

**Choice**Properties

Places People Thrive ™

#### **Forward-Looking Statements**

Certain statements contained in this document constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to Choice Properties REIT's ("Choice Properties" or the "Trust") future outlook and anticipated events or results and may include statements regarding the financial position, business strategy, budgets, litigation, projected costs, capital expenditures, financial results, taxes, plans and objectives of or involving the Trust. Particularly, statements regarding future results, performance, achievements, prospects or opportunities for the Trust or the real estate industry are forward-looking statements. In some cases, forward-looking information can be identified by such terms such as "may", "might", "will", "could", "should", "would", "occur", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue", "likely", "schedule", "anticipate", "foresee", "goal", "seek", "strive", "aspire", "pledge", "aim", or the negative thereof or other similar expressions concerning matters that are not historical facts. The Trust has based these forward-looking statements on factors and assumptions about future events and financial trends that it believes may affect its financial condition, results of operations, business strategy and financial needs, including that the Canadian economy will remain stable over the next 12 months, that inflation will remain relatively low, that interest rates will remain stable, that tax laws remain unchanged, that conditions within the real estate market, including competition for acquisitions, will be consistent with the current climate, that the Canadian capital markets will provide the Trust with access to equity and/or debt at reasonable rates when required, and that Loblaw will continue its involvement with the Trust. Although the forward-looking statements contained in this document are based upon assumptions that management of the Trust believes are reasonable based on information currently available to management, there can be no assurance that actual results will be consistent with these forward-looking statements. Forward-looking statements necessarily involve known and unknown risks and uncertainties, many of which are beyond the Trust's control, that may cause the Trust's or the industry's actual results, performance, achievements, prospects and opportunities in future periods to differ materially from those expressed or implied by such forward-looking statements. These risks and uncertainties include, among other things, the factors discussed under "Enterprise Risks and Risk Management" section of the Trust's Report to Unitholders. The forward-looking statements made in this presentation relate only to events or information as of the date on which the statements are made in this document. Except as required by law, the Trust undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, after the date on which the statements are made or to reflect the occurrence of unanticipated events.

These forward-looking statements are made as of November 5, 2025 and Choice Properties REIT assumes no obligation to update or revise them to reflect new events or circumstances, except as required by law.

#### Non-GAAP Financial Measures

Certain Non-GAAP financial measures and ratios are contained in this document. These terms, which include the Proportionate Share Basis of accounting as it relates to Equity Accounted Joint Ventures and Financial Real Estate Assets, Net Operating Income ("NOI"), Cash Basis, Funds from Operations ("FFO"), Adjusted Funds from Operations ("AFFO"), Net Asset Value ("NAV"), Adjusted Debt to EBITDAFV, and Adjusted Debt to Total Assets are defined in Section 14, "Non-GAAP Financial Measures" of the Choice Properties' Management's Discussion and Analysis (MD&A) for the three and nine months ended September 30, 2025 and are reconciled to the most comparable GAAP measures. Choice Properties' unaudited interim period condensed consolidated financial statements and MD&A for the three and nine months ended September 30, 2025 are available on Choice Properties' website at www.choicereit.ca and on SEDAR+ at www.sedarplus.ca.

### **Canada's Premier REIT**

#### **Leading where it matters most**

#### Largest in Canada<sup>(1)</sup>

**700+** High-quality properties

**68.1M** Across 3 strategic asset classes

**\$17.8B** Fair value<sup>(2)</sup>

### One of Canada's Largest Urban Landowners

18M Development pipeline sq. ft.

70+ Sites with future development potential

#### Unmatched Necessity-Based Portfolio

83% Necessity-based retail portfolio<sup>(3)</sup>

37M Grocery-anchored sq. ft. retail portfolio

### Industry-Leading Balance Sheet

BBB (High)	DBRS Rating Positive Outlook
BBB+	S&P Rating
<b>7.1</b> x	Adjusted Debt to EBTIDAFV <sup>(5)</sup>

# Strategic Relationship with Canada's Largest Retailer

**58%** Loblaw tenancy<sup>(4)</sup>



Relationship with Loblaw provides a unique competitive advantage

#### **ESG** Leadership

Net Zero By 2050	One of Canada's first entities with targets validated by SBTi
50%+	Women executives (VP+)

Based on total portfolio GLA, number of properties and market capitalization.

<sup>(2)</sup> Fair value of investment properties inclusive of assets held for sale is shown on a proportionate share basis.

<sup>3)</sup> Calculated as a % of the retail segment's annualized gross rental revenue on a proportionate share basis as at September 30, 2025.

<sup>4)</sup> Calculated as a % of total annualized gross rental revenue on a proportionate share basis as at September 30, 2025.

<sup>(5)</sup> Represents a non-GAAP measure.

# Q3 2025 Financial and Operating Performance

Q3 2025	Q2 2025	Q3 2024
\$0.278 /unit	\$0.265 /unit +4.9%	\$0.258 /unit +7.8%
\$0.192 /unit	\$0.231 /unit -16.9%	\$0.229 /unit -16.2%
\$251.5M	\$249.2M +0.9%	\$244.6M +2.8%
\$14.53	\$14.38 +1.0%	\$14.04 +3.5%
98.0%	97.8% +0.2%	97.7% +0.3%
7.1x	7.2x -0.1x	7.0x +0.1x
	Q3 2025 \$0.278 /unit \$0.192 /unit \$251.5M \$14.53	\$0.278 /unit  \$0.265 /unit  +4.9%  \$0.192  /unit  -16.9%  \$251.5M  \$249.2M  +0.9%  \$14.38  +1.0%  98.0%  97.8%  +0.2%  7.1x  7.2x

<sup>(1)</sup> Represents a non-GAAP measure.

<sup>(2)</sup> AFFO is impacted by the seasonality inherent in the timing of executing capital projects. The decrease in Q3 2025 is primarily due to maintenance capital projects commencing earlier in the current year. For the year 2025, AFFO payout ratio is expected to be relatively consistent with prior year.

<sup>(3)</sup> Adjusted Debt to EBITDAFV, net of cash<sup>(1)</sup> was 7.1x as at September 30, 2025, 7.1x as at June 30, 2025, and 7.0x as at September 30, 2024

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# Canada's Premier REIT



# **Purpose-Driven Strategy**

Choice Properties is a leading Real Estate Investment Trust that creates enduring value through places where people thrive. We are more than a national owner, operator and developer of high-quality commercial and residential real estate. We believe in creating spaces that enhance how our tenants and communities come together to live, work, and connect. This includes our industry leadership in integrating environmental, social and economic sustainability practices into all aspects of our business. In everything we do, we are guided by a shared set of values grounded in Care, Ownership, Respect and Excellence.

Our financial goals are centered on capital preservation, generating stable and growing cash flows, and delivering appreciation in net asset value and distributions over time. We have a proven strategy and an unmatched foundation that supports these goals.



# Proven Strategic Framework

Creating **Enduring Value:** of capital

Preservation

Stable and growing cash flows

Appreciation in NAV and distributions over time

**PRIORITIES** 

- **Maintaining** market-leading portfolio
- Sustaining operational excellence
- **Delivering** development pipeline



#### **Foundation**

- Strategic relationship with Canada's largest retailer
- Industry leading balance sheet
- **ESG** leadership
- Experienced, engaged, and diverse team

### **Our Near-Term Focus**

**Priorities** 





Delivering development pipeline

**Building for** the Future Maximizing value in our core asset classes

Improving quality through balanced capital recycling

Delivering best-in-class property operations capabilities

Executing on our near-term Industrial opportunity

Creating value by advancing our Mixed-Use & Residential platform

**Foundation** 

Strengthening our unmatched foundation

# Market Leading Portfolio









# 3 Strategic Asset Classes

High-quality national footprint where Canadians live and work

Income Producing Properties	Properties	Square Feet	Fair Value <sup>(1)</sup>	Occupancy	Properties Under Development
Retail Predominately necessity-based grocery anchored retail portfolio	567	44.5M	\$11.6B <sup>(1)</sup>	97.8%	35 Projects
Industrial Flexible well-located industrial portfolio	124	21.8M	4.4B	98.3%	18.0M Square Feet
Mixed-Use & Residential Transit oriented mixed-use and residential portfolio	11	1.8M <sup>(2)</sup>	0.9B	<b>95.5%</b> <sup>(3)</sup>	\$0.9B Fair Value <sup>(1)</sup>
Total	702	68.1M	\$16.9B	98.0%	

<sup>(1)</sup> Fair value of investment properties is shown on a proportionate share basis. Fair value of retail includes \$0.1 billion of assets classified as assets held for sale as at September 30, 2025.

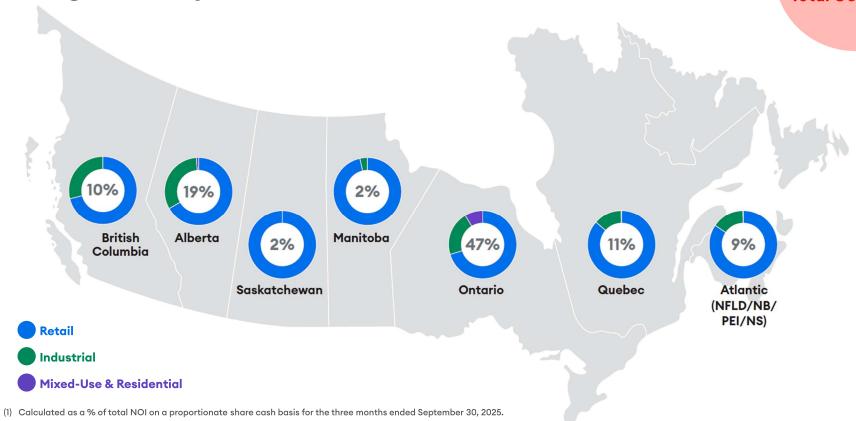
<sup>(2)</sup> GLA of mixed-use & residential includes 0.7 million sq. ft. associated with Choice Properties' 923 residential units.

<sup>(3)</sup> Occupancy represents retail and office portion of mixed-use properties; residential units are excluded.

# 3 Strategic Asset Classes

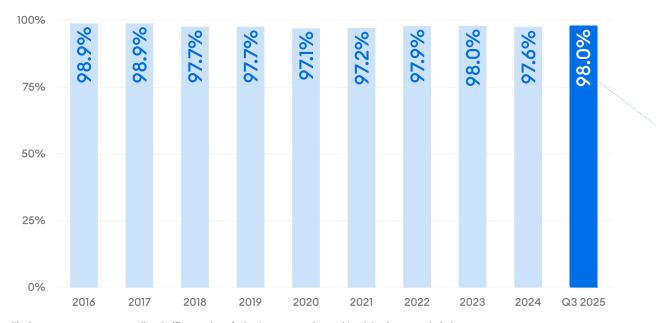
Percentage of NOI by Province(1)





# Stable and Consistent Occupancy

#### **Period-End Occupancy**



#### **Occupancy by Asset Class**

Retail	97.8%
Industrial	98.3%
Mixed-Use & Residential <sup>(1)</sup>	95.5%
Total	98.0%

(1) Occupancy represents retail and office portion of mixed-use properties; residential units are excluded.

# **Long-Term Leases**

High quality tenants provide cash flow stability

#### Lease Expiry by Year<sup>(1)</sup>

#### **Weighted Average Lease Term**









(1) Lease expiry by year includes ground leases.

# Winning Retail Portfolio



Necessity-based, well-located properties supported by strong anchor tenants

# Winning Retail Portfolio



Predominantly necessity-based grocery anchored retail portfolio

44.5M

567

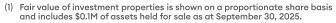
**Square Feet** 

**Properties** 

\$11.6B Fair Value<sup>(1)</sup>

97.8%

Occupancy







# **Strong Necessity-Based Retail Anchor Tenants**

Reliable and stable cash flows(1)

65%















of retail revenue from Loblaw banners

68%

































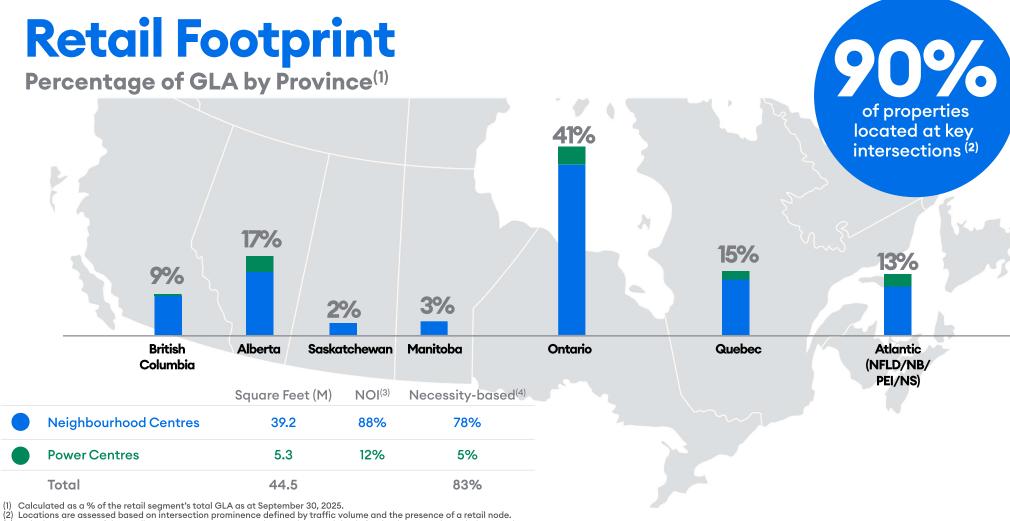


of retail revenue from necessity-based retail

(1) Revenue percentages below are calculated on the segment's annualized gross rental revenue on a proportionate share basis as at September 30, 2025.

**ChoiceProperties** 

Q3 2025 • Winning Retail Portfolio 17



<sup>(2)</sup> Calculated as a % of the retail segment's NOI on a proportionate share cash basis for the three months ended september 30, 2029.

(4) Calculated as a % of the retail segment's annualized gross rental revenue on a proportionate share basis as at September 30, 2025.

ChoiceProperties

# **Strong Tenant Retention**

#### Reliable and stable cash flows





- High probability of renewal
- Strong covenant tenants



2027

2028

Lease Expiry by Year<sup>(1)</sup>

(1) Lease expiry by year includes ground leases.

2026

Remainder of 2025

2030 & Beyond

2029

# High-Demand Industrial



High-quality generic industrial assets in key distribution markets

# High-Demand Industrial



Flexible well-located industrial portfolio

21.8M

**Properties** 

124

**Square Feet** \$4.4B

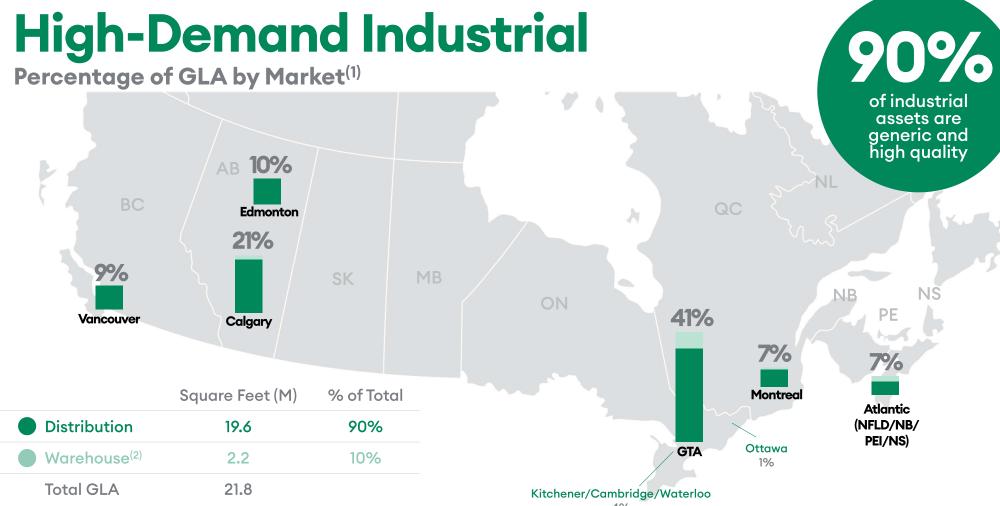
98.3%

Fair Value<sup>(1)</sup>

Occupancy

(1) Fair value of investment properties is shown on a proportionate share basis.





<sup>(1)</sup> Calculated as a % of the industrial segment's total GLA as at September 30, 2025. (2) Warehouse includes certain Small Bay assets.

# Resilient Industrial Tenant Base

#### Top 10 Industrial Tenants<sup>(1)</sup>

- 1 Loblaw
- 2 Amazon
- 3 Canada Cartage
- 4 Wonderbrands Inc.
- 5 TEN Canada Ltd.
- 6 Pet Valu
- 7 NFI IPD
- 8 Uline Canada Corporation
- 9 Alberta Gaming, Liquor and Cannabis
- 10 Kimberly-Clark

36%
Loblaw gross industrial revenue(1)
Loblaw















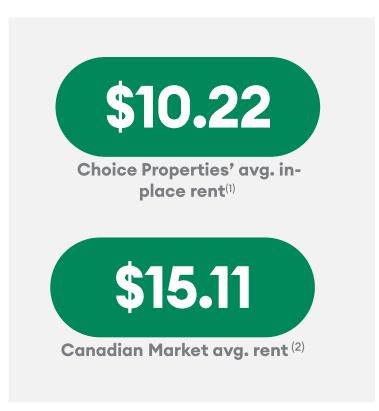






<sup>(1)</sup> Calculated on industrial segment's annualized gross rental revenue on a proportionate share basis as at September 30, 2025.

# Significant Embedded Growth



**Major Market Breakdown** 

	Choice Properties' Avg. Rent(1)	Market Avg. Rent <sup>(2)</sup>
Vancouver	\$14.39	\$19.87
Edmonton	\$9.23	\$11.20
Calgary	\$8.56	\$11.30
Greater Toronto Area	\$10.76	\$16.59
Greater Montreal Area	\$10.21	\$14.24

<sup>(1)</sup> Average in-place rent per square foot as of September 30, 2025, excluding ground leases. Loblaw leases make up 36% of Choice's industrial portfolio and feature capped rate renewals. (2) Average market rent per square foot. Source: CBRE Research, Canada Industrial Figures Q3 2025.

# Mixed-Use & Residential



Purpose-built rental in key markets

# Mixed-Use & Residential

 $\sqrt{1}$ 

Transit oriented mixed-use and residential portfolio

**1.8M**Square Feet<sup>(1)</sup>

**Properties** 

923 Residential Units

\$0.9B

95.5%

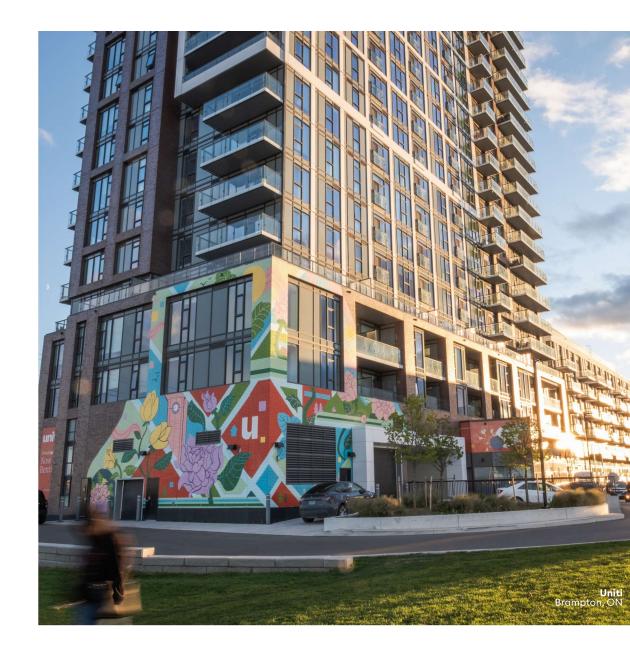
Fair Value<sup>(2)</sup>

Occupancy<sup>(3)</sup>

(1) GLA of mixed-use & residential includes 0.7 million sq. ft. associated with Choice Properties' 923 residential units.

(2) Fair value of investment properties is shown on a proportionate share basis.

(3) Occupancy represents retail and office portions of mixed-use properties; residential units are excluded.



# **Mixed-Use & Residential Properties**

#### Liberty House Residential



١	oronto,	ON	

Units	440 units	
Ownership	50%	

The Brixton
Residential



Toronto, ON

Units	397 units
Ownership	50%

Uniti Residential



Brampton, ON

Units	302 units
Ownership	50%

**Element**Residential



Ottawa, ON

Units	252 units
Ownership	50%

# Transformational Development



# **Developing with Purpose**

Diversifying our tenant base and driving incremental value







#### **Retail Intensifications**

Delivering steady growth and augmenting portfolio quality

#### **Near-Term Industrial**

Capitalizing on market trends with 5.0M sq. ft of high-quality industrial developments in core markets

#### **Mixed-Use & Residential**

Transforming communities with long-term development opportunities

# **Development Pipeline Positioned for Growth**

Driving near, medium and long-term value

18.0M<sub>sq. ft.</sub>

<b>Sq. ft.</b> <sup>(1)</sup>	In Planning	Zoned & Ready	Active	Total
Retail	-	<b>0.2</b> M	<b>0.2</b> M	<b>0.4</b> M
Industrial	-	4.2M	0.8M	<b>5.0</b> M
Mixed-Use & Residential	<b>7.3</b> M	<b>5.3</b> M	-	12.6M
Total	<b>7.3</b> M	9.7M	1.0M	18.0M

(1) At the Trust's share.

### On the Move

#### Strengthening our portfolio with active development projects

	Projects under active development	Sq. ft. upon completion <sup>(1)</sup>	Total investment <sup>(1)</sup>
Retail	10	<b>0.2</b> M	\$76M
Industrial	1	0.8M	213M
Residential <sup>(2)</sup>	1	-	2M
Total	12	1.0M	\$291M

Estimated upon completion at the Trust's share. Active development includes 71,000 sq. ft. associated with ground leases.
 Active residential represents the remaining units of the condominium portion of the Trust's Mount Pleasant Village development project, in which the Trust owns a 50% interest. This project is included within residential development inventory.

# **Industrial Development Pipeline**

Immense near-to-medium term opportunity within active and in-planning developments

#### **Choice Caledon Business Park**

Caledon, ON





2	Projects
259	Net Developable Acres <sup>(1)</sup>
<b>0.5M</b> sq. ft. <sup>(1)</sup>	2025 completions
4.5M sq. ft. <sup>(1)</sup>	2026+ completions

(1) At the Trust's share.

### Mixed-Use and Residential Development Pipeline

#### Significant future growth



**12.6M** sq. ft.

Potential Density<sup>(1)</sup>

15,306

Potential Residential Units<sup>(1)</sup>

(1) At the Trust's share.

#### 985 Woodbine Ave.

Toronto, ON



**601** total units

**1.7** acres

**0.5M** sq. ft.

**Obtained** city approval Q4 2024

#### 123 Parkway Forest Dr.

Toronto, ON



191 total units

**1.5** acres

**0.1M** sq. ft.

**Obtained** city approval Q2 2025

# Prudent Financial Management



# **Measuring Financial Success**

Proven Stability. Positioned for Growth.

#### **PRIORITIES**

- Maintaining market-leading portfolio
- Sustaining operational excellence
- Delivering development pipeline

# Stable and growing cash flows from existing portfolio

- Maximizing value in our core asset classes
- Improving quality through balanced capital recycling
- · Delivering best-in-class property operations capabilities

#### **Growth through development pipeline**

- · Continuing to deliver retail intensifications
- Executing on our near-term industrial opportunity
- Creating value by advancing mixed-use and residential platform

# Maintaining our industry leading balance sheet

- Prudent financial management driving stable leverage metrics
- Ability to fund development pipeline

#### Stable and growing distribution

- 1% distribution increase in 2025, Choice's third consecutive annual distribution increase
- Current distribution yield of 5.2%<sup>(1)</sup>

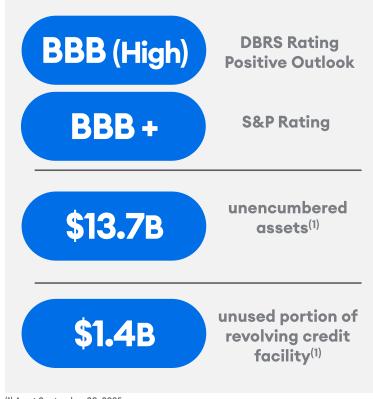
Preservation of capital

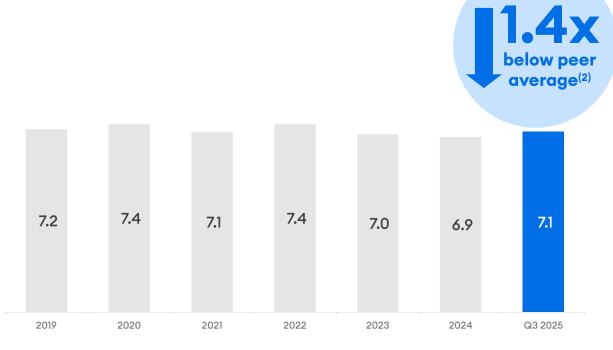
Stable and growing cash flows

Appreciation in NAV and distribution over time

(1) Based on unit price as of September 30, 2025 of \$14.70 and an annual distribution of \$0.77.

# Significant Financial Capacity





Adjusted Debt to EBITDAFV, net of cash<sup>(3)(4)</sup>

(1) As at September 30, 2025.

<sup>(2)</sup> Source: Q2 2025, TD Earnings Update Reports. Peer average Adjusted Debt to EBITDAFV is net of cash and calculated over the last twelve months EBITDAFV.

<sup>(3)</sup> Represents a non-GAAP measure.

<sup>(4)</sup> Adjusted Debt to EBITDAFV(3) was 7.1x as at September 30, 2025.

### **Capital Structure Targets**

#### **Maintaining financial stability**

	Q3 2025	Target Range
Unused portion of revolving credit facility	<b>⊘</b> \$1.4B	> \$1.OB
Adjusted Debt to EBITDAFV <sup>(1)(2)</sup>	<b>⊘</b> 7.1x	< <b>7.5</b> x
Weighted average term to maturity <sup>(3)</sup>		~5.0 years
Credit rating <sup>(4)</sup>	⊗ BBB (High)/+	Investment Grade
Adjusted Debt to Total Assets <sup>(1)</sup>	⊘ 40.6%	< 50%

1)	Representing	а	non-GAAP measure.

<sup>(2)</sup> Adjusted Debt to EBITDAFV, net of cash<sup>(1)</sup> was 7.1x as at September 30, 2025.

10%	Mortgages and Secured Facilities <sup>(5)</sup>	\$1.9B
31%	Unsecured Debentures	\$5.7B
	Unsecured Credit Facility (\$1.5B total capacity)	\$0.1B
	Total Unsecured	\$5.8B
59%	Trust & Exchangeable Units <sup>(6)</sup>	\$11.2B

<sup>(3)</sup> Reflects senior unsecured debentures and fixed-rate secured debt.

<sup>(4)</sup> DBRS and S&P ratings, respectively. DBRS upgraded the trend to positive in the current year.

<sup>(5)</sup> Mortgages and secured facilities are presented on a proportionate share basis.

<sup>(6)</sup> Includes other liabilities of \$0.7B.

## Q3 2025 Debt Maturity Profile

Well-balanced debt ladder (1)







(1) As at September 30, 2025, on a proportionate share basis.

(2) Reflects senior unsecured debentures and fixed-rate secured debt.

## Environmental, Social & Governance Program



## Leading by Example in ESG

Read our <u>ESG Report</u> to learn more about our sustainability strategy, initiatives, and achievements

https://www.choicereit.ca/sustainability/



## Appendices

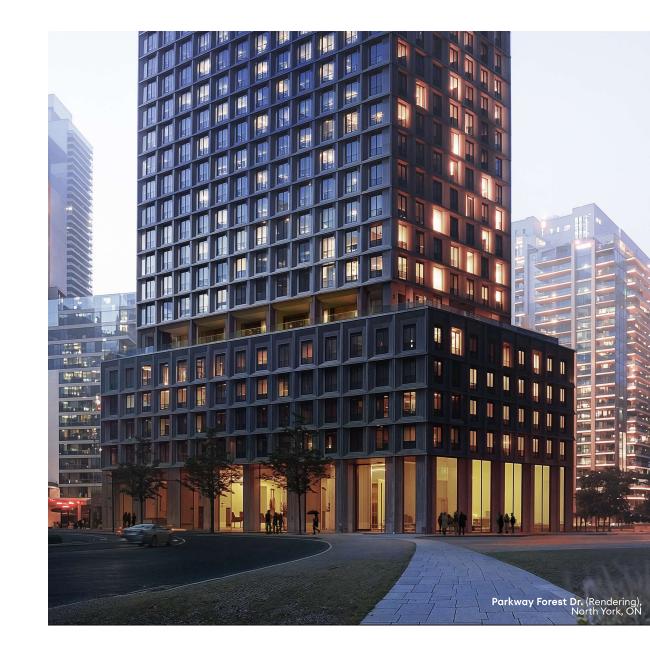


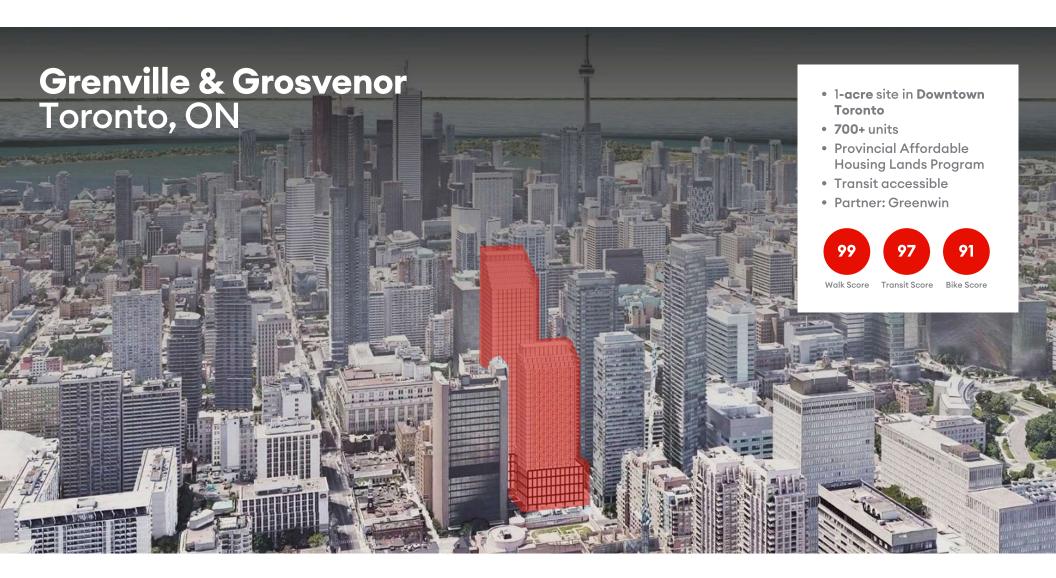
## Transformational Industrial Development



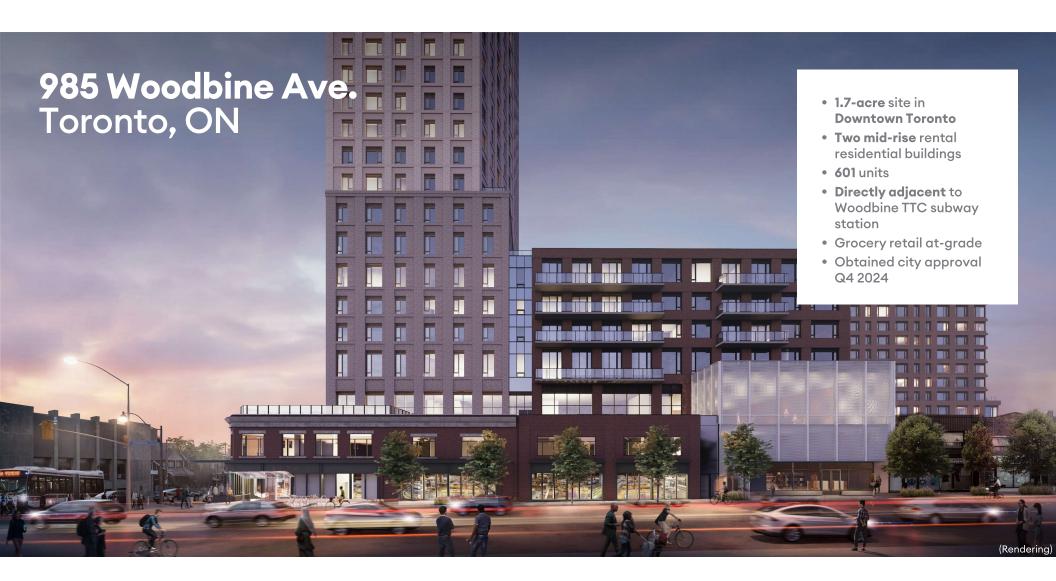


# Mixed-Use & Residential in Planning

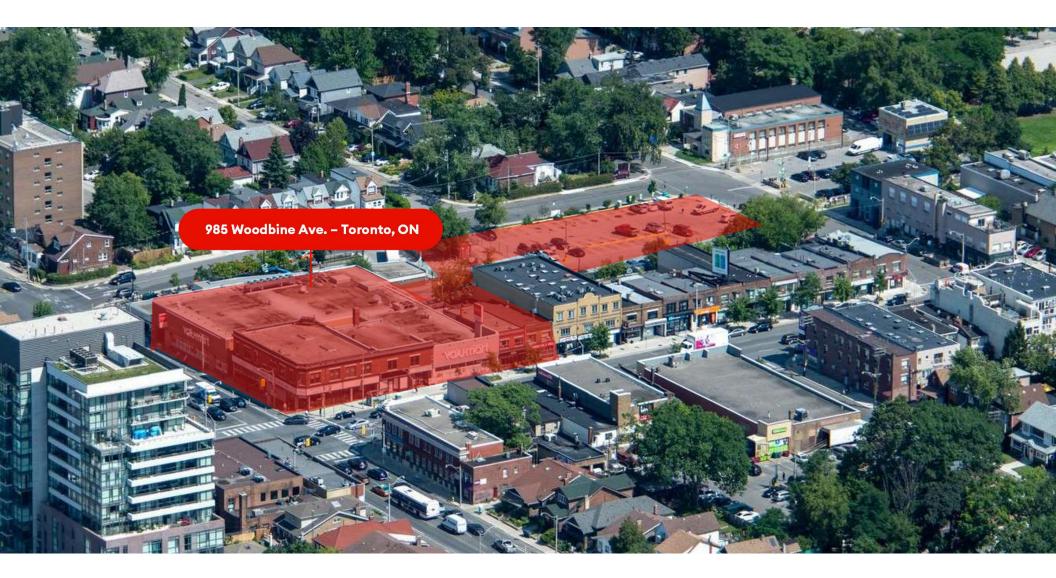


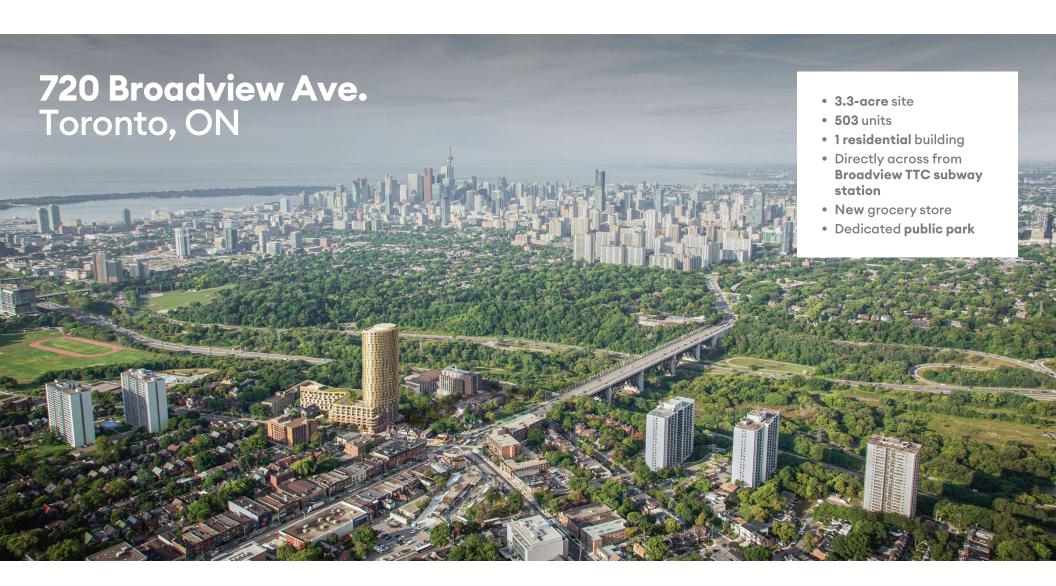




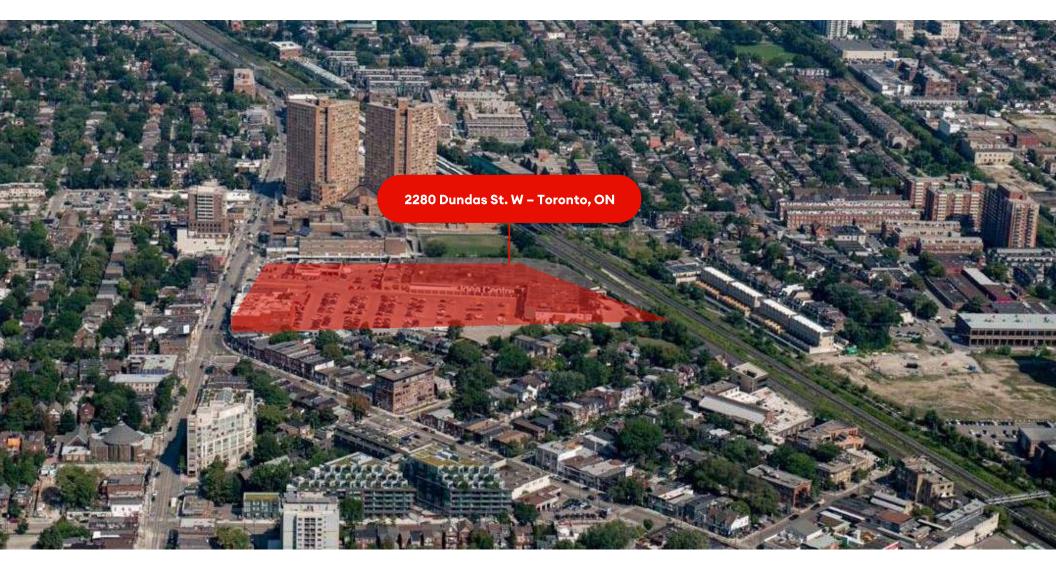


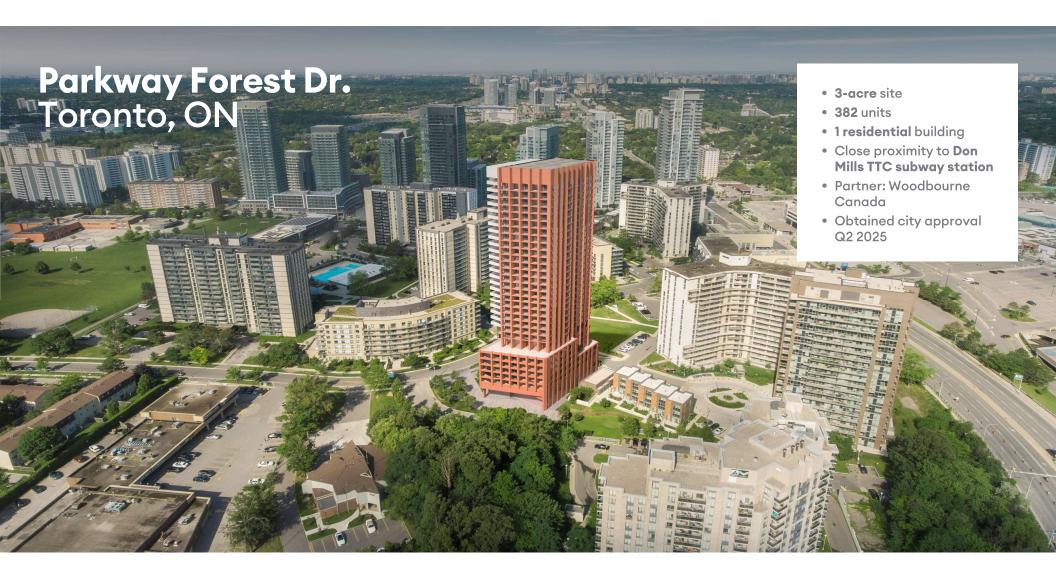
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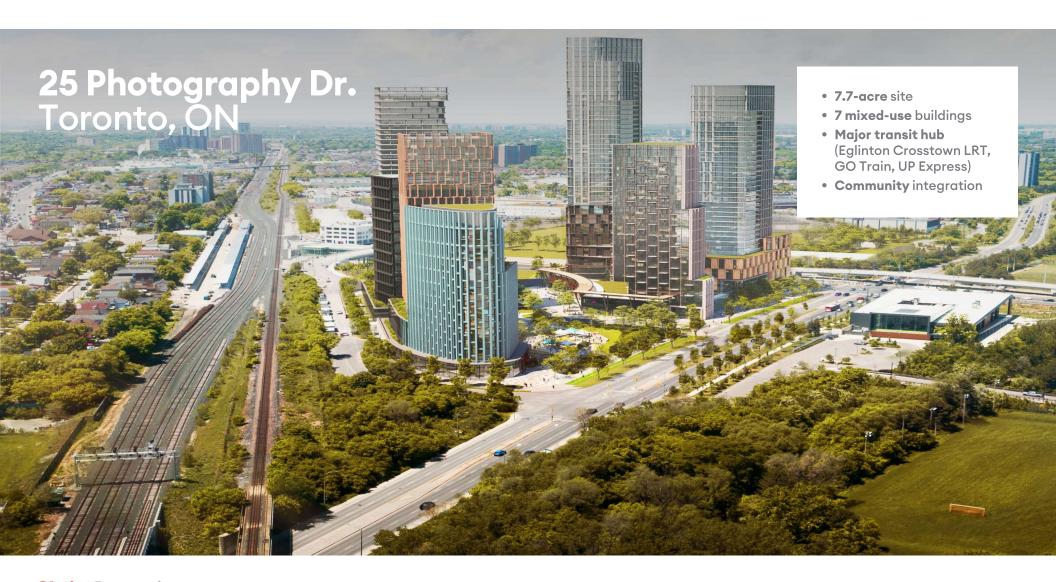




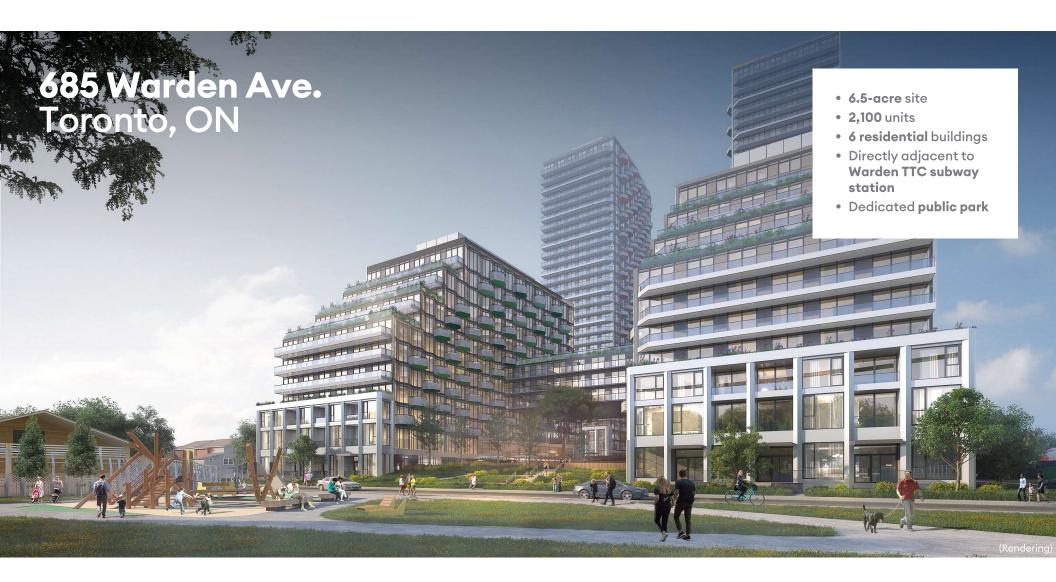




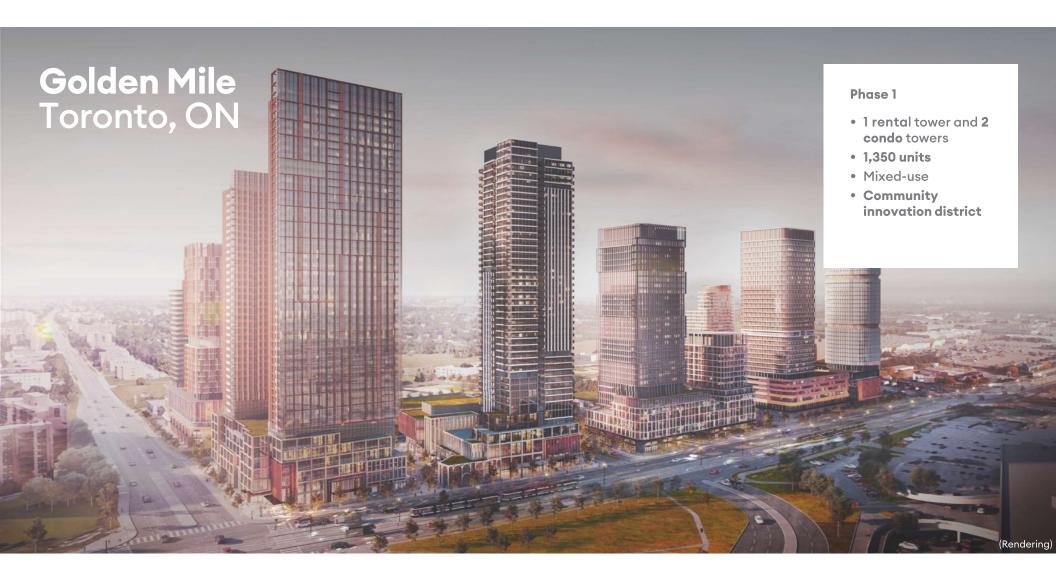














### Immense Value Opportunity

Choice Properties continues to grow and create value through its pipeline of potential commercial and mixed-use developments.



