit-rebates</a>
ON	Enbridge – Fixed Incentive Program	<a href="https://www.enbridgegas.com/ontario/business-industrial/incentives-conservation/programs-and-incentives/equipment-upgrades/fixed-incentive-program">https://www.enbridgegas.com/ontario/business-industrial/incentives-conservation/programs-and-incentives/equipment-upgrades/fixed-incentive-program</a>
QC	Energir – Business – Dual Energy	<a href="https://energir.com/en/business/dual-energy">https://energir.com/en/business/dual-energy</a>
SK	SaskEnergy – Commercial Space and Water Heating Rebate	<a href="https://www.saskenergy.com/ways-save/commercial-space-and-water-heating-rebate">https://www.saskenergy.com/ways-save/commercial-space-and-water-heating-rebate</a>

Reach out to [hvac@choicereit.ca](mailto:hvac@choicereit.ca) to explore how Choice Properties can financially support your transition.