

# Delivering today Building for the future

2023 Second Quarter Report

**Choice**Properties





# Creating Enduring Value

Choice Properties is a leading Real Estate Investment Trust that creates enduring value through the ownership, operation and development of high-quality commercial and residential properties. We have a proven strategy to maximize the value of our portfolio and create enduring value for all our stakeholders. Our business is strong, and we are well positioned to continue to deliver on our Strategic Framework and achieve our goals.

Our priorities of maintaining our marketing-leading portfolio, sustaining operational excellence and delivering on our development pipeline remain the same, while our near-term focus areas are reflective of who we are and where we are going. While delivering on our priorities we continue to focus on strengthening our unmatched foundation.





# Proven Strategic Framework

Canada's Preeminent REIT

**GOALS**

<b>Creating Enduring Value</b>	Preservation of capital	Stable and growing cash flows	Increases in NAV and distribution over time
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**PRIORITIES**

- 1 Maintaining** market-leading portfolio
- 2 Sustaining** operational excellence
- 3 Delivering** development pipeline

**VALUES**



Care

Ownership

Respect

Excellence

**FOUNDATION**

Strategic relationship with Canada's largest retailer

Experienced, engaged and diverse team

Embedded ESG practices



Industry-leading balance sheet





# Our Near-Term Focus

We continue to focus on improving the quality of our portfolio, delivering a best-in-class operational platform, and driving growth through development. Through these actions, we will be well-positioned to grow cash flows and deliver stable and growing distributions.



## PRIORITIES

1

**Maintaining**  
market-leading  
portfolio

2

**Sustaining**  
operational  
excellence

3

**Delivering**  
development  
pipeline

## Building for the Future

Maximizing value  
in our core asset  
classes

Improving quality  
through balanced  
capital recycling

Delivering best-  
in-class property  
operations  
capabilities

Executing on our  
near-term Industrial  
opportunity

Creating value  
by advancing our  
Mixed-Use and  
Residential platform

**Foundation** | Strengthening our unmatched foundation

## MEASURING SUCCESS

- Stable and growing cash flows from existing portfolio
- Growth through development pipeline
- Maintaining our industry leading balance sheet
- Stable and growing distributions



# Management's Discussion and Analysis

3045 Mavis Road  
Mississauga, ON



**“We are pleased with our second quarter results, which reflect the continued demand for our necessity-based retail centres and well-located industrial assets. Our team continues to make progress on our development initiatives and we are on track to complete approximately 1.6 million square feet of industrial space and two residential projects this year.”**

**Rael L. Diamond**  
President & Chief Executive Officer

(1) See Section 14, “Non-GAAP Financial Measures”, of this MD&A

(2) To be read in conjunction with the “Forward-Looking Statements” included in the Notes for Readers located on page 7 of this MD&A



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# Notes for Readers

Please refer to the Choice Properties Real Estate Investment Trust ("Choice Properties" or the "Trust") unaudited interim period condensed consolidated financial statements for the three and six months ended June 30, 2023 and accompanying notes ("Q2 2023 Financial Statements") when reading this Management's Discussion and Analysis ("MD&A"), as well as the Trust's Audited Financial Statements and MD&A for the year ended December 31, 2022. In addition, this MD&A should be read in conjunction with the Trust's "Forward-Looking Statements" as listed below. Choice Properties' Q2 2023 Financial Statements have been prepared in accordance with International Financial Reporting Standards ("IFRS" or "GAAP"), as applicable to interim periods, including IAS 34, Interim Financial Reporting and were authorized for issuance by the Board of Trustees ("Board").

In addition to using performance measures determined in accordance with IFRS, Choice Properties' management also measures performance using certain additional non-GAAP measures and provides these measures in this MD&A so that investors may do the same. Such measures do not have any standardized definitions prescribed under IFRS and are, therefore, unlikely to be comparable to similar measures presented by other real estate investment trusts or enterprises. Please refer to Section 14 "Non-GAAP Financial Measures" for a list of defined non-GAAP financial measures and reconciliations thereof.

This Second Quarter Report, including this MD&A, contains forward-looking statements about Choice Properties' objectives, plans, goals, aspirations, strategies, financial condition, results of operations, cash flows, performance, prospects, opportunities, and legal and regulatory matters. Specific statements with respect to anticipated future results and events can be found in various sections of this MD&A, including but not limited to, Section 3, "Investment Properties", Section 5, "Results of Operations", Section 6, "Leasing Activity", Section 7, "Results of Operations - Segment Information", Section 12, "Environmental, Social and Governance ("ESG")", and Section 13, "Outlook". Forward-looking statements are typically identified by words such as "expect", "anticipate", "believe", "foresee", "could", "estimate", "goal", "intend", "plan", "seek", "strive", "will", "may", "should", "aspire", "pledge", "aim", and similar expressions, as they relate to Choice Properties and its management.

Forward-looking statements reflect Choice Properties' current estimates, beliefs and assumptions, which are based on management's perception of historic trends, current conditions and expected future developments, as well as other factors it believes are appropriate in the circumstances.

Choice Properties' expectation of operating and financial performance is based on certain assumptions, including assumptions about the Trust's future growth potential, prospects and opportunities, industry trends, future levels of indebtedness, tax laws, economic conditions and competition. Management's estimates, beliefs and assumptions are inherently subject to significant business, economic, competitive and other uncertainties and contingencies regarding future events, including the

COVID-19 pandemic, and, as such, are subject to change. Choice Properties can give no assurance that such estimates, beliefs and assumptions will prove to be correct.

Numerous risks and uncertainties could cause the Trust's actual results to differ materially from those expressed, implied or projected in the forward-looking statements, including those described in Section 11, "Enterprise Risks and Risk Management" of this MD&A and the Trust's Annual Information Form ("AIF") for the year ended December 31, 2022. Selected highlights of such risks and uncertainties include:

- changes in economic conditions, including changes in interest rates and inflation rates, and supply chain constraints;
- failure by Choice Properties to realize the anticipated benefits associated with its strategic priorities and major initiatives, including failure to develop quality assets and effectively manage development, redevelopment, and renovation initiatives and the timelines and costs related to such initiatives;
- failure to adapt to environmental and social risks, including failure to execute against the Trust's environmental and social equity initiatives, and in the context of the Trust's environmental, social and governance disclosures, additional factors such as the availability, accessibility and sustainability of comprehensive and high-quality data, and the development of applicable national and international laws, policies and regulations;
- the inability of Choice Properties' information technology infrastructure to support the requirements of Choice Properties' business, failure by Choice Properties to identify and respond to business disruptions, or the occurrence of any internal or external security breaches, denial of service attacks, viruses, worms or other known or unknown cyber security or data breaches;
- failure by Choice Properties to anticipate, identify and react to demographic changes, including shifting consumer preferences toward digital commerce, which may result in a decrease in demand for physical space by retail tenants;
- failure by Choice Properties to effectively and efficiently manage its property and leasing management processes and
- the inability of Choice Properties to make acquisitions and dispositions of properties in accordance with its near and long-term strategies.

This is not an exhaustive list of the factors that may affect Choice Properties' forward-looking statements. Other risks and uncertainties not presently known to Choice Properties could also cause actual results or events to differ materially from those expressed in its forward-looking statements.

Choice Properties' financial results are impacted by adjustments to the fair value of the Class B LP units of Choice Properties Limited Partnership (the "Exchangeable Units"), unit-based compensation, the exchangeable Class B limited partnership units of Allied Properties Exchangeable Limited Partnership ("Allied Units"), a subsidiary of Allied Properties Real Estate Investment Trust ("Allied") and investment properties. Exchangeable Units and unit-based compensation liabilities are recorded at their fair value based on the market trading price of the Trust Units, which results in a negative impact to the financial results when the Trust Unit price rises and a positive impact when the Trust Unit price declines. The Allied Units are recorded at fair value based on market trading prices of the publicly traded units of Allied. Investment properties are recorded at fair value based on valuations performed by the Trust's internal valuations team. These adjustments to fair value impact certain of the GAAP reported figures of the Trust, including net income.

Additional risks and uncertainties are discussed in Choice Properties' materials filed with the Canadian securities regulatory authorities from time to time, including without limitation, the Trust's AIF for the year ended December 31, 2022. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect Choice Properties' expectations only as of the date of this MD&A. Except as required by applicable law, Choice Properties does not undertake to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Choice Properties is an unincorporated, open ended mutual fund trust governed by the laws of the Province of Ontario and established pursuant to an amended and restated declaration of trust dated April 30, 2021, as may be amended, supplemented or restated from time to time (the "Declaration of Trust"). Choice Properties' Trust Units are listed on the Toronto Stock Exchange ("TSX") and are traded under the symbol "CHP.UN".

George Weston Limited ("GWL") is the controlling unitholder of the Trust and the controlling shareholder of Loblaw Companies Limited ("Loblaw"), the Trust's largest tenant. As of June 30, 2023, GWL held a 61.7% effective interest in Choice Properties. Choice Properties' ultimate parent is Wittington Investments, Limited ("Wittington"), the controlling shareholder of GWL.

Additional information about Choice Properties has been filed electronically with the Canadian securities regulatory authorities through the System for Electronic Document Analysis and Retrieval ("SEDAR") and is available online at [www.sedar.com](http://www.sedar.com).

The information in this MD&A is current to July 20, 2023, unless otherwise noted.

All amounts in this MD&A are reported in thousands of Canadian dollars, except where otherwise noted.



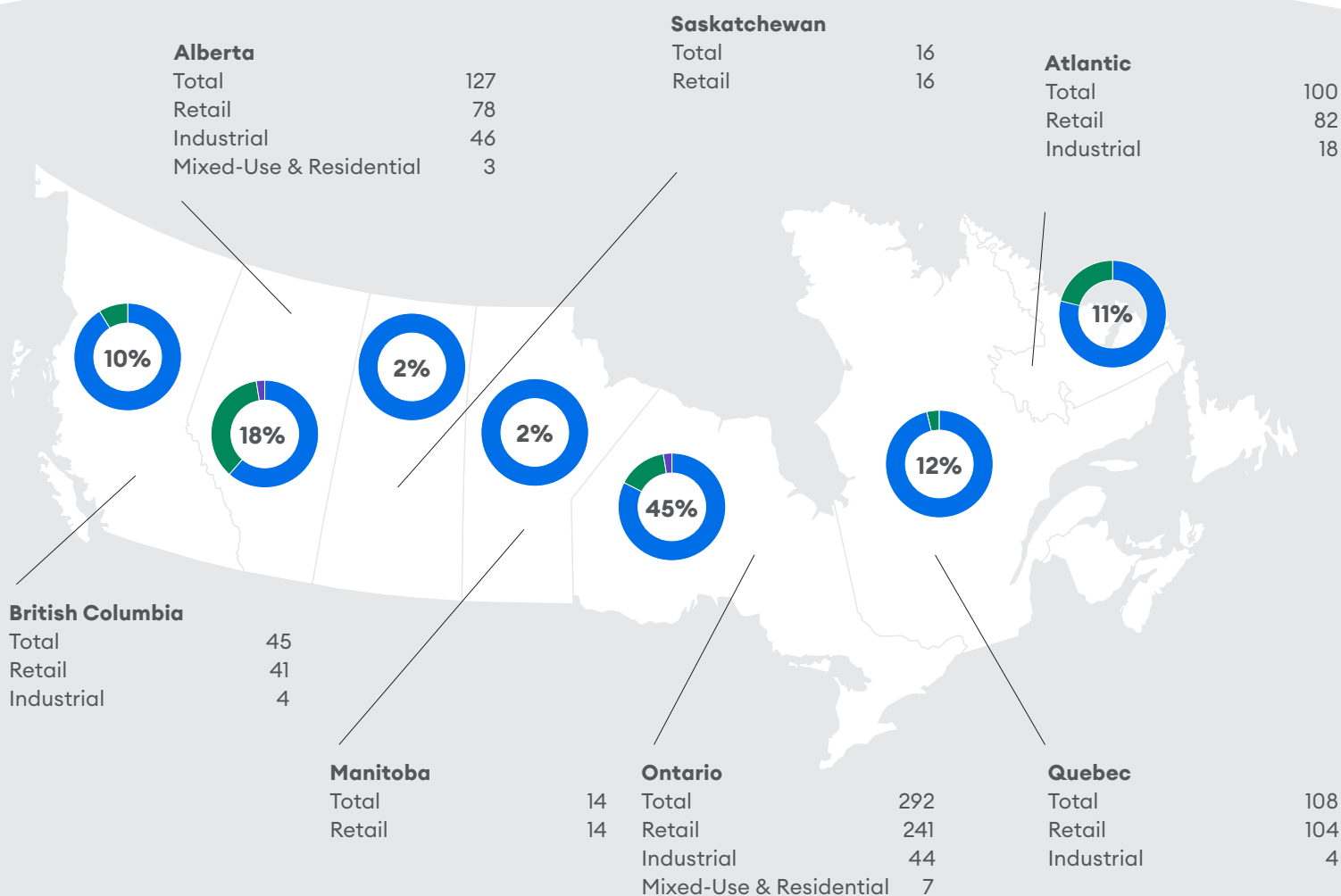
301 Moore Avenue  
Toronto, ON





# A Snapshot of Choice

Canada's Preeminent REIT



**702**

High-quality properties across Canada

**63.8M**

sq. ft. of GLA

**97.4%**

Occupancy

**18M+**

sq. ft. development pipeline

**70+**

Sites with future development potential

**BBB** (High)

DBRS rating

**7.4x**

Debt/EBITDA FV

**Net-Zero**

By 2050

# Market Leading Portfolio

## Canada's Preeminent REIT

Choice Properties is Canada's largest REIT. Our portfolio is comprised of retail properties primarily leased to necessity-based tenants, as we benefit from our strategic relationship with Loblaw Companies Limited, one of Canada's largest retailers. We also own a portfolio of high-quality industrial, mixed-use and residential assets concentrated in attractive markets across Canada.

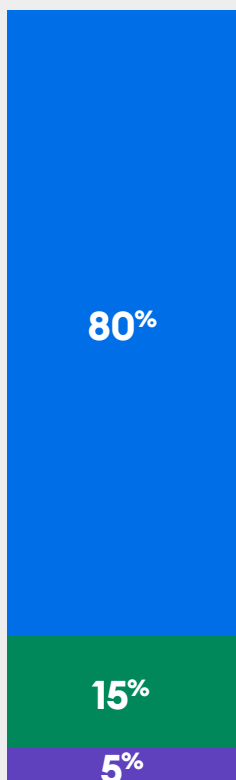
702

Properties

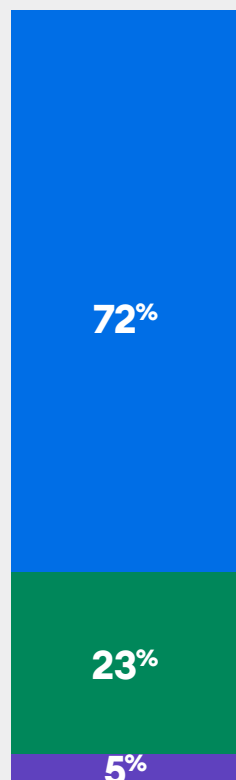
63.8M

sq. ft. of GLA

NOI, Cash Basis<sup>(i)</sup>



Income Producing Properties Asset Value<sup>(ii)</sup>



### Legend



#### Retail

Predominately necessity-based grocery anchored retail



#### Industrial

Flexible well-located industrial portfolio



#### Mixed-Use & Residential

Transit oriented mixed-use and residential portfolio<sup>(iii)</sup>

(i) As a % of total NOI, Cash Basis<sup>(i)</sup> for the three months ended June 30, 2023

(ii) As a % of total asset value<sup>(ii)</sup> excluding development as at June 30, 2023

(iii) Office properties are included in Mixed-Use & Residential for reporting purposes



# Winning Retail Portfolio

Necessity-based, well-located assets supported by strong anchor tenants



The retail portion of our portfolio is the foundation for maintaining reliable cash flow. Our portfolio is primarily leased to grocery stores, pharmacies, and other necessity-based tenants, and stability is attained through a strategic relationship and long-term leases with Loblaw. This relationship provides us with access to future tenancy and related opportunities with Loblaw, Shoppers Drug Mart and other members of the Loblaw group of companies.



**44.3M**

sq. ft. of GLA

**576**

Properties

**\$11.0B**

Fair value

**97.7%**

Occupancy

## Strong Necessity-Based Retail Anchor Tenants

Reliable and stable cash flow

**+63%**

of revenue from Loblaw banners



**+67%**

of revenue is from grocery and pharmacy



**+82%**

of revenue from necessity-based retail



Calculated as a % of the retail segment's gross rental revenue as at June 30, 2023 (section 6)



# High-Demand Industrial

High-quality generic industrial assets in key distribution markets



Choice Properties' industrial portfolio is centered around large, purpose-built distribution facilities for Loblaw and high-quality "generic" industrial assets that readily accommodate the diverse needs of a broad range of tenants. The term "generic" refers to a product that appeals to a wide range of potential users, so that the leasing or re-leasing timeframe is reduced.

Our industrial properties are located in target distribution markets across Canada, where demand is the highest and we can build a critical mass to enjoy management efficiencies and accommodate the expansion or contraction requirements of our tenant base.

**17.5M**

sq. ft. of GLA

**97.3%**

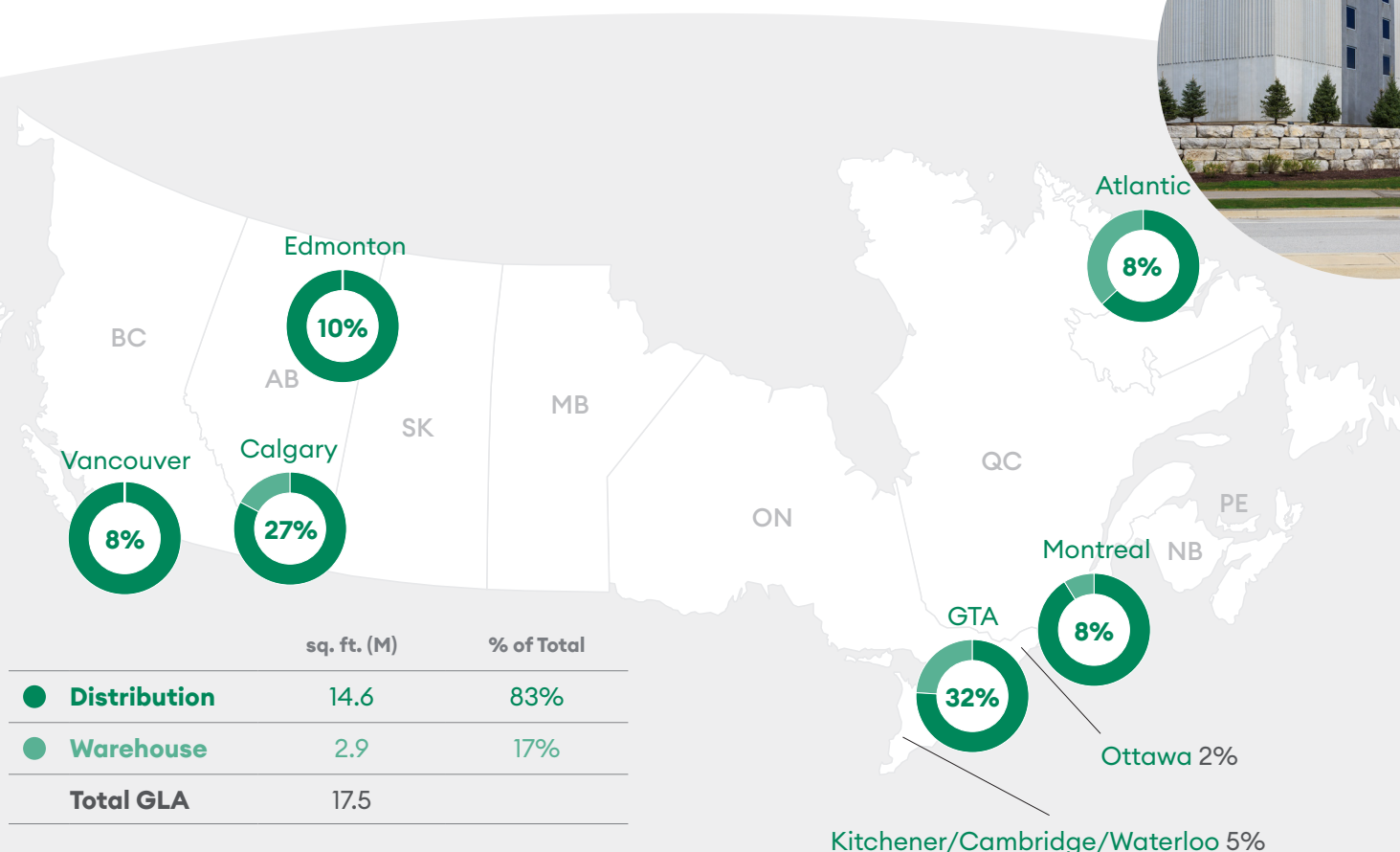
Occupancy

**\$3.6B**

Fair value

**116**

Properties



	sq. ft. (M)	% of Total
<span style="color: green;">●</span> <b>Distribution</b>	14.6	83%
<span style="color: green;">●</span> <b>Warehouse</b>	2.9	17%
<b>Total GLA</b>	17.5	

Calculated as a % of total GLA as at June 30, 2023. Warehouse includes certain Small Bay assets



# Mixed-Use & Residential

Purpose built rental  
in key markets



Our rental residential properties provide additional income diversification and generate further investment opportunities for portfolio growth. Many of the opportunities to develop residential properties stem from densifying existing retail sites with residential buildings. Our residential properties are transit accessible and well-located in Canada's largest cities. They include both newly developed purpose built rental buildings and residential-focused mixed-use communities.

Our mixed-use segment also includes assets with an office component which are primarily leased to entities within the Weston Group of companies.

**2.0M**

sq. ft. of GLA<sup>(i)</sup>

**\$0.8B**

Fair value

**10**

Properties

**87.9%**

Occupancy<sup>(ii)</sup>

(i) 2.0 million sq. ft. of GLA includes 0.5 million sq. ft. associated with Choice's 646 residential units

(ii) Occupancy excludes residential units

**ChoiceProperties**







**2994 Peddie Road**  
Milton, ON








# Sustaining Operational Excellence

At Choice Properties, we strive to understand the needs and values of our tenants to provide best-in-class service. We manage our properties to the highest standard, creating spaces that promote the success and well-being of our tenants and the communities in which we operate. To sustain operational excellence we prioritize building efficiency and climate resilience. We partner with our tenants, contractors and suppliers to proactively monitor and manage resource consumption through our environmental programs, focused on reducing emissions and waste.

Delivering operational excellence, coupled with proactive leasing, results in high occupancy rates, income stability and long-term net asset value appreciation.

## Recognized Management Excellence

We prioritize the health and safety of our colleagues, tenants, visitors and other stakeholders by utilizing evidence-based best practices recognized by the Fitwel Viral Response module, a third-party application platform. Moreover, we use green building standards such as LEED and BOMA BEST to showcase exemplary operational practices.

	Occupancy	sq. ft. GLA	Value
 <b>Retail</b>	<b>97.7%</b>	<b>44.3M</b>	<b>\$11.0B</b>
 <b>Industrial</b>	<b>97.3%</b>	<b>17.5M</b>	<b>3.6B</b>
 <b>Mixed-Use &amp; Residential<sup>(i)</sup></b>	<b>87.9%</b>	<b>2.0M</b>	<b>0.8B</b>
 <b>Development<sup>(ii)</sup></b>	-	-	<b>1.1B</b>
 <b>Total<sup>(iii) (1)</sup></b>	<b>97.4%</b>	<b>63.8M</b>	<b>\$16.5B</b>

(i) Office properties are included in Mixed-Use & Residential for reporting purposes. Occupancy disclosed excludes residential units

(ii) Projects Under Development

(iii) Information presented here and throughout this report represents information as at June 30, 2023





The Weston Centre  
Toronto, ON



# Transformational Development Program

Rendering of  
Choice Industrial Centre  
Surrey, BC



## Activating Our Potential

Development initiatives are a key component of our business plan, positioning Choice Properties for long-term growth and value creation. Our income producing properties offer significant intensification and redevelopment opportunities in Canada's largest markets, enabling us to add high-quality real estate to our portfolio at a reasonable cost. Our long-term pipeline of potential mixed-use developments enables us to transform and revitalize neighbourhoods into communities that are self-sustaining and inclusive.

Choice Properties has internal development capabilities as well as established relationships with strong real estate developers who share our commitment to building healthy, resilient communities. From project concept through to operations, we consider the environmental and social impact of our developments. By implementing environmental design features and taking a community-based approach to development, we aspire to deliver a product that positively influences the entire area for generations.

## Leveraging Green Technology

We strive to reduce our environmental impact by incorporating sustainable technologies into our new developments. Across the country, we are investigating opportunities to integrate energy from renewable sources into our properties – this includes geothermal in the Greater Toronto Area, and solar in numerous provinces including Alberta.



# Developing with Purpose

Diversifying our tenant base while delivering steady growth

## Retail

Delivering steady growth and maintaining portfolio quality

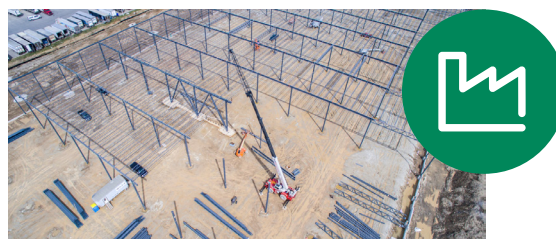
Our retail projects include intensifications focused on adding at-grade retail density at our existing retail properties and greenfield projects. These projects provide the opportunity to expand our retail footprint and add new tenants further expanding our high-quality tenant mix.



## Industrial

Capitalizing on market trends with 7.1M sq. ft. of high-quality industrial developments in core markets

Choice Properties' industrial development activities include greenfield projects that are primarily focused on new generation logistics facilities in key distribution markets across Canada. An advantage of greenfield developments is that they lend themselves to phased construction, creating flexibility to time developments with changing market conditions.



## Mixed-Use & Residential

Transforming communities with long-term development opportunities

Mixed-use developments are a critical part of Choice Properties' long-term growth strategy. These projects allow us to transform neighbourhoods into communities that are self-sustaining and inclusive.



## Development Pipeline 18.2M sq.ft.

### Active

sq. ft.	3.0M
Retail	0.3M
Industrial	2.5M
Mixed-Use & Residential	0.2M

### Zoned and Ready

sq. ft.	8.4M
Retail	0.2M
Industrial	4.6M
Mixed-Use & Residential	3.6M

### In Planning

sq. ft.	6.8M
Retail	n/a
Industrial	n/a
Mixed-Use & Residential	6.8M

### Total<sup>(i)</sup>

sq. ft.	18.2M
Retail	0.5M
Industrial	7.1M
Mixed-Use & Residential	10.6M

(i) At Choice's Share



# On the Move

We are focused on delivering our **active** development projects that will strengthen our portfolio across each asset class.

20

Projects under active development

\$543M

Estimated total investment<sup>(i)</sup>

3.0M

sq. ft. estimated upon completion<sup>(i) (2)</sup>

348

Estimated number of residential units



## Choice Eastway Industrial Centre

Greater Toronto Area, ON

Automated, multi-temperature industrial facility



## Choice Industrial Centre

Surrey, BC

New generation logistic facility targeting LEED



## Mount Pleasant Village

Brampton, ON

Residential development designed to deliver geothermal heating and reduce embodied carbon

## Advancing Accessibility Together

Choice Properties is proud to be one of the founding members of the Accelerating Accessibility Coalition (“AAC”). The AAC will help bring the voices of Canadians living with disabilities to the forefront of shaping our built environment, as its members include accessibility leaders such as AccessNow, Rick Hansen Foundation, StopGap Foundation, among others. We are putting our commitment to accessibility into action through achieving Rick Hansen Foundation Accessibility Certified Gold – Pre-construction Approval at our Mount Pleasant Village.

(i) Including 2.0M sq. ft. associated with ground leases

# Immense Opportunity

Choice Properties continues to grow and create value through its pipeline of **potential** commercial and mixed-use developments.

## Mixed-Use & Residential

10.4M

sq. Ft. Potential Density<sup>(i)</sup>

12,000

Potential Residential Units<sup>(i)</sup>



Golden Mile

Toronto, ON

Zoning Approved (section 3.6)



25 Photography Drive

Toronto, ON

## Industrial

287

Net Developable Acres<sup>(i)</sup>

4.6M

sq. Ft. Potential Development<sup>(i)</sup>



Choice Caledon Business Park

Caledon, ON

Zoning Approved (section 3.6)

(i) At the Trust's share





# Environmental, Social & Governance Program

**“Building a **sustainable** and **equitable** future is integral to our ability to create spaces that improve how our tenants live, work, and connect and the enduring value that comes from it.”**

**Ana Radic**  
Chief Operating Officer

Environmental, Social and Governance (“ESG”) practices are aligned with our commitment to create enduring value through the ownership, operation and development of high-quality commercial and residential properties.

Recognizing that our responsibility extends beyond the spaces we own, and to a broad set of stakeholders, Choice Properties aspires to develop healthy, resilient communities through its dedication to social, economic and environmental sustainability.

**More information about Choice Properties’ ESG practices and programs can be found in our latest Environmental, Social and Governance Report available at [www.choicereit.ca/sustainability](http://www.choicereit.ca/sustainability).**



# Focused Pillars

## Fighting Climate Change

Our goal of creating enduring value is aligned with the need to promote a more sustainable future to prevent the effects of climate change in our communities and on our business.

We have established ambitious science-based net-zero greenhouse gas emissions targets. In 2022, we became one of the first entities in Canada to have our net-zero targets validated by the Science Based Targets initiative (SBTi). Our targets cover our entire value chain, including our own operational emissions, and those from our tenants and developments. We are committed to achieving net-zero emissions by 2050, including by reducing absolute scope 1, 2 and 3 emissions by 90% by 2050 from a 2019 base year. This commitment builds on the progress Choice Properties has made over the past few years since issuing our first emissions reduction targets in 2019.

Choice Properties continues to take meaningful steps to minimize our environmental impact by improving the energy and water efficiency of our portfolio, embedding sustainable design features in our new developments, and certifying a substantial portion of our portfolio under green building standards including LEED and BOMA BEST.



## Embedding ESG

Choice Properties focuses its ESG program around two pillars where we can best create enduring value and which align with our stakeholder interests: Fighting Climate Change and Addressing Social Equity.

## Addressing Social Equity

Choice Properties is committed to advancing diversity, equity and inclusion (“DEI”) for all stakeholders. This commitment is demonstrated through programs focused on our colleagues and culture, and programs that enhance the community fabric in which we operate.

We have established a DEI Framework which identifies four focus areas through which the Trust can meaningfully advance DEI through our business. As part of this Framework, we have set and made progress towards ambitious DEI targets that commit to recruiting, advancing and retaining women and those that self-identify as visible minorities within our organization including the Board of Trustees, Executive and Senior Management levels.

The Trust’s commitment to advancing social equity in our communities can be seen through our Choice Cares program. Since 2019, through Choice Cares, our activities have contributed over \$1.65 million and over 5,040 paid volunteer hours to various Canadian charities selected by our colleagues.

Choice Properties looks forward to expanding our community building program by taking a multi-sector collaborative approach to development. An example of this approach is our Uniti development in Brampton, ON which has achieved the Rick Hansen Foundation Accessibility Certified Gold – Pre-Construction Approval for its design, which considers the needs of those living with disabilities.





# Prudent Financial Management

TD Bank  
Mississauga, ON



**“We are pleased with our second quarter results, which reflect the continued demand for our necessity-based retail centres and well-located industrial assets. Our team continues to make progress on our development initiatives and we are on track to complete.”**

**Mario Barrafato**  
Chief Financial Officer





**Harvest Pointe**  
Edmonton, AB



# Key Performance Indicators and Financial Information

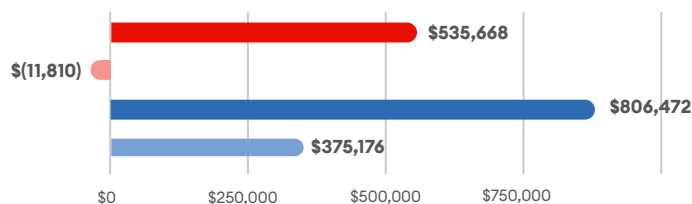
The analysis of the indicators focuses on trends and significant events affecting the financial condition and results of operations.

● Q2 2023 ● Q2 2022 ● YTD Q2 2023 ● YTD Q2 2022

## ➤ Net Income (Loss)

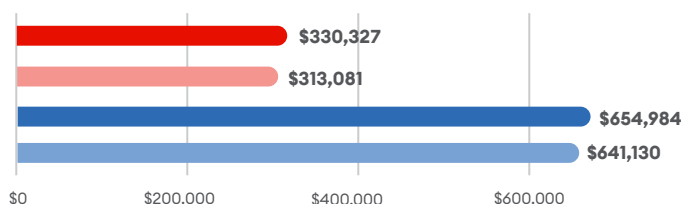
The quarterly increase compared to the prior year was primarily due to a \$609.8 million favourable change in the adjustment to fair value of investment properties. The change was driven by the gain on investment properties in the second quarter of 2023 compared to the significant loss on investment properties, as a result of the expansion of capitalization rates on retail properties, in the second quarter of 2022. In addition, a \$127.5 million favourable change in the adjustment to the fair value of the Trust's investment in the real estate securities of Allied Properties REIT ("Allied"), driven by the mark-to-market loss in the second quarter of 2023 being significantly lower than the mark-to-market loss recorded in the second quarter of 2022. These increases were partially offset by a \$193.9 million unfavourable change in the adjustment to fair value of the Trust's Exchangeable Units due to the change in the Trust's Unit price.

The year-to-date increase compared to the prior year was primarily due to a \$383.4 million favourable change in the adjustment to fair value of investment properties, coupled with a \$112.9 million favourable adjustment to fair value of the investment in the real estate securities of Allied. The increase was partially offset by a \$100.9 million decrease in income from equity accounted joint ventures primarily due to the fair value gains recognized in the industrial development portfolio in 2022.



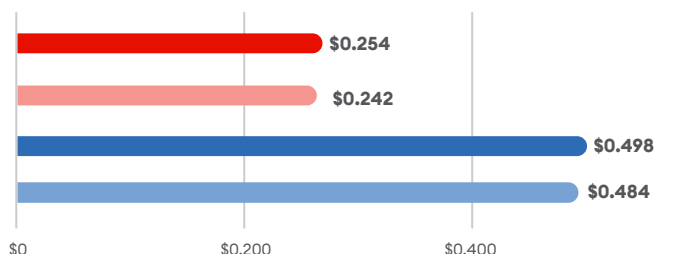
## ➤ Rental Revenue (GAAP)

The quarterly and year-to-date increase were primarily due to higher rental rates primarily in the retail and industrial portfolios, higher capital recoveries, contractual rent steps, the impact of acquisitions and completed developments, and higher lease surrender revenue. Included in lease surrender revenue was a \$7.4 million termination payment in relation to a building in Cornwall, ON where the tenant had previously ceased operations. The termination allowed the Trust to complete the disposition of the building in the quarter. The year-to-date increase in rental revenue was partially offset by forgone revenue from the Trust's sale of six office properties to Allied in the first quarter of 2022 (the "Allied Transaction").



## ➤ FFO Per Unit Diluted<sup>(1)</sup>

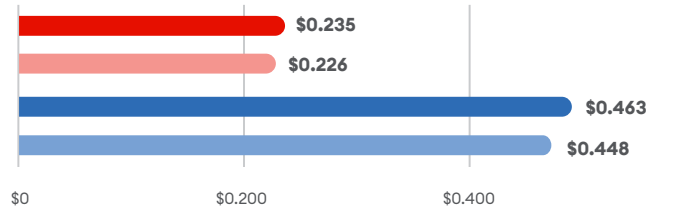
The quarterly and year-to-date increase were primarily due to the increase in Same-Asset NOI, higher lease surrender revenue as noted above, the impact of acquisitions and completed developments and an increase in interest income. The increase was partially offset by an increase in interest and general and administrative expenses. The year-to-date increase was negatively impacted by the Allied Transaction. The net impact of the Allied Transaction includes the loss of NOI, partially offset by the distribution and interest income earned from the limited partnership units and promissory note received from Allied in exchange for the properties sold.



\*As at and for the three months and six months ended June 30, 2023 and 2022 (\$ thousands except where otherwise indicated)

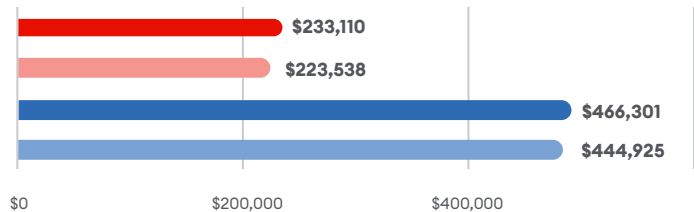
## ➤ AFFO Per Unit Diluted<sup>(1)</sup>

The quarterly and year-to-date increase were primarily due to the increase in FFO as noted above, coupled with an increase in straight-line rental revenue adjustment, partially offset by an increase in capital spending.



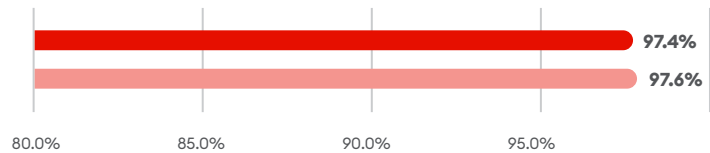
## ➤ Same-Asset NOI, Cash Basis<sup>(1)</sup>

Same-Asset NOI, cash basis increased 4.3% and 4.8% for the three and six months respectively, primarily due to higher rent on renewals and new tenancies with higher rental rates, mainly in the retail and industrial portfolios, higher capital recoveries, and increased rental revenue from contractual rent steps.



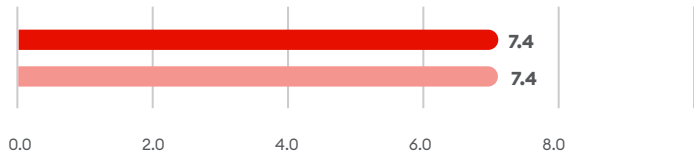
## ➤ Period End Occupancy

Overall period end occupancy decreased compared to the prior year primarily due to negative absorption of 170,000 sq. ft. in the industrial portfolio. The Trust elected not to renew a tenant leasing 122,000 sq. ft. at a Greater Toronto Area multi-tenant industrial property. This allowed the Trust to lease the entirety of the property to an existing tenant at a higher rate beginning in Q3 2023.



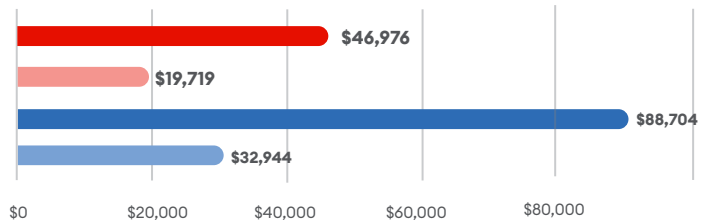
## ➤ Adjusted Debt to EBITDAFV<sup>(1)</sup>

Adjusted Debt to EBITDAFV<sup>(1)</sup> remained stable. The increase in the Trust's debt level compared to the prior year from cash used to fund acquisitions and developments, exceeding cash proceeds from dispositions, was offset by growth in Same-Asset NOI and interest income.



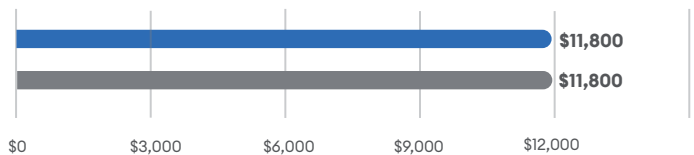
## ➤ Development Spending (Proportionate)<sup>(1)</sup>

Development activity reflects spending on active projects during the three and six months ended June 30, 2023. Development spending may vary depending on the stage of the projects currently in progress.



## ➤ Transfers From Properties Under Development to Income Producing (Proportionate)<sup>(1)</sup>

During the six months ended June 30, 2023, the Trust transferred approximately 30,150 square feet of new retail space from properties under development to income producing.









# Second Quarter Highlights

For the three months ended June 30, 2023

## Operating

- Reported FFO per unit diluted<sup>(i)</sup> for the quarter was \$0.254, an increase of \$0.012 per unit diluted from the prior year quarter.
- AFFO per unit diluted<sup>(i)</sup> for the quarter was \$0.235, compared to \$0.226 in the prior year. For the three months ended June 30, 2023, the AFFO payout ratio was 79.6% compared to 81.8% in the prior year.
- Same-Asset NOI on a cash basis<sup>(ii)</sup> increased by 4.3% from Q2 2022.
  - Retail increased by 3.4%;
  - Industrial increased by 6.7%; and
  - Mixed-Use & Residential increased by 14.6%.
- Overall period end occupancy of 97.4%, with retail at 97.7%, industrial at 97.3% and mixed-use & residential at 87.9%<sup>(i)</sup>. Occupancy decreased compared to the prior year primarily due to negative absorption of 170,000 sq. ft. in the industrial portfolio. The Trust elected not to renew a tenant leasing 122,000 sq. ft. at a Greater Toronto Area multi-tenant industrial property. This allowed the Trust to lease the entirety of the property to an existing tenant at a higher rate beginning in Q3 2023.
- Net fair value gain on investment properties was \$88.1 million on a proportionate share basis<sup>(ii)</sup> primarily due to fair value gains related to property specific adjustments, such as updates to leasing and cash flow assumptions, and reassessment of capitalization rates. In addition, the net fair value gain was positively impacted by the Trust's transaction activity.
- Subsequent to the quarter end, the Trust and Loblaw renewed 46 of a tranche of 49 leases expiring in 2024, comprising 2.77 million of 2.84 million square feet, at a weighted average extension term of 4.9 years.

## Financing

- Discharged three mortgages totaling \$21.7 million at a weighted average rate of 3.9%.
- Ended the quarter with adjusted debt to total assets<sup>(i)</sup> at 40.5%, adjusted debt to EBITDAFV<sup>(i)</sup> ratio of 7.4x, and debt service coverage ratio<sup>(i)</sup> of 3.1x times.
- Strong liquidity position with approximately \$1.4 billion of available credit and a \$12.5 billion pool of unencumbered properties.
- Subsequent to the second quarter, the Trust repaid the \$200.0 million Series B senior unsecured debentures upon maturity on July 5, 2023.

## Investing

- The Trust completed \$103.1 million of transactions in Q2, including the following dispositions:
  - A data centre in Brampton, ON for net proceeds of \$74.2 million, including a \$51.0 million vendor take back mortgage bearing interest at prime + 3.3%; and
  - A non-core retail property and office property, both previously classified as assets held for sale, for proceeds of \$23.4 million.
- The Trust made ongoing investments in the development program with \$47.0 million of spending during the quarter on a proportionate share basis<sup>(i)</sup>.
- In the second quarter, the first phase of the Choice Caledon Business Park development was advanced from development in planning to active development, upon receiving a grading permit and commencement of site works. The Trust has entered into an approximately 90-acre<sup>(ii)</sup> ground lease with Loblaw for the site.

(i) Occupancy excludes residential units

(ii) At the Trust's share





25 Photography Drive

**25 Photography Drive**  
Toronto, ON



## 1. KEY PERFORMANCE INDICATORS AND SELECTED FINANCIAL INFORMATION

Choice Properties has identified key financial and operating performance indicators that were derived from, and should be read in conjunction with, the unaudited condensed consolidated financial statements of the Trust as at and for the three and six months ended June 30, 2023 and 2022. The analysis of the indicators focuses on trends and significant events affecting the financial condition and results of operations of the Trust.

As at or for the three months ended June 30 (\$ thousands except where otherwise indicated)	2023	2022
Number of income producing properties	702	701
GLA (in millions of square feet)	63.8	64.2
Occupancy*	97.4%	97.6%
Total assets (GAAP)	\$ 17,110,563	\$ 16,184,385
Total liabilities (GAAP)	\$ (12,602,109)	\$ (12,608,018)
Rental revenue (GAAP)	\$ 330,327	\$ 313,081
Net income (loss)	\$ 535,668	\$ (11,810)
Net income (loss) per unit diluted	\$ 0.740	\$ (0.016)
FFO <sup>(i)</sup> per unit diluted*	\$ 0.254	\$ 0.242
FFO <sup>(i)</sup> payout ratio*	73.9%	76.4%
AFFO <sup>(i)</sup> per unit diluted*	\$ 0.235	\$ 0.226
AFFO <sup>(i)</sup> payout ratio*	79.6%	81.8%
Distribution declared per Unit	\$ 0.188	\$ 0.185
Weighted average number of Units outstanding – diluted <sup>(i)</sup>	723,656,668	723,593,236
Adjusted debt to total assets <sup>(ii)*</sup>	40.5%	41.9%
Debt service coverage <sup>(ii)*</sup>	3.1x	3.3x
Adjusted Debt to EBITDAFV <sup>(i)*</sup>	7.4x	7.4x
Indebtedness <sup>(iii)</sup> – weighted average term to maturity*	5.7 years	5.8 years
Indebtedness <sup>(iii)</sup> – weighted average interest rate*	3.97%	3.77%

\* Denotes a key performance indicator

(i) Includes Trust Units and Exchangeable Units.

(ii) Debt ratios exclude Exchangeable Units, see Section 4, "Liquidity and Capital Resources". The ratios are non-GAAP financial measures calculated based on the Trust Indentures, as supplemented.

(iii) Indebtedness reflects only senior unsecured debentures, fixed rate mortgages and fixed rate construction loans.



## 2. BALANCE SHEET

The following table reconciles Choice Properties' balance sheet on a GAAP basis to a proportionate share basis<sup>(1)</sup> as at the dates indicated:

(\$ thousands)	As at June 30, 2023			As at December 31, 2022		
	GAAP Basis	Reconciliation	Proportionate Share Basis <sup>(1)</sup>	GAAP Basis	Reconciliation	Proportionate Share Basis <sup>(1)</sup>
<b>Assets</b>						
Investment properties	\$ 14,835,000	\$ 1,678,000	\$ 16,513,000	\$ 14,444,000	\$ 1,710,000	\$ 16,154,000
Equity accounted joint ventures	888,460	(888,460)	—	995,822	(995,822)	—
Financial real estate assets	195,660	(195,660)	—	109,509	(109,509)	—
Residential development inventory	25,425	—	25,425	18,785	—	18,785
Mortgages, loans and notes receivable	685,526	(99,503)	586,023	680,475	(96,072)	584,403
Investment in real estate securities	256,495	—	256,495	302,314	—	302,314
Intangible assets	15,075	—	15,075	21,369	—	21,369
Accounts receivable and other assets	183,174	(2,890)	180,284	132,117	(2,116)	130,001
Assets held for sale	1,900	—	1,900	50,400	—	50,400
Cash and cash equivalents	23,848	22,432	46,280	64,736	23,379	88,115
<b>Total Assets</b>	<b>\$ 17,110,563</b>	<b>\$ 513,919</b>	<b>\$ 17,624,482</b>	<b>\$ 16,819,527</b>	<b>\$ 529,860</b>	<b>\$ 17,349,387</b>
<b>Liabilities and Equity</b>						
Long term debt	\$ 6,573,454	\$ 483,692	\$ 7,057,146	\$ 6,294,101	\$ 496,493	\$ 6,790,594
Credit facility	76,738	—	76,738	257,617	—	257,617
Exchangeable Units	5,370,823	—	5,370,823	5,841,809	—	5,841,809
Trade payables and other liabilities	581,094	30,227	611,321	601,847	33,367	635,214
<b>Total Liabilities</b>	<b>12,602,109</b>	<b>513,919</b>	<b>13,116,028</b>	<b>12,995,374</b>	<b>529,860</b>	<b>13,525,234</b>
<b>Equity</b>						
Unitholders' equity	4,508,454	—	4,508,454	3,824,153	—	3,824,153
<b>Total Equity</b>	<b>4,508,454</b>	<b>—</b>	<b>4,508,454</b>	<b>3,824,153</b>	<b>—</b>	<b>3,824,153</b>
<b>Total Liabilities and Equity</b>	<b>\$ 17,110,563</b>	<b>\$ 513,919</b>	<b>\$ 17,624,482</b>	<b>\$ 16,819,527</b>	<b>\$ 529,860</b>	<b>\$ 17,349,387</b>

## Balance Sheet Analysis (GAAP Basis)

Line Item	\$ Change	Variance Commentary
Investment properties	\$ 391,000	The increase is primarily attributable to a transfer from equity accounted joint ventures of \$192.8 million, capital and leasing expenditures of \$91.5 million, acquisitions of \$75.4 million, and a favourable fair value adjustment on investment properties of \$164.0 million. The increase was partially offset by dispositions of \$130.8 million. The dispositions included one office property as the Trust continued its exit from the office asset class.
Equity accounted joint ventures	(107,362)	The decrease is primarily attributable to the Trust's acquisition of its partner's interest in Horizon Business Park LP during the first quarter of 2023. Upon completion of the acquisition the Trust de-recognized the equity accounted joint venture and consolidated the assets and liabilities of the partnership. The decrease is partially offset by net contributions made to and income earned from equity accounted joint ventures.
Financial real estate assets	86,151	The increase was mainly attributable to the acquisition of two assets from Loblaw for \$86.5 million during the first quarter of 2023.
Residential development inventory	6,640	The increase was attributable to development expenditures incurred for a residential condominium project in Brampton, ON.
Mortgages, loans and notes receivable	5,051	The increase was primarily due to \$67.6 million of vendor take-back mortgages advanced by the Trust on completed dispositions in the current year (Section 3.2), partially offset by the repayment of GWL's prior year outstanding notes receivable balance of \$170.8 million, net of the \$147.4 million of notes advanced to GWL in the current year and net repayments of \$39.6 million mortgage receivables.
Investment in real estate securities	(45,819)	The decrease was due to a fair value loss of \$45.8 million on the real estate securities in the period due to the decrease in Allied's unit price.
Intangible assets	(6,294)	The decrease was primarily due to the Trust de-recognizing a portion of its intangible assets in relation to the three office properties transacted on during the current year.
Working capital	30,922	The net increase was primarily due to the reduction in the exchangeable unit distribution payable to GWL upon settlement against the prior year's note receivable balance, partially offset by the distributions deferred in the current year.
Long term debt and credit facility	98,474	Net increase was primarily attributable to the issuance of the \$550.0 million Series S senior unsecured debentures, net construction loan activity of \$28.3 million and net mortgage activity of \$77.4 million. The increase was partially offset by the repayment of the \$250.0 million Series G and \$125.0 million Series D-C senior unsecured debentures, in addition to a net repayment of \$181.3 million on the Trust's credit facility.
Exchangeable Units	(470,986)	As this liability is measured at fair value, the change was due to the decrease in the unit price for Choice Properties since December 31, 2022.
Unitholders' equity	684,301	Net increase was primarily due to year-to-date net income, partially offset by the distributions to Unitholders.



### 3. INVESTMENT PROPERTIES

To expand the portfolio and participate in development opportunities, Choice Properties owns varying interests in real estate entities that hold investment properties. Under GAAP, many of these interests are recorded as equity accounted joint ventures and, as such, the Trust's share of the investment properties owned by these entities is presented on the balance sheet as a summarized value, not as part of the total investment properties. In addition, the Trust also has financial real estate assets which are not included with investment properties as prepared under GAAP. Refer to Section 14.1, "Investment Properties Reconciliation", for a reconciliation of the continuity of investment properties determined in accordance with GAAP.

The following continuity schedule presents Choice Properties' portfolio inclusive of its financial real estate assets and equity accounted joint ventures prepared on a proportionate share basis<sup>(1)</sup> for the periods ended, as indicated:

As at or for the period ended June 30, 2023 (\$ thousands)	Three Months			Six Months		
	Income Producing Properties	Properties Under Development	Investment Properties <sup>(i)</sup>	Income Producing Properties	Properties Under Development	Investment Properties <sup>(i)</sup>
GAAP balance, beginning of period	\$ 14,388,000	\$ 389,000	\$ 14,777,000	\$ 14,119,000	\$ 325,000	\$ 14,444,000
Adjustments to reflect investment properties held in equity accounted joint ventures and as financial real estate assets on a proportionate share basis <sup>(ii)</sup>	950,000	713,000	1,663,000	989,000	721,000	1,710,000
Non-GAAP proportionate share balance <sup>(1)</sup> , beginning of period	15,338,000	1,102,000	16,440,000	15,108,000	1,046,000	16,154,000
Acquisitions of investment properties <sup>(iii)</sup>	1,915	—	1,915	175,201	18,728	193,929
Capital expenditures						
Development capital <sup>(iii)</sup>	—	46,631	46,631	—	86,783	86,783
Building improvements	2,869	—	2,869	6,053	—	6,053
Capitalized interest <sup>(iv)</sup>	—	345	345	—	1,921	1,921
Property capital	5,766	—	5,766	7,522	—	7,522
Direct leasing costs	1,134	—	1,134	2,941	—	2,941
Tenant improvement allowances	4,157	—	4,157	11,174	—	11,174
Amortization of straight-line rent	(121)	—	(121)	(443)	—	(443)
Transfers from properties under development <sup>(v)</sup>	—	—	—	11,800	(11,800)	—
Dispositions	(77,757)	—	(77,757)	(130,772)	—	(130,772)
Adjustment to fair value of investment properties	92,037	(3,976)	88,061	176,524	3,368	179,892
<b>Non-GAAP proportionate share balance<sup>(1)</sup>, June 30, 2023</b>	<b>\$ 15,368,000</b>	<b>\$ 1,145,000</b>	<b>\$ 16,513,000</b>	<b>\$ 15,368,000</b>	<b>\$ 1,145,000</b>	<b>\$ 16,513,000</b>

(i) Refer to Section 14.1, "Investment Properties Reconciliation" for a reconciliation of the continuity of investment properties determined in accordance with GAAP.

(ii) Inclusive of acquisition costs.

(iii) Development capital included nil and \$367 of site intensification payments made to Loblaw for the three and six months ended June 30, 2023, respectively (December 31, 2022 - \$2,687).

(iv) Interest was capitalized to qualifying development projects based on a weighted average interest rate of 4.02% (December 31, 2022 - 3.74%).

(v) Transfers from properties under development for the three and six months ended June 30, 2023 included fair value adjustments recognized within properties under development of \$nil and \$1,155, respectively (December 31, 2022 - \$7,072).

Included in certain investment properties acquired from Loblaw is excess land with development potential. Choice Properties will compensate Loblaw, over time, with intensification payments determined by a site intensification payment grid as outlined in the Strategic Alliance Agreement (see Section 9, "Related Party Transactions"), should Choice Properties pursue activity resulting in the intensification of the excess land. The fair value of this excess land has been recorded in the consolidated financial statements.

As at December 31, 2022, the Trust had classified three retail properties and one office property with a total fair value of \$50,400 as assets held for sale. During the six months ended June 30, 2023, the Trust completed the disposition of two of the retail properties and the office property (see Section 3.2). The remaining retail property with a fair value of \$1,900, continues to be classified in assets held for sale as at June 30, 2023.

### 3.1 Valuation Method

Investment properties are measured at fair value, primarily determined using the discounted cash flow method. Under this methodology, discount rates are applied to the projected annual operating cash flows, generally over a minimum term of ten years, including a terminal value based on a capitalization rate applied to the estimated NOI<sup>(1)</sup> in the terminal year. The fair value of investment properties reflects, among other things, rental income from current leases and assumptions about rental income from future leases in light of current market conditions. Overall capitalization rates are applied when undertaking the Direct Capitalization method of the Income Approach. This methodology applies the overall capitalization rate to the estimated stabilized NOI for one year. Currently, this method is only applied to value residential assets and certain ground leases.

The portfolio is internally valued with external appraisals performed each quarter for a portion of the portfolio. The majority of the properties will be subject to an external appraisal at least once over a four-year period. When an external valuation is obtained, the internal valuation team assesses all major inputs used by the independent valuers in preparing their valuation reports and holds discussions with the independent valuers on the reasonableness of their assumptions. Where warranted, adjustments will be made to the internal valuations to reflect the assumptions contained in the external valuations. The Trust will record the internal value in its consolidated financial statements.

Valuations are most sensitive to changes in capitalization rates. The terminal capitalization rates and discount rates are the most relevant to the portfolio, under the application of the discounted cash flow method. The weighted average valuation metrics for the Trust's investment properties (including financial real estate assets and those properties held within equity accounted joint ventures) are listed below by asset class:

As at June 30, 2023	Retail	Industrial	Mixed-Use & Residential	Total Investment Properties
Discount rate	7.39%	6.03%	5.39%	6.97%
Terminal capitalization rate	6.56%	5.25%	4.86%	6.17%
Overall capitalization rate	6.37%	4.94%	4.63%	5.95%
As at December 31, 2022	Retail	Industrial	Mixed-Use & Residential	Total Investment Properties
Discount rate	7.42%	5.99%	5.86%	6.99%
Terminal capitalization rate	6.58%	5.24%	5.25%	6.19%
Overall capitalization rate	6.41%	4.94%	5.08%	5.99%

#### Valuation Commentary

For the six months ended June 30, 2023 the Trust recorded a favourable adjustment of \$164.0 million on a GAAP basis and a favourable adjustment of \$179.9 million on a proportionate share basis<sup>(1)</sup> to the value of investment properties. Fair value adjustments year to date reflected property specific updates to leasing and cash flow assumptions, and capitalization rates, in addition to the impact of the Trust's transaction activity.



### 3.2 Investment Property and Other Transactions

#### Acquisitions of Investment Properties

The following table summarizes the investment properties acquired in the six months ended June 30, 2023:

(\$ thousands except where otherwise indicated)						Consideration						
Location	Date of Acquisition	Segment	Ownership Interest Acquired	GLA (square feet)	Purchase Price incl. Related Costs	Investment Property	Debt Assumed from Seller	Mortgage Receivable Settlement	Assumed Liabilities	De-recognition of Intangible Assets	Cash	
Investment properties												
Vernon, BC	Jan 31	Retail	100%	46,504	\$ 12,697	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 12,697	
Calgary, AB <sup>(i)</sup>	Jan 31	Retail	100%	146,627	42,476	—	—	—	—	—	42,476	
Calgary, AB <sup>(i)</sup>	Jan 31	Retail	100%	161,540	43,976	—	—	—	—	—	43,976	
Acquisitions from related parties				354,671	99,149	—	—	—	—	—	99,149	
Toronto, ON	Feb 24	Retail	100%	19,735	23,049	—	—	—	—	—	23,049	
Whitby, ON	Mar 24	Retail	100%	46,512	17,876	—	—	—	—	—	17,876	
Calgary, AB <sup>(ii)</sup>	Mar 30	Mixed-Use & Residential	50%	162,836	19,850	5,300	13,346	—	—	1,204	—	
Toronto, ON	Apr 4	Retail	100%	1,800	1,915	—	—	—	—	—	1,915	
Acquisitions from third-parties				230,883	62,690	5,300	13,346	—	—	1,204	42,840	
Edmonton, AB	Mar 16	Industrial	50%	129,990	32,090	—	15,995	5,385	4,187	—	6,523	
Acquisitions in equity accounted joint ventures				129,990	32,090	—	15,995	5,385	4,187	—	6,523	
Total acquisitions of investment properties				715,544	\$ 193,929	\$ 5,300	\$ 29,341	\$ 5,385	\$ 4,187	\$ 1,204	\$ 148,512	

(i) These properties are classified as financial real estate assets under GAAP.

(ii) The Trust completed an exchange of office properties with its partner. The exchange resulted in the Trust disposing of its 50% interest in Calgary Place (see disposition table below) in exchange for the partner's 50% interest in Altius Centre and a vendor take-back mortgage (Section 3.8).

## Dispositions of Investment Properties

The following table summarizes the investment properties sold in the six months ended June 30, 2023:

(\$ thousands except where otherwise indicated)											
						Consideration					
Location	Date of Disposition	Segment	Ownership Interest Disposed	GLA (square feet)	Sale Price excl. Selling Costs	Debt Assumed by Purchaser	Investment Property	De-recognition of Intangible Asset	Mortgage Receivable Advanced	Lease Termination Payment	Cash
Investment properties											
Courtenay, BC	Mar 8	Retail (land)	100%	N/A	\$ 4,613	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 4,613
Calgary, AB <sup>(i)</sup>	Mar 30	Mixed-Use & Residential	50%	295,695	48,402	34,617	5,300	(2,655)	11,140	—	—
Scarborough, ON	May 12	Retail (land)	100%	N/A	3,557	—	—	—	—	—	3,557
Brampton, ON <sup>(ii)</sup>	Jun 14	Mixed-Use & Residential	100%	125,000	74,200	—	—	—	51,000	(8,300)	31,500
Dispositions of investment properties				420,695	130,772	34,617	5,300	(2,655)	62,140	(8,300)	39,670
Assets held for sale											
Kingston, ON	Feb 21	Retail	100%	104,286	23,000	—	—	—	—	—	23,000
Cornwall, ON	Apr 21	Retail	100%	127,000	10,000	—	—	—	—	—	10,000
Dartmouth, NS	Jun 19	Mixed-Use & Residential	50%	103,546	13,360	7,678	—	(1,935)	5,495	—	2,122
Dispositions of assets held for sale				334,832	46,360	7,678	—	(1,935)	5,495	—	35,122
Total dispositions of investment properties				755,527	\$ 177,132	\$ 42,295	\$ 5,300	\$ (4,590)	\$ 67,635	\$ (8,300)	\$74,792

(i) The Trust completed an exchange of office properties with its partner. The exchange resulted in the Trust disposing of its 50% interest in Calgary Place in exchange for the partner's 50% interest in Altius Centre (see acquisition table above) and a vendor take-back mortgage (Section 3.8).

(ii) This data centre asset was leased to Loblaw. In connection with the disposition, Choice made a lease termination payment of \$8,300 to Loblaw to terminate its lease early.



### 3.3 Completed Developments

For the six months ended June 30, 2023, Choice Properties completed a total of \$10.6 million in development projects delivering 30,150 square feet of commercial space with a weighted average project yield of 7.4%. The Trust delivered four retail developments including a Shoppers Drug Mart store in Port Hope, Ontario, as well as retail spaces in Alberta and serviced pads in Nova Scotia primarily occupied by a national retailer and financial institutions, respectively.

The Trust discloses the expected stabilized yield<sup>(2)</sup> for each of its completed projects and projects under active development. Expected stabilized yield is calculated by dividing the expected stabilized net rental income for each development by the estimated total project costs. Stabilized net rental income is based on contracted rental rates on leased units, and market rental rates on non-leased units which are based on the Trust's market knowledge and, where applicable, supported by external market studies. Estimated project costs include land costs, soft and hard construction costs, development and construction management fees, tenant allowances and inducements, capitalized financing costs, and other carrying costs.

During the six months ended June 30, 2023, there were no material changes to the previously disclosed ranges for expected stabilized yields for completed developments and there were no events in the period that would cause actual results to materially differ from those previously disclosed, unless otherwise noted.

For the six months ended June 30, 2023, Choice Properties transferred the following from properties under development to income producing properties as presented on a proportionate share basis<sup>(1)</sup>:

(\$ thousands except where otherwise indicated)					
Project / Location	Completion date	Ownership %	Transferred GLA (square feet)	Cost of assets transferred	Expected stabilized yield <sup>(2)</sup>
<b>Commercial</b>					
<b>Retail</b>					
Jocelyn Rd., Port Hope, ON	Q1 2023	100 %	15,003	\$ 4,979	6.9 %
Erin Ridge Shopping Centre, St. Albert, AB	Q1 2023	50 %	5,647	1,812	7.0 % <sup>(i)</sup>
Portland St., Dartmouth, NS	Q1 2023	100 %	5,000	2,237	7.1 %
Joseph Howe Dr., Halifax, NS	Q1 2023	100 %	4,500	1,617	10.1 % <sup>(i)</sup>
<b>Total transferred properties at cost</b>			<b>30,150</b>	<b>\$ 10,645</b>	<b>7.4 %</b>
<b>Total transferred properties at fair value</b>				<b>\$ 11,800</b>	

(i) Expected stabilized yield for this development has increased compared to prior estimates due to lower than budgeted costs.

### 3.4 Development Activities

Development initiatives are a key component of Choice Properties' business model, providing the Trust with an opportunity to add high quality real estate at a reasonable cost and drive net asset value appreciation over time. The Trust has a mix of active development projects ranging in size, scale and complexity, including retail intensification projects, industrial development, and rental residential projects located in urban markets with a focus on transit accessibility. Choice Properties continues to drive long-term growth and value creation through the development of commercial and residential projects and has a significant long-term pipeline of potential mixed-use projects. The Trust views its development activities through the stages of the development lifecycle, including the process of potential site identification, planning and rezoning, construction, and finally to development completion.

Choice Properties' development program on a proportionate share basis<sup>(i)</sup> as at June 30, 2023, is summarized below:

(\$ thousands except where otherwise indicated)				Investment <sup>(i)(iii)</sup>		
				GLA <sup>(ii)</sup> (square feet)		
Project type	Section	Number of projects	Estimated upon completion <sup>(2)</sup>	To-date	Estimated cost to completion <sup>(2)(iv)</sup>	Estimated total
<b>Projects under active development</b>						
Retail	3.5	14	268,000	\$ 10,417	\$ 44,534	\$ 54,951
Industrial	3.5	4	2,472,000	211,449	121,071	332,520
Residential	3.5	2	236,000	101,482	54,544	156,026
<b>Subtotal projects under active development</b>		<b>20</b>	<b>2,976,000</b>	<b>323,348</b>	<b>220,149</b>	<b>543,497</b>
<b>Developments in planning</b>						
Retail	3.6	14	202,000	36,694		
Industrial	3.6	2	4,564,000	211,915		
Mixed-Use & Residential	3.6	13	10,430,000	135,740		
<b>Subtotal developments in planning</b>		<b>29</b>	<b>15,196,000</b>	<b>384,349</b>		
<b>Total development - cost</b>		<b>49</b>	<b>18,172,000</b>	<b>\$ 707,697</b>		
<b>Total development - fair value<sup>(v)</sup></b>				<b>\$ 1,145,000</b>		

(i) Choice Properties' share.

(ii) Estimated GLA is based on current development plans and final development square footage may differ. For developments in planning, GLA is an estimate and may differ as the developments complete the rezoning and entitlement process. Includes GLA associated with ground leases, which is excluded from total portfolio square footage for lease reporting purposes.

(iii) Compiled on a non-GAAP proportionate share basis<sup>(i)</sup>. Investment to-date compiled on a cash basis, excluding adjustments to fair value of on-going projects.

(iv) The Trust expects to invest approximately 70% during 2023 and the remainder in 2024.

(v) Total development fair value excludes residential development inventory of \$25,425 as at June 30, 2023 (December 31, 2022 - \$18,785).



### 3.5 Properties Under Active Development

Projects under active development are sites under construction or sites with appropriate approvals in place which are expected to commence construction in the next six to twelve months. Currently, the Trust has 20 active developments comprised of 14 retail, four industrial and two residential projects. Upon completion, the projects under active development are expected to deliver a total of 2,740,000 square feet of commercial space (including 1,948,000 square feet associated with ground leases) and 348 residential units (236,000 square feet) at the Trust's share. The Trust has invested a total of \$323.3 million to date and is expected to invest an additional \$220.1 million over the next 12-18 months to complete these projects<sup>(2)</sup>.

#### Projects Under Active Development – Retail

The Trust invests in retail development projects through intensification of its existing retail assets. The Trust currently has 268,000 square feet at share of active retail development (including 126,000 square feet associated with ground leases), which is expected to be completed in the next 12-18 months<sup>(2)</sup>.

The following table details the Trust's retail projects under active development on a proportionate share basis<sup>(1)</sup> as of June 30, 2023:

(\$ thousands except where otherwise indicated)				GLA <sup>(i)</sup> (square feet)		Investment <sup>(ii)</sup>			
Project / Location		Ownership %	Expected completion date <sup>(iii)</sup>	Estimated upon completion <sup>(2)</sup>	% Leased	To-date	Estimated cost to completion <sup>(2)</sup>	Estimated total	Expected stabilized yield <sup>(2)(iv)</sup>
Retail									
1	Oxford St. E., London, ON	100%	H2 2023	15,000	100 %	\$ 4,775	\$ 915	\$ 5,690	6.75%-7.25%
2	Harvest Hills Market, Edmonton, AB <sup>(v)(vi)</sup>	50%	H2 2023	10,000	100 %	3,806	928	4,734	7.00%-7.50%
3	Countryview Dr., Dartmouth, NS <sup>(v)</sup>	50%	H2 2023	3,000	100 %	13	1,689	1,702	7.25%-7.75% <sup>(vii)</sup>
4	Calgary Trail, Edmonton, AB	100%	H2 2023	15,000	100 %	—	5,250	5,250	6.00%-6.50%
5	Seton Way, Calgary AB	100%	H1 2024	31,000	100 %	535	6,497	7,032	7.50%-8.00%
6	27th Street, Grand Forks, BC <sup>(vi)</sup>	100%	H1 2024	5,000	100 %	—	524	524	19.75%-20.25%
7	Guelph St., Georgetown, ON	100%	H1 2024	26,000	100 %	—	7,900	7,900	8.75%-9.25%
8	Sunwapta West, Edmonton, AB <sup>(v)(vi)</sup>	50%	H1 2024	3,000	100 %	—	250	250	36.00%-36.50%
9	Harvest Hills Market, Edmonton, AB <sup>(v)</sup>	50%	H1 2024	2,000	100 %	350	699	1,049	7.25%-7.75%
10	Carlton Spur, Prince Albert, SK	25%	H2 2024	2,000	100 %	—	740	740	8.25%-8.75%
11	Princess St., Kingston, ON <sup>(vi)</sup>	100%	H2 2024	117,000	100 %	—	2,438	2,438	11.00%-11.50%
12	Erin Ridge Shopping Centre, St. Albert, AB <sup>(v)</sup>	50%	H2 2024	4,000	100 %	—	1,848	1,848	6.50%-7.00%
13	Country Village Rd NE, Calgary, AB	100%	H2 2024	29,000	100 %	288	12,341	12,629	6.00%-6.50%
14	Harvest Pointe, Edmonton, AB <sup>(v)</sup>	50%	H1 2025	6,000	100 %	650	2,515	3,165	6.25%-6.75%
Total retail developments				268,000		\$ 10,417	\$ 44,534	\$ 54,951	7.25%-7.75%

(i) Choice Properties' share.

(ii) Compiled on a non-GAAP proportionate share basis<sup>(1)</sup>. Investment to-date was compiled on a cash basis, excluding adjustments to fair value of on-going projects.

(iii) H1 represents the first six months of the year. H2 represents the last six months of the year.

(iv) Unless otherwise noted, there were no material changes in previously reported expected stabilized yields.

(v) Development project with phased completion. Reported expected stabilized yield may vary as phases are completed or as future phases are added to the development.

(vi) The development includes a ground lease, which is excluded from total portfolio square footage for lease reporting purposes.

(vii) Expected stabilized yield for this development has decreased due to change in scope.

## Projects Under Active Development – Industrial

The Trust invests in industrial development projects through development of greenfield industrial land. The Trust currently has four active development projects, which are expected to deliver 2,472,000 square feet at share (including 1,822,000 square feet associated with ground leases) of new generation logistics space in the near term<sup>(2)</sup>.

The industrial project at Horizon Business Park in Edmonton, Alberta, is nearing completion with occupancy of the last building of the project anticipated in the second half of 2023<sup>(2)</sup>. During the first quarter, the Trust purchased the remaining 50% ownership interest in the development, now owning a 65 acre, six building project with over 1,250,000 total square feet in Edmonton's premiere warehouse and logistics business park (see Section 3.2, "Investment Property and Other Transactions").

Choice Eastway Industrial Centre, in which the Trust holds a 75% ownership interest, is located in East Gwillimbury, Ontario. The development plan for the property is to build a multi-phase industrial park with the potential for approximately 1,800,000 total square feet of new generation logistics and distribution centre. For the first phase of the development, Choice Properties entered into an approximately 100-acre ground lease with Loblaw. Loblaw's construction of its 1,200,000 square foot warehouse structure is well advanced and installation of off-site services is underway.

At Choice Industrial Centre in Surrey, British Columbia, construction is progressing well, with the structure substantially complete. Installation of site services is complete and off-site services are well underway. Subsequent to the quarter, the Trust signed a 10-year lease for the entire space.

Choice Caledon Business Park, in which the Trust holds an 85% ownership interest, is located in Caledon, Ontario. During the second quarter, the Trust submitted a Draft Plan of Subdivision and Site Plan Application for the first phase of the development. Based on these submissions, the Trust received a grading permit and commenced site works. Servicing for the entire site is expected to commence late 2023 and will take place over 12 to 18 months<sup>(2)</sup>. Site preparation for the subdivision and phase one specific costs are expected to be approximately \$194.0 million in total, or \$164.9 million at share. Of this amount, approximately \$64.3 million, or \$54.6 million at share, relates to the first phase of the development. Including land acquisition, entitlement and capitalized costs, total investment for the first phase is approximately \$146.5 million, or \$124.5 million at share. The Trust has entered into an approximately 90-acre ground lease with Loblaw for the first phase of the development, with rent commencement expected in the first quarter of 2025<sup>(2)</sup>.

The following table details the Trust's industrial projects under active development on a proportionate share basis<sup>(1)</sup> as of June 30, 2023:

(\$ thousands except where otherwise indicated)			GLA <sup>(i)</sup> (square feet)		Investment <sup>(ii)</sup>			
Project / Location	Ownership %	Expected completion date <sup>(iii)</sup>	Estimated upon completion <sup>(2)</sup>	% Leased	To-date	Estimated cost to completion <sup>(2)</sup>	Estimated total	Expected stabilized yield <sup>(2)(iv)</sup>
Industrial								
1 Horizon Business Park, Edmonton, AB <sup>(v)</sup>	100%	H2 2023	297,000	100 %	\$ 37,967	\$ 4,443	\$ 42,410	6.00%-6.50%
2 Choice Eastway Industrial Centre - Phase 1, East Gwillimbury, ON <sup>(vi)</sup>	75%	H2 2023	900,000	100 %	56,671	37,029	93,700	6.75%-7.25%
3 Choice Industrial Centre, Surrey, BC <sup>(vii)</sup>	100%	H2 2023	353,000	— %	55,793	16,117	71,910	7.25%-7.75% <sup>(viii)</sup>
4 Choice Caledon Business Park - Phase 1, Caledon, ON <sup>(ix)</sup>	85%	H2 2024	922,000	100 %	61,018	63,482	124,500	7.25%-7.75%
Total industrial developments			2,472,000		\$ 211,449	\$ 121,071	\$ 332,520	7.00%-7.50%

(i) Choice Properties' share.

(ii) Compiled on a non-GAAP proportionate share basis<sup>(1)</sup>. Investment to-date was compiled on a cash basis, excluding adjustments to fair value of on-going projects.

(iii) H2 represents the last six months of the year.

(iv) There were no material changes in previously reported expected stabilized yields.

(v) Development project with phased completion. Reported expected stabilized yield may vary as phases are completed or as future phases are added to the development.

(vi) The development is a ground lease, which is excluded from total portfolio square footage for lease reporting purposes. The first phase of the development is 1.2 million total square feet or 0.9 million square feet at share.

(vii) Site comprises 17 acres of developable land.

(viii) With the completion of the lease, the revised yield range on this development is 10.50%-11.00%.

(ix) The development is a ground lease, which is excluded from total portfolio square footage for lease reporting purposes. The first phase of the development is estimated at 1.1 million square feet or 0.9 million square feet at share based on the current site plan subdivision.



## Projects Under Active Development - Residential

Choice Properties has two residential projects under active development. At Mount Pleasant Village in Brampton, Ontario, construction is progressing well. For the rental building, branded “Uniti”, window installation and framing are ongoing, and drywall installation is underway. For the condominium, window and drywall installation are complete, and fixture installation is underway.

At Element in Ottawa, Ontario, window wall and curtain installation is substantially complete. Mechanical and electrical rough-ins, drywall, elevator and mechanical penthouse work are nearing completion. Pre-leasing launched during the second quarter.

Both projects are targeted to be completed in the second half of 2023<sup>(2)</sup>.

The following table details the Trust’s residential projects under active development on a proportionate share basis<sup>(1)</sup> as of June 30, 2023:

(\$ thousands except where otherwise indicated)					GLA <sup>(i)</sup> (square feet)	Investment <sup>(ii)</sup>			
Project / Location	Ownership %	Type	Expected completion date <sup>(iii)</sup>	Estimated number of units <sup>(i)</sup>	Estimated upon completion <sup>(2)</sup>	To-date	Estimated cost to completion <sup>(2)</sup>	Estimated total	Expected stabilized yield <sup>(2)(iv)</sup>
1 Mount Pleasant Village, Brampton, ON	50%	Rental	H2 2023	151	101,000	\$ 41,164	\$ 22,290	\$ 63,454	3.75%-4.25%
Mount Pleasant Village, Brampton, ON	50%	Inventory	H2 2023	71	49,000	25,425	9,887	35,312	
2 Element, Ottawa, ON	50%	Rental	H2 2023	126	86,000	34,893	22,367	57,260	4.75%-5.25%
<b>Total residential</b>				<b>348</b>	<b>236,000</b>	<b>\$ 101,482</b>	<b>\$ 54,544</b>	<b>\$ 156,026</b>	<b>4.25% - 4.75%</b>

(i) Choice Properties’ share.

(ii) Compiled on a non-GAAP proportionate share basis<sup>(1)</sup>. Investment to-date was compiled on a cash basis, excluding adjustments to fair value of on-going projects.

(iii) H2 represents the last six months of the year.

(iv) There were no material changes in previously reported expected stabilized yields.

### 3.6 Development in Planning

Beyond the projects under active development, Choice Properties has a substantial pipeline of larger, more complex mixed-use developments and land held for future commercial development, which collectively are expected to drive meaningful net asset value growth in the future. The Trust continues to advance the rezoning status for several mixed-use and industrial sites currently in different stages of the rezoning and planning process.

As of June 30, 2023, the Trust has identified 29 sites with potential for future development. This includes 14 opportunities totaling 202,000 square feet at existing retail sites, two industrial sites totaling 4,564,000 square feet, and 13 residential and mixed-use projects totaling 10,430,000 square feet and 12,014 residential units (at the Trust's share). The development plan for each property is subject to the Trust's completion of its full review of each opportunity. The expected project scope may change over time or the Trust may decide not to proceed with that development upon completion of full due diligence. To date, the Trust has invested a total of \$384.3 million on land acquisition and initial development and planning costs at these sites.

#### Retail Development in Planning

Retail intensification is focused on adding at-grade retail density within the existing retail portfolio. These projects provide the opportunity to add new tenants, further expand the high-quality tenant mix and provide steady growth to the business.

(\$ thousands except where otherwise indicated)		
	Number of Sites	Investment To-date <sup>(i)(ii)</sup>
<b>Retail developments in planning</b>	<b>14</b>	<b>\$ 36,694</b>

(i) Choice Properties' share.

(ii) Compiled on a non-GAAP proportionate share basis<sup>(1)</sup>. Investment to-date was compiled on a cash basis, excluding adjustments to fair value of on-going projects.

The Trust has identified approximately 150 additional retail sites with potential for future development.

#### Industrial Development in Planning

(\$ thousands except where otherwise indicated)		
	Number of Sites	Investment To-date <sup>(i)(ii)</sup>
<b>Industrial developments in planning - zoning approved</b>	<b>2</b>	<b>\$ 211,915</b>

(i) Choice Properties' share.

(ii) Compiled on a non-GAAP proportionate share basis<sup>(1)</sup>. Investment to-date was compiled on a cash basis, excluding adjustments to fair value of on-going projects.

The Trust has obtained zoning approval on two industrial development sites. The following table details the Trust's industrial developments in planning:

Project / Location	Description
<b>Choice Caledon Business Park - Remaining Phases, Caledon, ON</b>	During the third quarter of 2022, the joint venture achieved entitlement to convert the lands from agricultural uses to employment uses through a Ministerial Zoning Order. Draft Plan of Subdivision and Site Plan Applications for the first phase were submitted during the second quarter of 2023 and the grading permit was received and site works commenced. The remainder of the development is expected to consist of warehouse, distribution, and industrial uses totaling approximately 4.8 million square feet on 290 net developable acres (at 100% share). The Trust has invested \$187.1 million to date, including land acquisition, related to the remaining phases of the development.
<b>Choice Eastway Industrial Centre - Phase 2, East Gwillimbury, ON</b>	The second phase of the Trust's project constitutes approximately 54 acres of developable land and is fully zoned. The Trust continues progress on site preparation. The second phase is anticipated to be approximately 0.6 million total square feet (at 100% share). The Trust has invested \$24.8 million to date, including land acquisition.



## Mixed-Use & Residential Development in Planning

Mixed-use development represents a key component of Choice Properties' long-term development strategy. The Trust endeavours to create enduring value through high-quality mixed-use assets with a significant rental residential component. Leveraging the Trust's sizable portfolio in key urban markets, Choice Properties believes there are considerable value creation opportunities through rezoning existing grocery anchored assets into mixed-use sites. The development plan for each project is subject to municipal review and approval which may take several years to realize.

Once zoning and entitlement is obtained, the Trust can further create value by pursuing ground up development, repositioning existing retail and maximizing available density for residential and mixed-use development. Choice Properties is working through the zoning and entitlement process for several of its future projects.

The Trust has obtained zoning approval on three residential and mixed-use developments, and has submitted applications for seven residential and mixed-use projects. A total of \$135.7 million has been invested to date on land acquisition and initial development and planning costs.

The following table details the Trust's residential and mixed-use development projects by zoning status:

(\$ thousands except where otherwise indicated)						Estimated GLA <sup>(i)(ii)</sup> ('000 square feet)			Investment to-date <sup>(iii)</sup>
Project / Location		Type	Ownership %	Acreage <sup>(i)</sup>	Estimated number of units <sup>(i)</sup>	Commercial	Residential	Total	
Zoning approved									
1	Golden Mile, Toronto, ON	Mixed-Use	100 %	19.0	3,597	323	2,907	3,230	\$ 13,472
2	Grenville & Grosvenor, Toronto, ON	Residential	50 %	0.5	385	17	320	337	33,957
3	Sheppard Ave. W., Toronto, ON	Residential	50 %	0.3	100	5	64	69	6,909
Subtotal zoning approved				19.8	4,082	345	3,291	3,636	54,338
Zoning applications submitted									
1	Broadview Ave., Toronto, ON	Mixed-Use	100 %	3.3	503	23	409	432	3,872
2	Carlaw Ave., Toronto, ON	Mixed-Use	100 %	5.6	1,080	84	993	1,077	6,239
3	Dundas St. W., Toronto, ON	Mixed-Use	100 %	13.0	1,923	178	1,477	1,655	44,180
4	Parkway Forest Dr., Toronto, ON	Residential	50 %	1.5	170	—	131	131	719
5	Photography Dr., Toronto, ON	Mixed-Use	100 %	7.7	2,356	50	2,010	2,060	4,036
6	Warden Ave., Toronto, ON	Residential	100 %	6.5	1,500	10	1,072	1,082	11,704
7	Woodbine Ave., Toronto, ON	Mixed-Use	100 %	1.7	400	23	334	357	5,119
Subtotal zoning applications submitted				39.3	7,932	368	6,426	6,794	75,869
Zoning applications to be submitted									
1	Lower Jarvis, Toronto, ON	Mixed-Use	100 %	4.1	—	—	—	—	2,413
2	North Rd., Coquitlam, BC	Mixed-Use	100 %	7.8	—	—	—	—	1,407
3	South Service Rd., Mississauga, ON	Mixed-Use	100 %	10.4	—	—	—	—	1,713
Subtotal zoning applications to be submitted				22.3	—	—	—	—	5,533
Total mixed-use & residential projects in planning				81.4	12,014	713	9,717	10,430	\$ 135,740

(i) Choice Properties' share.

(ii) Estimated GLA is based on current development plans and final development square footage may differ. For projects in planning, GLA is an estimate and may differ as the projects complete the rezoning and entitlement process.

(iii) Investment to-date is comprised of incremental land assembly and development planning costs.

## Zoning Applications Approved

Obtaining zoning is a significant milestone in the development lifecycle. Zoning approval allows the Trust to unlock significant land value through the realization of residential density potential. Once zoning is approved, the next phase of the development process is obtaining all necessary permits, which allows the project to proceed to active development with construction commencement. The Trust has completed approvals on one mixed-use and two residential developments in Toronto, Ontario. As of June 30, 2023, the Trust has invested a total of \$54.3 million to date on land acquisition and initial development and planning costs.

Project / Location	Description
<b>Golden Mile, Toronto, ON</b>	The approximately 19 acre site is located along Eglinton Avenue in the Golden Mile district of Toronto. The current redevelopment plans contemplate a large, mixed-use master-plan community to be built in phases with a focus on high density residential and retail uses. The site is directly adjacent to new transit stations along the first phase of the Eglinton Crosstown LRT, which is currently under construction. The current plan includes approximately 3.2 million square feet of total ground floor area, with 0.3 million square feet of commercial GLA and approximately 3,600 residential units. The development will transform the area through the introduction of the Golden Mile Community Innovation District by bringing together expertise from all stakeholders including community organizations, the local councillor, and post-secondary educational institutions. The development will create a community comprising residential, and commercial uses along with privately owned public spaces including a new park. The Official Plan and Zoning By-law Amendment Applications have been approved by the City of Toronto and the Trust continues to work with the City to fulfill conditions of subdivision and site plan.
<b>Grenville &amp; Grosvenor, Toronto, ON</b>	The approximately 1 acre site is located in the area of Yonge Street and College Street in downtown Toronto. The current development plan contemplates two residential towers providing a total 0.7 million square feet of total gross floor area, including 34,000 square feet of commercial GLA and approximately 770 rental residential units (at 100% share). 30% of the residential units will be affordable housing units.
<b>Sheppard Avenue West, Toronto, ON</b>	The 0.6 acre site is located at the northeast corner of Allen Road and Sheppard Avenue West in Toronto. The site is approximately 400 meters from the Sheppard West TTC subway station and in close proximity to Downsview Park and Downsview Airport. The current development plans include a 15 storey residential building comprising 10,000 square feet of commercial GLA and approximately 200 residential units (at 100% share).

## Zoning Applications Submitted

Choice Properties has submitted zoning applications for five mixed-use and two residential developments in Toronto, Ontario. As of June 30, 2023, the Trust has invested a total of \$75.9 million to date on land acquisition and initial development and planning costs.

Project / Location	Description
<b>Broadview Avenue, Toronto, ON</b>	The approximately 3 acre site is located at the southwest corner of Danforth Avenue and Broadview Avenue in Toronto's east end and is situated less than 150 metres from the Broadview TTC subway station. The current development proposal includes one residential tower, a new grocery store and a public park. The submitted application proposes 0.4 million square feet of total ground floor area, and approximately 500 residential units. The Trust continues to refine the vision for a mixed-use, transit-oriented development that will transform an underutilized site while highlighting the natural heritage and green connections of the existing community. The Official Plan, Zoning By-law Amendment and Draft Plan of Subdivision Applications have been submitted to the City of Toronto.
<b>Carlaw Avenue, Toronto, ON</b>	In partnership with the Province of Ontario, Choice Properties has developed a concept for the future transit-oriented community at the northeast corner of Gerrard Street East and Carlaw Avenue. The approximately 5.6 acre commercial centre, currently occupied by several tenants, will become the anchor of the Gerrard TTC subway station on the future Ontario Line. The concept proposes three towers with approximately 1,000 residential units, retail offerings including a new food store, privately owned public space over the transit corridor, a new public street and a public park. Construction for the transit project is anticipated to commence in 2024 until 2030 and beyond <sup>(2)</sup> at which point, Choice Properties will begin construction on the residential towers. This project will transform the community and provide access to open space, retail and transit, creating the ultimate complete community. The Trust has submitted a Zoning Application by way of the Transit Oriented Communities Program.



Project / Location	Description
<b>Dundas Street West, Toronto, ON</b>	The approximately 13 acre site is located at the southeast corner of Dundas Street West and Bloor Street West in Toronto. The site is at the intersection of several major transit corridors including a TTC subway station, a GO train station and the Union-Pearson Express train. The current redevelopment plans contemplate a large mixed-use community integrated with the surrounding transit services with a focus on high density residential, office, retail and other community uses. The submitted application proposes approximately 1.7 million square feet of total ground floor area, including 0.2 million square feet of commercial GLA, and approximately 1,900 residential units. The development plan contemplates neighbourhood retail and community uses, including a public park. The Official Plan, Rezoning, Plan of Subdivision and Site Plan Applications have been submitted to the City of Toronto.
<b>Parkway Forest Drive, Toronto, ON</b>	The approximately 3 acre site is located at the southeast intersection of Parkway Forest Drive and Sheppard Avenue East in Toronto. The site is located 350 meters from the Don Mills TTC subway station and currently features a 19-storey rental building and ten rental townhouses. The proposed development will replace five of the existing townhouses with a 29-storey residential building comprised of approximately 340 units (at 100% share). This intensification will support future growth in the City of Toronto by providing additional rental housing stock in a transit-connected neighbourhood. The Official Plan Amendment, Zoning By-law Amendment and Draft Plan of Subdivision Applications have been submitted to the City of Toronto.
<b>Photography Drive, Toronto, ON</b>	The approximately 7.7 acre site is located at the southwest corner of Eglinton Avenue West and Black Creek Drive in Toronto. The site is within close proximity to several major transit corridors, including the Kitchener GO Line, UP Express and the future Eglinton Crosstown LRT. The proposed redevelopment is comprised of seven mixed-use buildings including residential and retail uses. The application includes a total gross floor area of approximately 2.1 million square feet and 2,400 residential units. Choice Properties continues to refine the vision for a mixed-use, inclusive community where people can live and access amenities, services, transit, and a brand new grocery store, all within walking distance. The Official Plan and Zoning By-law Amendment Applications have been submitted to the City of Toronto.
<b>Warden Avenue, Toronto, ON</b>	The approximately 6.5 acre site is located south of the intersection of St. Clair Avenue and Warden Avenue in Toronto and 500 meters from the Warden TTC subway station. The current development plan includes approximately 1,500 residential units, over 1.1 million square feet of gross floor area and a proposal for a public park. Choice Properties has submitted an Official Plan Amendment and Zoning By-law Amendment to the City of Toronto.
<b>Woodbine Avenue, Toronto, ON</b>	The approximately 1.7 acre site is located at the northeast intersection of Woodbine Avenue and Danforth Avenue in the Danforth neighbourhood of Toronto. The site is directly adjacent to the Woodbine TTC subway station. The current redevelopment plan includes at-grade grocery retail, upgraded TTC access and two mixed-use residential buildings, with a potential density of approximately 400 residential units. The design of this project will incorporate the urban design significance of the Danforth neighbourhood and sustainable architecture. The current plan includes a large privately owned public space located off Woodbine Avenue, which provides a seamless transition from the existing neighbourhood to the new retail offering proposed at grade. A revised rezoning application that is more aligned with the evolving planning policies in the Danforth corridor is currently being prepared for submission to the City of Toronto.

### 3.7 Future Pipeline

Choice Properties' long-term development strategy is to create value through residential and mixed-use development. Beyond the projects that are currently in planning, the Trust has identified more than approximately 70 sites encompassing over 500 acres in its existing portfolio that provide potential for incremental residential and mixed-use density through the intensification of an existing asset. Over 90% of the identified sites are in the greater Toronto, Montreal and Vancouver areas, providing the opportunity to grow the residential platform in Canada's largest cities. Choice Properties is actively reviewing and prioritizing these sites to proceed with the rezoning and entitlement process.

### 3.8 Mortgages, Loans and Notes Receivable

As a means to generate acquisition opportunities, Choice Properties has established a program with a group of strong real estate developers whereby Choice Properties provides mezzanine and/or co-owner financing. Such financing activities generally provide Choice Properties with an option or other rights to acquire an interest in the developed income producing property. Mortgages and loans receivable represent amounts advanced under mezzanine loans, joint venture financing, vendor take-back financing and other arrangements.

As at June 30, 2023 (\$ thousands)	GAAP Basis	Proportionate Share Basis <sup>(1)(i)</sup>	GAAP Basis	
			Weighted average term to maturity (years)	Weighted average interest rate (%)
Mortgages receivable	\$ 538,095	\$ 438,592	1.0	5.59 %
Notes receivable from GWL	147,431	147,431	—	— %
<b>Mortgages, loans and notes receivable</b>	<b>\$ 685,526</b>	<b>\$ 586,023</b>		

(i) Adjustment to proportionate share basis<sup>(1)</sup> eliminates mortgage receivable balances advanced to an equity accounted joint venture at the Trust's share.

As at December 31, 2022 (\$ thousands)	GAAP Basis	Proportionate Share Basis <sup>(1)</sup>	GAAP Basis	
			Weighted average term to maturity (years)	Weighted average interest rate (%)
Mortgages receivable	\$ 509,626	\$ 413,554	1.0	4.80 %
Notes receivable from GWL	170,849	170,849	—	— %
<b>Mortgages, loans and notes receivable</b>	<b>\$ 680,475</b>	<b>\$ 584,403</b>		

Holders of Exchangeable Units may, in lieu of receiving all or a portion of their distributions, choose to be loaned an amount from Choice Properties Limited Partnership, and to have such distributions made on the first business day following the end of the fiscal year in which such distribution would otherwise have been made. The loans do not bear interest and are due and payable in full on the first business day following the end of the fiscal year during which the loan was made. During the six months ended June 30, 2023, GWL elected to receive distributions from Choice Properties Limited Partnership in the form of loans. Non-interest bearing short-term notes totalling \$147,431 were issued during the six months ended June 30, 2023 to GWL. Non-interest bearing short-term notes totalling \$170,849 with respect to the loans received in the 2022 fiscal year were settled against distributions payable by the Trust to GWL in January 2023.

On March 30, 2023, the Trust advanced a vendor take-back mortgage as part of an exchange of office properties with its partner (Section 3.2). The mortgage receivable had a face value of \$13,529 and a fair value of \$11,140. The mortgage bears interest at a rate of 3% for the first 3 years and 5% subsequently until its maturity on June 30th, 2028 and is secured by the disposed office property.

On June 14, 2023, the Trust advanced a vendor take-back mortgage with a face and fair value of \$51,000. (Section 3.2). The mortgage bears interest at a rate of prime plus 3.3% and is secured by the disposed property.

On June 19, 2023, the Trust advanced a vendor take-back mortgage with a face value of \$5,700 and a fair value of \$5,495. (Section 3.2). The mortgage bears interest at a rate of 6% and is secured by the disposed property.

The Trust has issued \$534,874 (December 31, 2022 - \$506,905) of secured mortgages to third-party borrowers. These loans have been extended to borrowers who are strategic partners and counterparties of the Trust and are secured by real property assets.



### 3.9 Investment in Real Estate Securities

On March 31, 2022, the Trust disposed of six office assets to Allied. As consideration, the Trust was issued 11,809,145 exchangeable Class B limited partnership units of Allied Properties Exchangeable Limited Partnership ("Class B Units"), an affiliated entity of Allied, with a value of \$550,660 (\$46.63 per unit) on the transaction date, and a promissory note with a fair value of \$193,155. As at June 30, 2023, the Trust holds an approximate 8.4% effective interest in Allied through its ownership of the Class B Units. The Trust does not have significant influence over Allied.

Allied is a leading operator of distinctive urban workspace in Canada's major cities. As at March 31, 2023<sup>(i)</sup>, Allied's income producing portfolio consisted of 199 properties across Canada totalling 14.4 million square feet in gross leasable area and was valued at \$8.3 billion. Allied reported net asset value of \$7.0 billion or \$50.41 per unit diluted at March 31, 2023<sup>(i)</sup>.

The Class B Units are exchangeable into, and are economically equivalent to, the publicly traded units of Allied ("Allied Units"), and were accompanied by a corresponding number of special voting units of Allied. There are no restrictions on the exchange of Class B Units into Allied Units, but the Allied Units (if exchanged) are subject to a lock-up from the closing of the Transaction, such that 25% of the Class B Units or Allied Units, as applicable, will be released from lock up every three months following the first anniversary of closing of the Transaction. As at June 30, 2023, there were 8,856,859 of the Class B Units subject to lock-up.

As a holder of the Class B Units, the Trust is entitled to distributions paid by Allied. For the three and six months ended June 30, 2023, respectively, the Trust recognized distribution income of \$5,315 and \$10,630 (three and six months ended June 30, 2022 - \$5,165) from its investment in Allied. The distributions are recorded as investment income.

The Class B Units are recorded at their fair value based on market trading prices of Allied's publicly traded units. The closing price for Allied's publicly traded units on the last trading day of the period ended June 30, 2023 was \$21.72 (December 31, 2022 - \$25.60). A change of one dollar in the underlying price of Allied's publicly traded units would result in a change to the fair value of the investment in real estate securities and a corresponding change in net income of \$11,809 (December 31, 2022 - \$11,809). For the three and six months ended June 30, 2023, respectively, the Trust recognized a loss of \$31,176 and \$45,819 (three and six months ended June 30, 2022 - \$158,715) on its investment in Allied, due to the change in the price of Allied's publicly traded units. As at June 30, 2023 the Trust held 11,809,145 Class B Units with a fair value of \$256,495 (December 31, 2022 - 11,809,145 Class B Units with a value of \$302,314).

(\$ thousands)	Six months ended June 30, 2023	Year ended December 31, 2022
Balance, beginning of period	\$ 302,314	\$ —
Acquired	—	550,660
Adjustment to fair value of investment in real estate securities	(45,819)	(248,346)
<b>Balance, end of period</b>	<b>\$ 256,495</b>	<b>\$ 302,314</b>

(i) Values are from Allied's Quarterly Report, March 31, 2023. Please refer to Allied's Quarterly Report for further details.

## 4. LIQUIDITY AND CAPITAL RESOURCES

### 4.1 Major Cash Flow Components

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Cash and cash equivalents, beginning of period - GAAP basis	\$ 44,666	\$ 16,230	\$ 28,436	\$ 64,736	\$ 84,304	\$ (19,568)
Cash flows from operating activities	152,032	160,689	(8,657)	285,059	274,528	10,531
Cash flows used in investing activities	(86,241)	(266,685)	180,444	(294,508)	(326,885)	32,377
Cash flows from (used in) financing activities	(86,609)	109,707	(196,316)	(31,439)	(12,006)	(19,433)
<b>Cash and cash equivalents, end of period - GAAP basis</b>	<b>\$ 23,848</b>	<b>\$ 19,941</b>	<b>\$ 3,907</b>	<b>\$ 23,848</b>	<b>\$ 19,941</b>	<b>\$ 3,907</b>

#### Cash Flows from Operating Activities

##### Three Months

The decrease in cash flows from operating activities was primarily due to a decrease in distributions received from equity accounted joint ventures, as well as an increase in interest paid. This was partially offset by a favourable change in working capital and an increase in net operating income.

##### Six Months

The increase in cash flows from operating activities was primarily due to a favourable change in working capital, coupled with an increase in net operating income. This was partially offset by a decrease in distributions received from equity accounted joint ventures and an increase in interest paid.

Cash flows from operating activities are partially used to fund ongoing operations and expenditures for leasing capital and property capital<sup>(2)</sup>.

#### Cash Flows used in Investing Activities

##### Three and Six Months

The decreases in cash flows used in investing activities were primarily due to an increase in proceeds from dispositions, coupled with a decrease in contributions to equity accounted joint ventures. This was partially offset by an increase in capital spending on investment properties as a result of capital projects beginning earlier in the current year. In addition, the year-to-date decrease was impacted by the acquisitions of financial real estate assets from Loblaw during the first quarter of 2023.

#### Cash Flows from (used in) Financing Activities

##### Three and Six Months

The increases in cash flows used in financing activities were primarily due to an increase in net repayments of the credit facility and unsecured debentures, partially offset by an increase in net advances of mortgages payable. The increase was due to changes in the timing of debt maturities and transaction activity compared to the prior year.



## 4.2 Liquidity and Capital Structure

Choice Properties expects to fund its ongoing operations and finance future growth primarily through the use of: (i) existing cash; (ii) cash flows from operations; (iii) short-term financing through the committed credit facility; (iv) the issuance of unsecured debentures and equity (including Exchangeable Units), subject to market conditions; and (v) secured mortgages. Given reasonable access to capital markets, Choice Properties does not foresee any impediments in obtaining financing to satisfy its short-term and long-term financial obligations, including its capital investment commitments<sup>(2)</sup>.

(\$ thousands)	As at June 30, 2023	As at December 31, 2022	Change \$
Cash and cash equivalents - proportionate share basis <sup>(1)</sup>	\$ 46,280	\$ 88,115	\$ (41,835)
Unused portion of the credit facility	1,421,325	1,240,000	181,325
<b>Liquidity</b>	<b>\$ 1,467,605</b>	<b>\$ 1,328,115</b>	<b>\$ 139,490</b>
<b>Unencumbered assets - proportionate share basis<sup>(1)</sup></b>	<b>\$ 12,450,000</b>	<b>\$ 12,330,000</b>	<b>\$ 120,000</b>

### Base Shelf Prospectus

On June 16, 2023, Choice Properties filed a Short Form Base Shelf Prospectus allowing for the issuance of Units and debt securities over a 25-month period.

## 4.3 Components of Total Adjusted Debt

Choice Properties' debt structure was as follows:

As at June 30, 2023 (\$ thousands)	GAAP Basis	Proportionate Share Basis <sup>(1)</sup>	Proportionate Share Basis <sup>(1)</sup>	
			Weighted average term to maturity (years)	Weighted average interest rate (%)
Construction loans	\$ 38,605	\$ 254,095	0.5	6.62%
Credit facility	78,675	78,675	4.2	6.04%
Less: Debt placement costs	(1,937)	(1,937)		
Variable rate debt	115,343	330,833	1.4	6.48%
Construction loans	28,943	28,943	7.8	2.08 %
Senior unsecured debentures	5,500,000	5,500,000	5.5	4.00 %
Mortgages payable	1,026,311	1,298,159	6.5	3.91 %
Less: Debt placement costs, discounts and premiums	(20,405)	(24,051)		
Fixed rate debt	6,534,849	6,803,051	5.7	3.97%
<b>Total adjusted debt, net</b>	<b>\$ 6,650,192</b>	<b>\$ 7,133,884</b>		

As at December 31, 2022 (\$ thousands)	GAAP Basis	Proportionate Share Basis <sup>(1)</sup>	Proportionate Share Basis <sup>(1)</sup>	
			Weighted average term to maturity (years)	Weighted average interest rate (%)
Construction loans	\$ 15,847	\$ 241,546	0.6	5.91 %
Mortgage Payable	48,336	48,336	1.3	6.48 %
Less: Debt Placement costs, discounts and premiums	(532)	(532)		
Credit facility	260,000	260,000	4.7	5.95 %
Less: Debt placement costs	(2,383)	(2,383)		
Variable rate debt	321,268	546,967	2.6	5.98 %
Construction loans	23,367	23,367	8.3	2.08 %
Senior unsecured debentures	5,325,000	5,325,000	5.2	3.79 %
Mortgages payable	900,583	1,173,592	5.8	3.71 %
Less: Debt placement costs, discounts and premiums	(18,500)	(20,715)		
Fixed rate debt	6,230,450	6,501,244	5.3	3.77 %
Total adjusted debt, net	\$ 6,551,718	\$ 7,048,211		

### Construction Loans

For the purpose of financing the development of certain retail, industrial and residential properties, various investments in equity accounted joint ventures and co-ownerships have variable and fixed rate non-revolving construction facilities in which certain subsidiaries of the Trust guarantee its own share. These construction loans, which mature throughout 2023 to 2031, have a maximum amount available to be drawn at the Trust's ownership interest of \$426,400 of which \$306,673 relates to equity accounted joint ventures as at June 30, 2023 (December 31, 2022 - \$436,741 and \$345,951, respectively).

As at June 30, 2023, \$283,038, of which \$215,490 relates to equity accounted joint ventures, was drawn and the construction loans had a weighted average interest rate of 6.15% (December 31, 2022 - 5.57%) and a weighted average term to maturity of 1.2 years (December 31, 2022 - 1.3 years).

### Credit Facility

Choice Properties has a \$1,500,000 senior unsecured committed revolving credit facility maturing September 1, 2027, provided by a syndicate of lenders. Under the credit facility, the Trust has the ability to draw funds at variable rates in either Canadian dollars or U.S. dollars. Canadian dollar-denominated borrowings bear interest at either the Canadian bank prime rate plus 0.20% or Canadian Bankers' Acceptance rate plus 1.20%, and U.S. dollar-denominated borrowings bear interest at the U.S. prime rate plus 0.20% or Secured Overnight Financing Rate ("SOFR") plus 1.30%. The pricing is contingent on the credit ratings for Choice Properties from either DBRS and S&P remaining at BBB (high). Concurrently with the U.S. dollar draws, the Trust enters into cross currency swaps to exchange its U.S. dollar borrowings into Canadian dollar borrowings. The Trust has applied hedge accounting to the cross currency swaps.

As at June 30, 2023, the Trust has drawn in U.S. dollars the equivalent of \$80,000 Canadian dollars (December 31, 2022 - \$nil) and \$nil (December 31, 2022 - \$260,000) in Canadian dollar borrowings. The full amount drawn was exchanged and revalued at \$78,675 Canadian dollars as at June 30, 2023. Total drawn under the syndicated facility as at June 30, 2023 in Canadian dollars was \$78,675 (December 31, 2022 - \$260,000).

The credit facility contains certain financial covenants. As at June 30, 2023, the Trust was in compliance with all its financial covenants for the credit facility.



## Senior Unsecured Debentures

On January 18, 2023, the Trust paid in full upon maturity, at par, plus accrued and unpaid interest thereon, the \$125 million aggregate principal amount of the 3.30% Series D-C senior unsecured debentures outstanding. The repayment of the Series D-C senior unsecured debenture was funded by an advance on the Trust's credit facility.

On March 1, 2023, the Trust completed an issuance, on a private placement basis, of \$550 million aggregate principal amount of Series S senior unsecured debentures bearing interest at a rate of 5.40% per annum and maturing on March 1, 2033. The Trust used the net proceeds of the issuance and repaid (i) its \$250 million principal amount of the 3.20% Series G senior unsecured debentures upon maturity on March 7, 2023 and (ii) a portion of the balance drawn on the Trust's credit facility.

Subsequent to the quarter, on July 5, 2023, the Trust paid in full upon maturity, at par, plus accrued and unpaid interest thereon, the \$200 million aggregate principal amount of the 4.90% Series B senior unsecured debentures outstanding. The repayment of the Series B senior unsecured debenture was funded by an advance on the Trust's credit facility.

## Summary of Total Adjusted Debt Activities

The following outlines the net changes to the components of Choice Properties' variable rate debt on a GAAP basis and non-GAAP proportionate share basis<sup>(1)</sup> during the six months ended June 30, 2023:

For the six months ended June 30 (\$ thousands)	GAAP Basis			Adjustment to Proportionate Share Basis <sup>(1)</sup>	Proportionate Share Basis <sup>(1)</sup>
	Credit facility	Construction loans	Mortgages payable	Construction loans <sup>(i)</sup>	Total adjusted debt, variable rate
Principal balance outstanding, beginning of period	\$ 260,000	\$ 15,847	\$ 48,336	\$ 225,699	\$ 549,882
Issuances and advances	—	10,365	—	15,351	25,716
Repayments	(181,325)	(19,473)	(27,065)	(9,689)	(237,552)
Assumed from seller	—	—	13,346	15,995	29,341
Assumed by purchaser	—	—	(34,617)	—	(34,617)
Transfer from equity accounted joint venture	—	31,866	—	(31,866)	—
<b>Principal balance outstanding, end of period</b>	<b>\$ 78,675</b>	<b>\$ 38,605</b>	<b>\$ —</b>	<b>\$ 215,490</b>	<b>\$ 332,770</b>

(i) Adjustment to proportionate share basis<sup>(1)</sup> reflects construction loans within equity accounted joint ventures.

The following outlines the changes to the components of Choice Properties' fixed rate debt on a GAAP basis and non-GAAP proportionate share basis<sup>(1)</sup> during the six months ended June 30, 2023:

For the six months ended June 30 (\$ thousands)	GAAP Basis			Adjustment to Proportionate Share Basis <sup>(1)</sup>	Proportionate Share Basis <sup>(1)</sup>
	Senior unsecured debentures	Mortgages payable	Construction loans	Mortgages payable <sup>(i)</sup>	Total adjusted debt, fixed rate
Principal balance outstanding, beginning of period	\$ 5,325,000	\$ 900,583	\$ 23,367	\$ 273,009	\$ 6,521,959
Issuances and advances <sup>(ii)</sup>	550,000	167,705	5,576	2,559	725,840
Repayments	(375,000)	(34,299)	—	(3,720)	(413,019)
Assumed by purchaser	—	(7,678)	—	—	(7,678)
<b>Principal balance outstanding, end of period</b>	<b>\$ 5,500,000</b>	<b>\$ 1,026,311</b>	<b>\$ 28,943</b>	<b>\$ 271,848</b>	<b>\$ 6,827,102</b>

(i) Adjustment to proportionate share basis<sup>(1)</sup> reflects mortgages payable within equity accounted joint ventures.

(ii) Mortgages payable issuances and advances is shown net of a refinance of an existing mortgage payable of \$17.0 million.

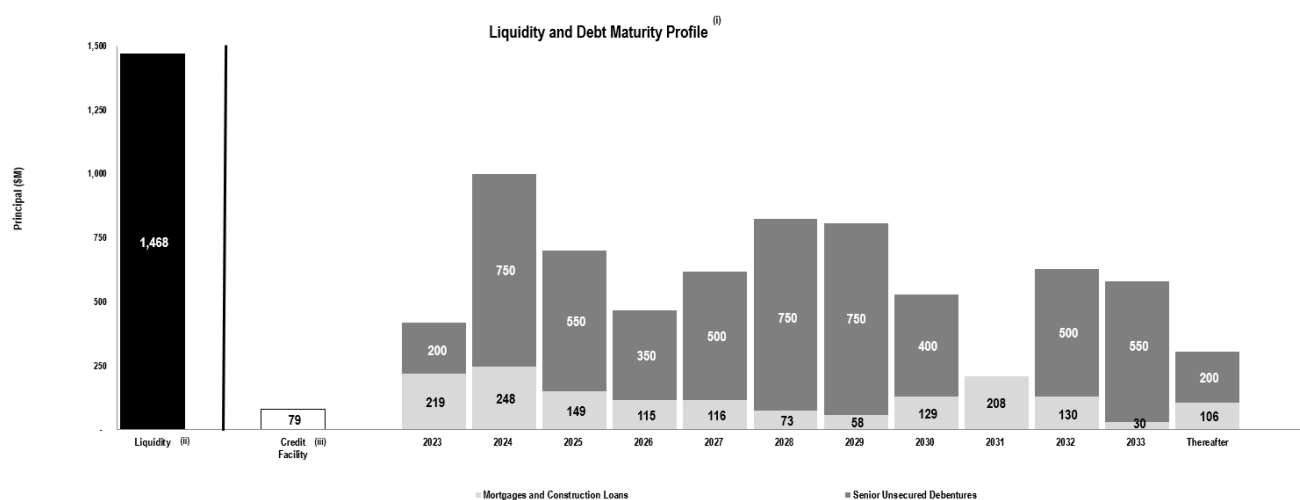
## Schedules of Repayments and Cash Flow Activities

The schedule of principal repayment of total long term debt, on a GAAP basis and non-GAAP proportionate share basis<sup>(1)</sup>, based on maturity is as follows:

As at June 30, 2023 (\$ thousands)	GAAP Basis				Adjustment to Proportionate Share Basis <sup>(1)</sup>		Proportionate Share Basis <sup>(1)</sup>
	Credit facility	Senior unsecured debentures	Mortgages payable	Construction loans	Mortgages payable <sup>(i)</sup>	Construction loans <sup>(i)</sup>	Total
2023	\$ —	\$ 200,000	\$ 50,586	\$ 4,526	\$ 7,607	\$ 155,987	\$ 418,706
2024	—	750,000	146,549	34,079	7,793	59,503	997,924
2025	—	550,000	140,809	—	8,071	—	698,880
2026	—	350,000	67,755	—	47,218	—	464,973
2027	78,675	500,000	88,523	—	27,688	—	694,886
Thereafter	—	3,150,000	532,089	28,943	173,471	—	3,884,503
<b>Total adjusted debt outstanding</b>	<b>\$ 78,675</b>	<b>\$ 5,500,000</b>	<b>\$ 1,026,311</b>	<b>\$ 67,548</b>	<b>\$ 271,848</b>	<b>\$ 215,490</b>	<b>\$ 7,159,872</b>

(i) Adjustment to proportionate share basis<sup>(1)</sup> reflects mortgages payable and construction loans within equity accounted joint ventures.

In order to reduce refinancing risk, Choice Properties attempts to stagger debt maturities and future financing obligations to ensure no large maturities or financing needs occur in any one year.



- (i) Presented on a proportionate share basis<sup>(1)</sup>.
- (ii) Includes cash and cash equivalents.
- (iii) The credit facility matures on September 1, 2027.

#### 4.4 Financial Condition

Choice Properties is subject to certain financial and non-financial covenants in its senior unsecured debentures and credit facility that include maintaining certain leverage and debt service ratios. These ratios are monitored by management on an ongoing basis to ensure compliance. Choice Properties was in compliance with all these covenants as at June 30, 2023 and December 31, 2022.

The Trust's compliance with leverage and coverage ratios, as they relate to its debentures, are shown below:

		As at June 30, 2023	As at December 31, 2022
<b>Adjusted Debt to Total Assets<sup>(i)</sup></b>	Limit: Maximum excluding convertible debt is 60.0%	<b>40.5%</b>	40.6%
<b>Debt Service Coverage Ratio<sup>(i)</sup></b>	Limit: Minimum 1.5x	<b>3.1x</b>	3.1x
<b>Adjusted Debt to EBITDAFV<sup>(1)(i)(ii)(iv)</sup></b>		<b>7.4x</b>	7.5x
<b>Interest Coverage Ratio<sup>(1)(iii)(iv)</sup></b>		<b>3.5x</b>	3.4x

- (i) Debt ratios exclude Exchangeable Units. The ratios are non-GAAP financial measures calculated based on the Trust Indentures, as supplemented.
- (ii) Refer to Section 14.8, "Earnings Before Interest, Taxes, Depreciation, Amortization and Fair Value", for a reconciliation of net income to EBITDAFV used in this ratio.
- (iii) Refer to Section 14.7, "Net Interest Expense and Other Financing Charges Reconciliation", for a reconciliation of proportionate share basis<sup>(1)</sup> to GAAP basis for net interest expense and other financing charges used in the ratio.
- (iv) The senior unsecured debentures and credit facility financial covenants do not include the Adjusted Debt to EBITDAFV and Interest Coverage Ratio metrics. These metrics are used to assess financial leverage and are useful in determining the Trust's ability to meet financial obligations. Refer to Section 14 "Non-GAAP Financial Measures".

#### 4.5 Credit Ratings

Choice Properties' debt securities are rated by two independent credit rating agencies: DBRS and S&P. Choice Properties' ratings are linked to those of Loblaw, largely because of Loblaw's significant relationship with the Trust, and the contractual arrangements and the strategic relationship between the Trust and Loblaw.

On May 18, 2023, S&P confirmed the Choice Properties rating at BBB with a stable outlook. On June 22, 2023, DBRS confirmed the Choice Properties rating at BBB (high) with a stable trend. A credit rating of BBB- or higher is an investment grade rating.

The following table sets out the current credit ratings for Choice Properties as at June 30, 2023:

Credit ratings (Canadian standards)	DBRS		S&P	
	Credit rating	Trend	Credit rating	Outlook
Issuer rating	BBB (high)	Stable	BBB	Stable
Senior unsecured debentures	BBB (high)	Stable	BBB	N/A



## 4.6 Unit Equity

Unit equity, for the purposes of this MD&A, includes both Units and Exchangeable Units, which are economically equivalent to Units and receive equal distributions. The following is a continuity of Choice Properties' unit equity:

	Six months ended June 30, 2023	Year ended December 31, 2022
Units, beginning of period	327,771,149	327,588,847
Units issued under unit-based compensation arrangements	315,399	404,449
Units repurchased for unit-based compensation arrangements	(226,576)	(222,147)
<b>Units, end of period</b>	<b>327,859,972</b>	<b>327,771,149</b>
<b>Exchangeable Units, end of period</b>	<b>395,786,525</b>	<b>395,786,525</b>
<b>Total Units and Exchangeable Units, end of period</b>	<b>723,646,497</b>	<b>723,557,674</b>

### Normal Course Issuer Bid ("NCIB")

Choice Properties may from time to time purchase Units in accordance with the rules prescribed under applicable stock exchange or regulatory policies. On November 17, 2022, Choice Properties received approval from the TSX to purchase up to 27,566,522 Units during the twelve-month period from November 21, 2022 to November 20, 2023, by way of a NCIB over the facilities of the TSX or through alternative trading systems. Choice Properties intends to file a Notice of Intention to make a NCIB with the TSX upon the expiry of its current NCIB.

### Units Issued under Unit-Based Compensation Arrangements

Units were issued as part of settlements under the Unit Option Plan and grants under the Unit-Settled Restricted Unit Plan, as applicable.

### Units Repurchased for Unit-Based Compensation Arrangements

The Trust acquired Units under its NCIB during the six months ended June 30, 2023 and the year ended December 31, 2022, which were then granted to certain employees in connection with the Unit-Settled Restricted Unit Plan, and are subject to vesting conditions and disposition restrictions.

### Distributions

The distributions declared for the three and six months ended June 30, 2023 and 2022, including distributions to holders of Exchangeable Units, were as follows:

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
<b>Total distributions declared</b>	<b>\$ 135,684</b>	\$ 133,857	\$ 1,827	<b>\$ 270,162</b>	\$ 267,693	\$ 2,469

Choice Properties' Board retains full discretion with respect to the timing and quantum of distributions, however the total income distributed will not be less than the amount necessary to ensure the Trust will not be liable to pay income taxes under Part I of the *Income Tax Act (Canada)*. The taxable income allocated to the Trust and Exchangeable Unitholders may vary in certain taxation years. Over time, such differences, in aggregate, are expected to be minimal.

On February 15, 2023, the Board reviewed and approved an increase of distributions to \$0.75 per unit per annum from the previous rate of \$0.74 per unit per annum (an increase of 1.4% or \$0.000833 monthly). The increase was effective for Unitholders of record on March 31, 2023. In determining the amount of distributions to be made to Unitholders, Choice Properties' Board considers many factors, including provisions in its Declaration of Trust, macro-economic and industry specific environments, the overall financial condition of the Trust, future capital requirements, debt covenants, and taxable income. In accordance with Choice Properties' Distribution Policy, management and the Board regularly review Choice Properties' rate of distributions to assess the stability of cash and non-cash distributions.

### Distribution Reinvestment Plan ("DRIP")

Choice Properties instituted a DRIP that allows eligible Unitholders to elect to automatically reinvest their regular monthly cash distributions in additional Units. On April 25, 2018, the Board suspended the DRIP commencing with the distribution declared in May 2018. The DRIP will remain suspended until further notice.

#### 4.7 Adjusted Cash Flow from Operations (“ACFO”)

Adjusted Cash Flow from Operations<sup>(1)</sup> excludes most of the short-term fluctuations in non-cash working capital, such as property tax instalments, and the timing of semi-annual debenture instalments, although some fluctuations between quarters for operational cash flows still exist. ACFO<sup>(1)</sup> also adjusts cash flows from operating activities for the working capital required for operating capital expenditures to maintain productive capacity of the investment properties which adds volatility to the values due to seasonality of capital projects. Management includes this non-GAAP measure in its assessment of cash flow available for distributions. Refer to Section 14.5, “Adjusted Cash Flow from Operations”, for a reconciliation of ACFO<sup>(1)</sup> to cash flows from operating activities, as determined in accordance with GAAP.

The table below summarizes the ACFO<sup>(1)</sup> metrics:

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Adjusted Cash Flow from Operations <sup>(1)</sup>	\$ 138,204	\$ 164,005	\$ (25,801)	\$ 305,259	\$ 319,584	\$ (14,325)
Cash distributions declared	(135,684)	(133,857)	(1,827)	(270,162)	(267,693)	(2,469)
Cash retained after cash distributions	\$ 2,520	\$ 30,148	\$ (27,628)	\$ 35,097	\$ 51,891	\$ (16,794)
ACFO <sup>(1)</sup> payout ratio	98.2 %	81.6 %	16.6 %	88.5 %	83.8 %	4.7 %

#### Three and Six Months

The decreases in ACFO were primarily due to an increase in net interest expense due to higher interest rates and a higher overall level of debt, a decrease in distributions from equity accounted joint ventures, and an increase in capital expenditures as a result of projects beginning earlier in the current year.

#### 4.8 Financial Instruments

Designated hedging derivatives consist of interest rate swaps to hedge the interest rate associated with an equivalent amount of variable rate mortgages, and cross currency swaps to hedge foreign exchange associated with the equivalent amount borrowed in US\$ on the Trust’s credit facility. During the six months ended June 30, 2023, an interest rate swap was settled and refinanced upon maturity of the underlying variable rate mortgages. As at June 30, 2023, the interest rates ranged from 2.8% to 5.0% (December 31, 2022 - 2.8% to 4.4%).

The impact of the hedging instruments on the consolidated balance sheets was as follows:

(\$ thousands)	Maturity Date	Notional Amount	As at June 30, 2023	As at December 31, 2022
<b>Derivative assets</b>				
Interest rate swaps	Feb 2024 - Jun 2030	\$ 210,951	\$ 13,726	\$ 12,909
Cross currency swaps	August 2023	20,000	123	—
<b>Total derivative assets</b>		<b>\$ 230,951</b>	<b>\$ 13,849</b>	<b>\$ 12,909</b>
<b>Derivative liabilities</b>				
Cross currency swaps	July 2023	\$ 60,000	\$ 1,448	\$ —
<b>Total derivative liabilities</b>		<b>\$ 60,000</b>	<b>\$ 1,448</b>	<b>\$ —</b>

During the six months ended June 30, 2023, Choice Properties recorded an unrealized fair value gain in other comprehensive income of \$817 (June 30, 2022 - unrealized fair value gain of \$11,854).

#### 4.9 Off-Balance Sheet Arrangements

Choice Properties issues letters of credit to support guarantees related to its investment properties including maintenance and development obligations to municipal authorities. As at June 30, 2023, the aggregate gross potential liability related to these letters of credit totalled \$30,082 (December 31, 2022 - \$32,897).

## 5. RESULTS OF OPERATIONS

Choice Properties' results, as reported under GAAP, for the three and six months ended June 30, 2023 and June 30, 2022 are summarized below:

For the periods ended June 30 (\$ thousands)	Three Months				Six Months			
	2023	2022	Change \$	% Change	2023	2022	Change \$	% Change
<b>Net Operating Income</b>								
Rental revenue	\$ 330,327	\$ 313,081	\$ 17,246	5.5 %	\$ 654,984	\$ 641,130	\$ 13,854	2.2 %
Property operating costs	(92,175)	(91,303)	(872)	1.0 %	(187,445)	(190,854)	3,409	(1.8)%
	238,152	221,778	16,374	7.4 %	467,539	450,276	17,263	3.8 %
<b>Other Income and Expenses</b>								
Interest income	11,321	1,983	9,338	470.9 %	20,296	9,474	10,822	114.2 %
Investment income	5,315	5,165	150	2.9 %	10,630	5,165	5,465	105.8 %
Fee income	688	696	(8)	(1.1)%	2,341	1,787	554	31.0 %
Net interest expense and other financing charges	(141,125)	(132,233)	(8,892)	6.7 %	(280,482)	(263,036)	(17,446)	6.6 %
General and administrative expenses	(13,649)	(11,145)	(2,504)	22.5 %	(28,211)	(21,985)	(6,226)	28.3 %
Share of income from equity accounted joint ventures	3,353	12,470	(9,117)	(73.1)%	26,177	127,066	(100,889)	(79.4)%
Amortization of intangible assets	(250)	(250)	—	— %	(500)	(500)	—	— %
Transaction costs and other related expenses	(9)	223	(232)	(104.0)%	(34)	(5,013)	4,979	(99.3)%
Adjustment to fair value of unit-based compensation	998	2,064	(1,066)	(51.6)%	1,730	998	732	73.3 %
Adjustment to fair value of Exchangeable Units	375,997	569,933	(193,936)	(34.0)%	470,986	451,197	19,789	4.4 %
Adjustment to fair value of investment properties	86,053	(523,775)	609,828	(116.4)%	161,820	(221,532)	383,352	(173.0)%
Adjustment to fair value of investment in real estate securities	(31,176)	(158,715)	127,539	(80.4)%	(45,819)	(158,715)	112,896	(71.1)%
<b>Income (Loss) before Income Taxes</b>	535,668	(11,806)	547,474	(4,637.3)%	806,473	375,182	431,291	115.0 %
Income tax recovery (expense)	—	(4)	4	(100.0)%	(1)	(6)	5	(83.3)%
<b>Net Income (Loss)</b>	\$ 535,668	\$ (11,810)	\$ 547,478	(4635.7)%	\$ 806,472	\$ 375,176	\$ 431,296	115.0 %

Adjustments to fair value can vary widely from quarter to quarter, as they are impacted by market factors such as the Trust's Unit price, Allied's unit price and market capitalization rates. These market factors can have a significant impact on the Trust's net income.

### Three Months

The quarterly increase in net income compared to the prior year was mainly due to a \$609.8 million favourable change in the adjustment to the fair value of investment properties. The change was driven by the gain on investment properties in the second quarter of 2023 compared to the significant loss on investment properties, as a result of the expansion of capitalization rates on retail properties, in the second quarter of 2022. In addition, a favourable change in the adjustment to the fair value of the Trust's investment in Allied of \$127.5 million driven by the mark-to-market loss in the second quarter of 2023 being significantly lower than the mark-to-market loss recorded in the second quarter of 2022. The increase was partially offset by a \$193.9 million unfavourable change in the adjustment to the fair value of the Trust's Exchangeable Units due to the change in the Trust's Unit price.

### Six Months

The year-to-date increase in net income compared to the prior year was primarily due to a \$383.4 million favourable change in the adjustment to the fair value of investment properties driven by the gain on investment properties in 2023 compared to the significant loss on investment properties in the prior year as a result of the expansion of capitalization rates on retail properties in the second quarter of 2022, coupled with a \$112.9 million favourable change in the adjustment to the fair value of the Trust's investment in the real estate securities of Allied, driven by the mark-to-market loss in 2023 being significantly lower than the mark-to-market loss recorded in 2022. The increase was partially offset by a \$100.9 million decrease in income from equity accounted joint ventures primarily due to fair value gains recognized in the industrial development portfolio in 2022.



## Rental Revenue and Property Operating Costs

Rental revenue is comprised primarily of base rent, including straight-line rent, and recoveries from tenants for property taxes, insurance, operating costs and qualifying capital expenditures. Growth in rental revenue is materially impacted by newly acquired or constructed assets.

Property operating costs are comprised primarily of expenses to manage and maintain the properties for the benefit of the tenants, including realty taxes and insurance, that are recoverable under the leases of most tenants. Non-recoverable operating costs do not directly benefit the tenants and include property management fees paid by the Trust for properties managed by its partners.

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Rental revenue	\$ 330,327	\$ 313,081	\$ 17,246	\$ 654,984	\$ 641,130	\$ 13,854
Property operating costs	(92,175)	(91,303)	(872)	(187,445)	(190,854)	3,409
<b>Net Operating Income</b>	<b>\$ 238,152</b>	<b>\$ 221,778</b>	<b>\$ 16,374</b>	<b>\$ 467,539</b>	<b>\$ 450,276</b>	<b>\$ 17,263</b>

### Three and Six Months

The quarterly and year-to-date increases were primarily due to higher rental rates primarily in the retail and industrial portfolios, higher capital recoveries, contractual rent steps, the impact of acquisitions and completed developments, and higher lease surrender revenue. Included in lease surrender revenue was a \$7.4 million termination payment in relation to a building in Cornwall, ON where the tenant had previously ceased operations. The termination allowed the Trust to complete the disposition of the building in the quarter. The year-to-date increase in rental revenue was partially offset by foregone revenue from the Allied Transaction during 2022.

## Interest Income

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Interest income from mortgages and loans receivable	\$ 6,107	\$ 5,357	\$ 750	\$ 11,615	\$ 8,835	\$ 2,780
Income earned from financial real estate assets	2,247	1,307	940	4,588	2,603	1,985
Income from financial real estate assets due to changes in value	2,349	(4,835)	7,184	2,509	(2,474)	4,983
Other interest income	618	154	464	1,584	510	1,074
<b>Interest Income</b>	<b>\$ 11,321</b>	<b>\$ 1,983</b>	<b>\$ 9,338</b>	<b>\$ 20,296</b>	<b>\$ 9,474</b>	<b>\$ 10,822</b>

### Three and Six Months

The quarterly and year-to-date increases in interest income were primarily due to the change in value of the financial real estate assets, and the impact of additional income earned from financial real estate assets acquired during the first quarter of 2023.

In addition, a higher average mortgage and loan receivable balance contributed to an increase in interest income. The Trust had a higher average mortgage and loan receivable balance outstanding in the current year as a result of the Trust's \$84.5M of vendor take-back mortgages as part of several dispositions completed in the past twelve months and advances made to development partners.

## Fee Income

Fees charged to third parties include property management fees, leasing fees and project management fees relating to co-owned properties which serves as a cash flow supplement to enhance returns from the co-owned assets. Fee income from third parties is impacted by changes in the portfolio along with the timing of leasing transactions and project activity. Choice Properties provides Wittington with property management services for certain properties with third-party tenancies and development consulting services on a fee for service basis (see Section 9, "Related Party Transactions").

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Fees charged to related party	\$ 167	\$ 63	\$ 104	\$ 495	\$ 125	\$ 370
Fees charged to third parties	521	633	(112)	1,846	1,662	184
<b>Fee Income</b>	<b>\$ 688</b>	<b>\$ 696</b>	<b>\$ (8)</b>	<b>\$ 2,341</b>	<b>\$ 1,787</b>	<b>\$ 554</b>

### Three Months

Fee income earned was consistent with the prior year quarter as an increase in development consulting fees from Wittington was offset by a decrease in property management fees. The decrease in property management fees was a result of the Trust disposing of its interest in office assets where the Trust had managed the assets on behalf of the partner.

### Six Months

The increase in fee income as compared to the same period in the prior year was primarily attributed to an increase in development consulting fees and property management fees from Wittington, in addition to an increase in leasing and project management services provided to third parties.

## Net Interest Expense and Other Financing Charges

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Interest on senior unsecured debentures	\$ 54,816	\$ 45,990	\$ 8,826	\$ 105,857	\$ 91,022	\$ 14,835
Interest on mortgages and construction loans	10,621	9,733	888	20,306	20,594	(288)
Interest on credit facility	1,956	2,267	(311)	6,584	3,119	3,465
Interest on right-of-use lease liabilities	18	21	(3)	36	39	(3)
Amortization of debt discounts and premiums	5	230	(225)	33	477	(444)
Amortization of debt placement costs	1,203	1,428	(225)	2,648	2,732	(84)
Capitalized interest	(1,704)	(657)	(1,047)	(2,743)	(1,389)	(1,354)
	66,915	59,012	7,903	132,721	116,594	16,127
Distributions on Exchangeable Units to GWL	74,210	73,221	989	147,761	146,442	1,319
<b>Net interest expense and other financing charges</b>	<b>\$ 141,125</b>	<b>\$ 132,233</b>	<b>\$ 8,892</b>	<b>\$ 280,482</b>	<b>\$ 263,036</b>	<b>\$ 17,446</b>

### Three Months

The increase in interest expense as compared to the prior year quarter was primarily due to an increase in interest from senior unsecured debentures and mortgages and construction loans of \$9.7 million. The increase was a result of new debt issuances over the past twelve months bearing interest at a higher rate than maturing debt. In addition, a higher average debt balance contributed to the increase, as cash was used to fund acquisitions.

### Six Months

The increase in interest expense as compared to the same period in the prior year was primarily due to an increase in interest on senior unsecured debentures and the Trust's credit facility of \$18.3 million. The increase was a result of new issuances over the past twelve months bearing interest at a higher rate than maturing debt and an increase in the prime rate. In addition, a higher average debt balance contributed to the increase, as cash was used to fund acquisitions.

## General and Administrative Expenses

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Salaries, benefits and employee costs	\$ 15,693	\$ 13,285	\$ 2,408	\$ 33,143	\$ 27,995	\$ 5,148
Investor relations and other public entity costs	1,164	832	332	1,816	1,389	427
Professional fees	973	835	138	1,742	1,684	58
Information technology costs	1,628	2,022	(394)	3,413	3,290	123
Services Agreement expense charged by related party <sup>(i)</sup>	1,158	975	183	2,400	1,950	450
Amortization of other assets	321	299	22	669	618	51
Office related costs	511	355	156	790	648	142
Other	964	563	401	1,469	865	604
	22,412	19,166	3,246	45,442	38,439	7,003
Less:						
Capitalized to properties under development	(3,433)	(2,352)	(1,081)	(6,335)	(4,590)	(1,745)
Allocated to recoverable operating expenses	(5,330)	(5,669)	339	(10,896)	(11,864)	968
<b>General and administrative expenses</b>	<b>\$ 13,649</b>	<b>\$ 11,145</b>	<b>\$ 2,504</b>	<b>\$ 28,211</b>	<b>\$ 21,985</b>	<b>\$ 6,226</b>

(i) The Services Agreement is described in Section 9, "Related Party Transactions".

### Three and Six Months

The quarterly and year-to-date increases were primarily due to higher salary and employee costs as a result of the impact of inflation, positioning the business for growth, and severance expenses incurred. The reduction in general and administrative expenses allocated to recoverable operating expenses following the disposition of office assets in the current and prior year, along with higher shared services costs further contributed to the increase. The increase was partially offset by an increase in general and administrative expenses capitalized to properties under development due to an increase in development activity.

## Adjustment to Fair Value of Unit-Based Compensation

Unit-based compensation liabilities are recorded at their fair value based on the market trading price of the Trust Units.

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
<b>Adjustment to fair value of unit-based compensation</b>	<b>\$ 998</b>	<b>\$ 2,064</b>	<b>\$ (1,066)</b>	<b>\$ 1,730</b>	<b>\$ 998</b>	<b>\$ 732</b>

### Three Months

The Trust recognized a lower favourable adjustment to the fair value of unit-based compensation relative to the prior year.

### Six Months

The Trust recognized a higher favourable adjustment to the fair value of unit-based compensation relative to the prior year.



## 6. LEASING ACTIVITY

Choice Properties' leasing activities are focused on driving value by:

- focusing on property operations and striving for superior service to tenants;
- managing properties to maintain high levels of occupancy;
- increasing rental rates when market conditions permit; and
- adding tenants in complementary business sectors to retail sites anchored by Loblaw food and drug stores.

The following table details the changes for in-place occupancy by segment for the three months ended June 30, 2023:

(in thousands of square feet except where otherwise indicated)	March 31, 2023			Expiries <sup>(i)</sup>	New	Renewals	Subtotal: Portfolio Absorption	Portfolio changes <sup>(iii)</sup>	Acquired / (Disposed) vacancy	Three Months June 30, 2023		
	Leasable	Occupied	Occupied %							Leasable	Occupied	Occupied %
Retail	44,509	43,553	97.9 %	(401)	94	264	(43)	(176)	(1)	44,332	43,334	97.7 %
Industrial	17,538	17,232	98.3 %	(661)	17	474	(170)	(3)	3	17,538	17,059	97.3 %
Mixed-Use & Residential <sup>(i)</sup>	1,688	1,483	87.9 %	(9)	5	5	1	(205)	(28)	1,455	1,279	87.9 %
<b>Total</b>	<b>63,735</b>	<b>62,268</b>	<b>97.7 %</b>	<b>(1,071)</b>	<b>116</b>	<b>743</b>	<b>(212)</b>	<b>(384)</b>	<b>(26)</b>	<b>63,325</b>	<b>61,672</b>	<b>97.4 %</b>

(i) Office properties are included in Mixed-Use & Residential for reporting purposes, occupancy disclosed excludes residential units.

(ii) Expiries includes 105,000 square feet of early lease terminations, surrenders, bankruptcies, and relocations within the portfolio.

(iii) Represents changes in occupied square footage arising from acquisitions, dispositions, intensifications, expansions, and transfers from properties under development.

The following table details the changes for in-place occupancy by segment for the six months ended June 30, 2023:

(in thousands of square feet except where otherwise indicated)	December 31, 2022			Expiries <sup>(i)</sup>	New	Renewals	Subtotal: Portfolio Absorption	Portfolio changes <sup>(iii)</sup>	Acquired / (Disposed) vacancy	Six Months June 30, 2023		
	Leasable	Occupied	Occupied %							Leasable	Occupied	Occupied %
Retail	44,157	43,195	97.8 %	(938)	168	742	(28)	168	7	44,332	43,334	97.7 %
Industrial	17,430	17,241	98.9 %	(972)	26	677	(269)	86	22	17,538	17,059	97.3 %
Mixed-Use & Residential <sup>(i)</sup>	1,821	1,597	87.7 %	(12)	6	6	—	(318)	(48)	1,455	1,279	87.9 %
<b>Total</b>	<b>63,408</b>	<b>62,033</b>	<b>97.8 %</b>	<b>(1,922)</b>	<b>200</b>	<b>1,425</b>	<b>(297)</b>	<b>(64)</b>	<b>(19)</b>	<b>63,325</b>	<b>61,672</b>	<b>97.4 %</b>

(i) Office properties are included in Mixed-Use & Residential for reporting purposes, occupancy disclosed excludes residential units.

(ii) Expiries includes 122,000 square feet of early lease terminations, surrenders, bankruptcies, and relocations within the portfolio.

(iii) Represents changes in occupied square footage arising from acquisitions, dispositions, intensifications, expansions, and transfers from properties under development.

At June 30, 2023, the Trust had 29 retail sites and 2 industrial sites leased to tenants through ground leases (December 31, 2022 - 19 retail and 2 industrial). Tenants have constructed buildings on certain sites within the Trust's retail portfolio with gross building area of approximately 687,000 square feet at the Trust's share (December 31, 2022 - 635,000 square feet). No buildings have yet been constructed on the industrial properties. In addition, the Trust has 178 gas bars in its retail segment (December 31, 2022 - 175). The ground leases and gas bars are excluded from the occupancy tables above.

### Three Months

Period end occupancy decreased to 97.4% as at June 30, 2023 from 97.7% as at March 31, 2023. The Trust had negative absorption of approximately 170,000 square feet from the industrial portfolio. The Trust elected not to renew a tenant leasing 122,000 square feet at a Greater Toronto Area multi-tenant industrial property. This allowed the Trust to lease the entirety of the property to an existing tenant at a higher rate beginning in the third quarter of 2023.

The portfolio change of approximately 384,000 square feet is primarily related to the dispositions of one Nova Scotia office property, one Ontario office property and one Ontario retail property.

### Six Months

Period end occupancy decreased to 97.4% as at June 30, 2023 from 97.8% as at December 31, 2022. The negative absorption is mainly from the Alberta and Ontario industrial portfolios.

The portfolio change of approximately 64,000 square feet is primarily related to the sale of office properties, partially offset by the acquisitions of two Alberta retail properties from Loblaw.

Choice Properties' principal tenant, Loblaw, represents 57.4% of its total GLA (December 31, 2022 - 57.0%). At June 30, 2023, the weighted average lease term-to-maturity on the Loblaw leases was 5.9 years (December 31, 2022 - 6.3 years).

(in millions of square feet except where otherwise indicated)	As at June 30, 2023			As at December 31, 2022		
	Portfolio GLA	Occupied GLA	Occupancy (%)	Portfolio GLA	Occupied GLA	Occupancy (%)
Loblaw banners	36.3	36.3	100.0%	36.1	36.1	100.0%
Third-party tenants	27.0	25.4	93.9%	27.3	25.9	95.0%
<b>Total commercial GLA</b>	<b>63.3</b>	<b>61.7</b>	<b>97.4%</b>	<b>63.4</b>	<b>62.0</b>	<b>97.8%</b>

The lease maturity profile for Choice Properties' portfolio as at June 30, 2023 was as follows:

(in thousands of square feet except where otherwise indicated)	Third-party GLA	Loblaw GLA	Total GLA	Expiring GLA as a % of total GLA	Expiring annualized base rent (\$ 000's)	Average expiring base rent (per square foot)
Month-to-month	202	—	202	0.3 %	\$ 3,451	\$ 16.68
2023	1,287	336	1,623	2.6 %	22,367	14.50
2024	3,037	2,854	5,891	9.3 %	76,957	13.31
2025	3,764	3,236	7,000	11.1 %	85,505	12.61
2026	3,535	2,719	6,254	9.9 %	92,018	15.06
2027	3,307	3,964	7,271	11.5 %	115,308	15.86
2028	2,779	4,787	7,566	11.9 %	121,140	16.01
2029 & Thereafter	7,402	18,463	25,865	40.8 %	427,499	16.53
Occupied GLA	25,313	36,359	61,672	97.4 %	944,245	15.31
Vacant GLA	1,653	—	1,653	2.6 %	—	—
<b>Total</b>	<b>26,966</b>	<b>36,359</b>	<b>63,325</b>	<b>100.0 %</b>	<b>\$ 944,245</b>	<b>\$ 15.31</b>

## Retail Tenant Profile

Choice Properties' retail portfolio is the foundation for maintaining reliable cash flow. It is primarily leased to grocery stores, pharmacies, and other necessity-based tenants. Stability is attained through a strategic relationship and long-term leases with Loblaw.

The Trust's ten largest retail tenants for the three months ended June 30, 2023, represented approximately 58.5% of total gross rental revenue and 72.7% of retail gross rental revenue, as calculated on a proportionate share basis<sup>(1)</sup>. The names noted below may be the names of the parent entities and are not necessarily the parties to the leases.

Retail Tenants	% of Retail Gross Rental Revenue	GLA (000's square feet)
1. Loblaws	63.4 %	30,881
2. Canadian Tire <sup>(i)</sup>	1.9 %	800
3. TJX Companies	1.6 %	692
4. Dollarama	1.4 %	578
5. Goodlife	0.9 %	362
6. Staples	0.8 %	358
7. Sobeys	0.7 %	258
8. Wal-Mart <sup>(i)</sup>	0.7 %	478
9. Liquor Control Board of Ontario (LCBO)	0.7 %	198
10. TD Canada Trust	0.6 %	120
<b>Total</b>	<b>72.7 %</b>	<b>34,725</b>

(i) Included in % of retail gross rental revenues above are base rents in relation to sites the Trust has leased to Canadian Tire and Wal-Mart through ground leases. The gross building area of the tenant's buildings on these sites is excluded from GLA in the table.

The following table outlines further details of the Trust's retail tenant composition as at June 30, 2023:

Retail Category <sup>(i)(ii)</sup>	% of Retail Gross Rental Revenue	GLA (000's square feet)
Grocery & Pharmacy	67.1 %	32,544
Essential Services	14.4 %	4,181
Specialty & Value	5.7 %	2,334
Fitness & Other Personal Services	4.8 %	1,700
Furniture & Home	3.0 %	1,119
Full-Service Restaurants	3.0 %	733
Other	2.0 %	723
<b>Total</b>	<b>100.0 %</b>	<b>43,334</b>

(i) Effective Q4 2022, the Trust began calculating this metric using gross rental revenue attributable to each tenant category.

(ii) Effective Q4 2022, the Trust made the following changes to its retail tenant categories:

- Wal-Mart, Costco, and Giant Tiger were reclassified from Value Retailers to Grocery & Pharmacy.
- Essential Personal Services is now Essential Services. In addition to the personal services included previously, tenants in the following businesses have been reclassified to Essential Services: Pet and pet supply (previously in Specialty Retailers), auto service (previously in Specialty Retailers), limited service restaurants (previously in Restaurants and Cafes), dollar store (previously in Value Retailers), convenience store (previously in Other), and day care. Significant tenants that have changed categories as a result of this change include: Canadian Tire, Pet Valu, Restaurant Brands International, and Starbucks.
- Specialty Retailers and Value Retailers have been combined into one category: Specialty and Value.
- Restaurants and Cafes has been renamed Full-Service Restaurants and as noted above, no longer includes limited service restaurants.



The lease maturity profile for Choice Properties' retail portfolio as at June 30, 2023 was as follows:

(in thousands of square feet except where otherwise indicated)	Third-party GLA	Loblaw GLA <sup>(ii)</sup>	Total GLA	Expiring GLA as a % of total GLA	Expiring annualized base rent (\$ 000's)	Average expiring base rent (per square foot)
Month-to-month	155	—	155	0.3 %	\$ 2,937	\$ 18.41
2023 <sup>(i)</sup>	697	185	882	2.0 %	16,068	19.76
2024	1,423	2,691	4,114	9.3 %	63,474	15.68
2025	1,522	3,047	4,569	10.3 %	67,303	15.40
2026	2,175	2,719	4,894	11.0 %	78,887	16.43
2027	2,040	3,964	6,004	13.5 %	102,875	17.13
2028	1,320	4,138	5,458	12.3 %	95,972	17.58
2029 & Thereafter	3,121	14,137	17,258	39.0 %	326,822	18.94
Occupied GLA	12,453	30,881	43,334	97.7 %	754,338	17.41
Vacant GLA	998	—	998	2.3 %	—	—
<b>Total</b>	<b>13,451</b>	<b>30,881</b>	<b>44,332</b>	<b>100.0 %</b>	<b>\$ 754,338</b>	<b>\$ 17.41</b>

- (i) The 882,000 square feet of GLA maturing in 2023 is located in the following markets : 33.6% Greater Montreal Area, 28.4% Greater Toronto Area, and 38.0% other markets.
- (ii) Subsequent to the second quarter, the Trust and Loblaw renewed 45 of a tranche of 48 retail leases expiring in 2024, comprising 2.61 million of 2.68 million square feet, at a weighted average extension term of 4.9 years.

As at June 30, 2023 the average in place base rent for the Trust's retail portfolio was \$16.58 per square foot.

## Industrial Tenant Profile

Choice Properties' industrial portfolio is centred around large, purpose-built distribution facilities for Loblaw and high-quality "generic" industrial assets that readily accommodate the diverse needs of a broad range of tenants. The term "generic" refers to a product that appeals to a wide range of potential users, so that the leasing or re-leasing timeframe is reduced.

The Trust's ten largest industrial tenants for the three months ended June 30, 2023 represented approximately 9.5% of total gross rental revenue and 57.7% of Industrial Gross Rental Revenue, as calculated on a proportionate share basis<sup>(1)</sup>. The names noted below may be the names of the parent entities and are not necessarily the parties to the leases.

Industrial Tenants	% of Industrial Gross Rental Revenue	GLA (000's square feet)
1. Loblaws	27.6 %	4,738
2. Amazon	6.3 %	760
3. Canada Cartage	5.3 %	672
4. Wonderbrands Inc.	4.8 %	1,164
5. Uline Canada Corporation	2.7 %	635
6. Canadian Tire	2.4 %	486
7. Kimberly-Clark	2.4 %	514
8. Alberta Gaming, Liquor & Cannabis	2.3 %	424
9. NFI IPD	2.1 %	231
10. Ecco Heating Products	1.8 %	374
<b>Total</b>	<b>57.7 %</b>	<b>9,998</b>

The following table outlines further details of the Trust's industrial tenant composition as at June 30, 2023:

Building Type / Tenant Use	% of Industrial Gross Rental Revenue	GLA (000's square feet)	Occupied GLA (000's square feet)	Occupancy
Distribution	54.7 %	9,867	9,515	96.4 %
Large Bay-Loblaw Distribution	28.2 %	4,745	4,745	100.0 %
Warehouse <sup>(i)</sup>	17.1 %	2,926	2,799	95.7 %
<b>Total</b>	<b>100.0 %</b>	<b>17,538</b>	<b>17,059</b>	<b>97.3 %</b>

(i) Warehouse includes certain Small Bay assets.

The lease maturity profile for Choice Properties' industrial portfolio as at June 30, 2023 was as follows:

(in thousands of square feet except where otherwise indicated)	Third-party GLA	Loblaw GLA <sup>(ii)</sup>	Total GLA	Expiring GLA as a % of total GLA	Expiring annualized base rent (\$ 000's)	Average expiring base rent (per square foot)
Month-to-month	41	—	41	0.2 %	\$ 335	\$ 8.11
2023 <sup>(i)</sup>	572	151	723	4.1 %	6,287	8.76
2024	1,516	163	1,679	9.6 %	12,222	7.51
2025	2,158	189	2,347	13.4 %	17,373	7.49
2026	1,267	—	1,267	7.2 %	11,160	9.17
2027	1,175	—	1,175	6.7 %	10,140	8.63
2028	1,433	621	2,054	11.7 %	23,819	11.60
2029 & Thereafter	4,161	3,612	7,773	44.4 %	82,027	10.55
Occupied GLA <sup>(iii)</sup>	12,323	4,736	17,059	97.3 %	163,363	9.58
Vacant GLA	479	—	479	2.7 %	—	—
<b>Total</b>	<b>12,802</b>	<b>4,736</b>	<b>17,538</b>	<b>100.0 %</b>	<b>\$ 163,363</b>	<b>\$ 9.58</b>

- (i) The 723,000 square feet of GLA maturing in 2023 is located in the following markets : 14.5% Calgary, 32.9% Edmonton, 0.4% Greater Toronto Area, 18.9% Greater Montreal Area, and 33.3% other markets.
- (ii) Subsequent to the second quarter, the Trust and Loblaw renewed the sole industrial lease expiring in 2024, comprising 163,000 square feet for an extension term of 5 years.
- (iii) Average in-place base rent per square foot for the major markets (excluding ground leases): \$11.69 Vancouver, \$9.31 Greater Montreal Area, \$8.46 Edmonton, \$8.34 Greater Toronto Area, \$7.96 Calgary, and \$7.88 Other markets.

As at June 30, 2023 the average in place base rent for the Trust's industrial portfolio was \$8.57 per square foot.



## 7. RESULTS OF OPERATIONS - SEGMENT INFORMATION

### 7.1 Net Income and Segment NOI Reconciliation

Choice Properties operates in three reportable segments: Retail, Industrial and Mixed-Use & Residential. Management measures and evaluates the performance of the Trust based on net operating income, which is presented by segment below at the proportionate share of the related revenue and expenses for these properties, while other net income items are reviewed on a consolidated GAAP basis.

The following table reconciles net income on a proportionate share basis<sup>(1)</sup> to net income as determined in accordance with GAAP for the three months ended June 30, 2023:

(\$ thousands)	Retail	Industrial	Mixed-Use & Residential	Proportionate Share Basis <sup>(1)</sup>	Consolidation and eliminations <sup>(2)</sup>	GAAP Basis
Rental revenue, excluding straight-line rental revenue and lease surrender revenue	\$ 268,681	\$ 54,823	\$ 18,810	\$ 342,314	\$ (19,296)	\$ 323,018
Property operating costs	(76,885)	(14,669)	(7,230)	(98,784)	6,609	(92,175)
<b>Net Operating Income, Cash Basis<sup>(1)</sup></b>	<b>191,796</b>	<b>40,154</b>	<b>11,580</b>	<b>243,530</b>	(12,687)	<b>230,843</b>
Straight-line rental revenue	(1,028)	963	(56)	(121)	(777)	(898)
Lease surrender revenue	8,418	—	1	8,419	(212)	8,207
<b>Net Operating Income, Accounting Basis</b>	<b>199,186</b>	<b>41,117</b>	<b>11,525</b>	<b>251,828</b>	(13,676)	<b>238,152</b>
<b>Other Income and Expenses</b>						
Interest income				6,437	4,884	11,321
Investment income				5,315	—	5,315
Fee income				688	—	688
Net interest expense and other financing charges				(146,432)	5,307	(141,125)
General and administrative expenses				(13,649)	—	(13,649)
Share of income from equity accounted joint ventures				—	3,353	3,353
Amortization of intangible assets				(250)	—	(250)
Transaction costs and other related expenses				(9)	—	(9)
Adjustment to fair value of unit-based compensation				998	—	998
Adjustment to fair value of Exchangeable Units				375,997	—	375,997
Adjustment to fair value of investment properties				85,921	132	86,053
Adjustment to fair value of investment in real estate securities				(31,176)	—	(31,176)
<b>Income before Income Taxes</b>				<b>535,668</b>	—	<b>535,668</b>
Income tax recovery (expense)				—	—	—
<b>Net Income</b>				<b>\$ 535,668</b>	<b>\$ —</b>	<b>\$ 535,668</b>

(i) Reconciling items adjust Choice Properties' proportionate share of joint ventures and financial real estate assets to reflect the equity method of accounting and financial instrument accounting treatment under GAAP.

The following table reconciles net income on a proportionate share basis<sup>(1)</sup> to net income as determined in accordance with GAAP for the six months ended June 30, 2023:

(\$ thousands)	Retail	Industrial	Mixed-Use & Residential	Proportionate Share Basis <sup>(1)</sup>	Consolidation and eliminations <sup>(i)</sup>	GAAP Basis
Rental revenue, excluding straight-line rental revenue and lease surrender revenue	\$ 539,770	\$ 109,835	\$ 39,644	\$ 689,249	\$ (40,606)	\$ 648,643
Property operating costs	(156,894)	(29,133)	(15,640)	(201,667)	14,222	(187,445)
<b>Net Operating Income, Cash Basis<sup>(1)</sup></b>	<b>382,876</b>	<b>80,702</b>	<b>24,004</b>	<b>487,582</b>	(26,384)	<b>461,198</b>
Straight-line rental revenue	(2,509)	1,981	85	(443)	(1,434)	(1,877)
Lease surrender revenue	8,428	—	2	8,430	(212)	8,218
<b>Net Operating Income, Accounting Basis</b>	<b>388,795</b>	<b>82,683</b>	<b>24,091</b>	<b>495,569</b>	(28,030)	<b>467,539</b>
<b>Other Income and Expenses</b>						
Interest income				12,698	7,598	20,296
Investment income				10,630	—	10,630
Fee income				2,341	—	2,341
Net interest expense and other financing charges				(290,669)	10,187	(280,482)
General and administrative expenses				(28,211)	—	(28,211)
Share of income from equity accounted joint ventures				—	26,177	26,177
Amortization of intangible assets				(500)	—	(500)
Transaction costs and other related expenses				(34)	—	(34)
Adjustment to fair value of unit-based compensation				1,730	—	1,730
Adjustment to fair value of Exchangeable Units				470,986	—	470,986
Adjustment to fair value of investment properties				177,752	(15,932)	161,820
Adjustment to fair value of investment in real estate securities				(45,819)	—	(45,819)
<b>Income before Income Taxes</b>				<b>806,473</b>	—	<b>806,473</b>
Income tax recovery (expense)				(1)	—	(1)
<b>Net Income</b>				<b>\$ 806,472</b>	<b>\$ —</b>	<b>\$ 806,472</b>

(i) Reconciling items adjust Choice Properties' proportionate share of joint ventures and financial real estate assets to reflect the equity method of accounting and financial instrument accounting treatment under GAAP.

## 7.2 Net Operating Income Summary<sup>(1)</sup>

NOI<sup>(1)</sup> is a supplemental measure of operating performance widely used in the real estate industry. There is no industry-defined definition of NOI<sup>(1)</sup>. Refer to Section 14.2, “Net Operating Income”, of this MD&A for a definition of NOI<sup>(1)</sup> and a reconciliation to net income (loss) determined in accordance with GAAP.

Management also measures performance of operating segments using NOI<sup>(1)</sup> as calculated on a proportionate share basis<sup>(1)</sup> and, in particular, Same-Asset NOI, which isolates Management’s success at dealing with certain key performance factors. “Same-Asset” refers to those properties that were owned and operated by Choice Properties for the entire 18 months ended June 30, 2023, and where such properties had no changes to income as a result of acquisitions, dispositions, new developments, redevelopments and expansions, intensifications, transfers, or demolitions (collectively, “Transactions”). NOI related to Transactions for the period are presented separately from the Same-Asset financial results.

Choice Properties’ NOI<sup>(1)</sup> is calculated on a proportionate share basis<sup>(1)</sup> to incorporate Choice Properties’ investment in equity accounted joint ventures as if they were owned directly for the three and six months ended June 30, 2023 and June 30, 2022 as summarized below.

### Summary - Accounting Basis

For the periods ended June 30 (\$ thousands)	Three Months				Six Months			
	2023	2022	Change \$	% Change	2023	2022	Change \$	% Change
Rental revenue	\$ 326,415	\$ 315,352	\$ 11,063	3.5 %	\$ 656,601	\$ 631,644	\$ 24,957	4.0 %
Straight-line rental revenue	(907)	286	(1,193)	(417.1)%	(1,849)	809	(2,658)	(328.6)%
Property operating costs excluding bad debt expense	(93,179)	(91,672)	(1,507)	1.6 %	(190,548)	(186,373)	(4,175)	2.2 %
Same-Asset NOI, Accounting Basis, excluding bad debt expense	232,329	223,966	8,363	3.7 %	464,204	446,080	18,124	4.1 %
Bad debt expense	(126)	(142)	16	(11.3)%	248	(346)	594	(171.7)%
Same-Asset NOI, Accounting Basis	232,203	223,824	8,379	3.7 %	464,452	445,734	18,718	4.2 %
Transactions NOI including straight-line rental revenue, excluding bad debt expense	11,147	8,223	2,924		22,921	24,496	(1,575)	
Bad debt expense	59	3	56		(234)	7	(241)	
Transactions NOI, Accounting Basis	11,206	8,226	2,980		22,687	24,503	(1,816)	
Lease surrender revenue	8,419	1,886	6,533		8,430	2,494	5,936	
<b>Total NOI, Accounting Basis</b>	<b>\$ 251,828</b>	<b>\$ 233,936</b>	<b>\$ 17,892</b>		<b>\$ 495,569</b>	<b>\$ 472,731</b>	<b>\$ 22,838</b>	



## Summary - Cash Basis

For the periods ended June 30 (\$ thousands)	Three Months				Six Months			
	2023	2022	Change \$	% Change	2023	2022	Change \$	% Change
Rental revenue	\$ 326,415	\$ 315,352	\$ 11,063	3.5 %	\$ 656,601	\$ 631,644	\$ 24,957	4.0 %
Property operating costs excluding bad debt expense	(93,179)	(91,672)	(1,507)	1.6 %	(190,548)	(186,373)	(4,175)	2.2 %
Same-Asset NOI, Cash Basis, excluding bad debt expense	233,236	223,680	9,556	4.3 %	466,053	445,271	20,782	4.7 %
Bad debt expense	(126)	(142)	16	(11.3)%	248	(346)	594	(171.7)%
Same-Asset NOI, Cash Basis	233,110	223,538	9,572	4.3 %	466,301	444,925	21,376	4.8 %
Transactions NOI excluding bad debt expense	10,361	7,758	2,603		21,515	23,644	(2,129)	
Bad debt expense	59	3	56		(234)	7	(241)	
Transactions NOI, Cash Basis	10,420	7,761	2,659		21,281	23,651	(2,370)	
<b>Total NOI, Cash Basis</b>	<b>\$ 243,530</b>	<b>\$ 231,299</b>	<b>\$ 12,231</b>		<b>\$ 487,582</b>	<b>\$ 468,576</b>	<b>\$ 19,006</b>	

### Three and Six Months

Same-Asset NOI, cash basis increased 4.3% and 4.8% for the three and six months respectively, primarily due to higher rent on renewals and new tenancies with higher rental rates, mainly in the retail and industrial portfolios, higher capital recoveries, and increased rental revenue from contractual rent steps.

The increase in transactions NOI for the three months was primarily due to the contribution from acquisitions and development transfers. The six months results were also impacted by foregone income from the disposition of six office assets during the first quarter of 2022 as part of the Allied Transaction.

## Retail Segment

For the periods ended June 30 (\$ thousands)	Three Months				Six Months			
	2023	2022	Change \$	% Change	2023	2022	Change \$	% Change
Rental revenue	\$ 261,087	\$ 253,877	\$ 7,210	2.8 %	\$ 525,039	\$ 508,904	\$ 16,135	3.2 %
Property operating costs excluding bad debt expense	(74,538)	(73,574)	(964)	1.3 %	(152,675)	(149,907)	(2,768)	1.8 %
Same-Asset NOI, Cash Basis, excluding bad debt expense	186,549	180,303	6,246	3.5 %	372,364	358,997	13,367	3.7 %
Bad debt expense	(250)	(129)	(121)	93.8 %	(1)	(270)	269	(99.6)%
Same-Asset NOI, Cash Basis	186,299	180,174	6,125	3.4 %	372,363	358,727	13,636	3.8 %
Transactions NOI excluding bad debt expense	5,467	2,865	2,602		10,735	6,552	4,183	
Bad debt expense	30	41	(11)		(222)	159	(381)	
Transactions NOI, Cash Basis	5,497	2,906	2,591		10,513	6,711	3,802	
<b>Total NOI, Cash Basis</b>	<b>\$ 191,796</b>	<b>\$ 183,080</b>	<b>\$ 8,716</b>		<b>\$ 382,876</b>	<b>\$ 365,438</b>	<b>\$ 17,438</b>	

### Three and Six Months

The 3.4% and 3.8% increases in retail segment Same-Asset NOI, cash basis for the three and six months respectively, were primarily driven by higher capital recoveries and the increase in revenue from higher rental rates. In addition, contractual rent steps and other non-recurring items further contributed to the increase.

Transaction NOI increased compared to the prior year primarily due to the contribution from acquisitions and completed developments.

## Industrial Segment

For the periods ended June 30 (\$ thousands)	Three Months				Six Months			
	2023	2022	Change \$	% Change	2023	2022	Change \$	% Change
Rental revenue	\$ 52,835	\$ 49,745	\$ 3,090	6.2 %	\$ 106,127	\$ 99,162	\$ 6,965	7.0 %
Property operating costs excluding bad debt expense	(13,846)	(13,098)	(748)	5.7 %	(28,022)	(26,409)	(1,613)	6.1 %
Same-Asset NOI, Cash Basis, excluding bad debt expense	38,989	36,647	2,342	6.4 %	78,105	72,753	5,352	7.4 %
Bad debt expense	(25)	(128)	103	(80.5)%	112	(167)	279	(167.1)%
Same-Asset NOI, Cash Basis	38,964	36,519	2,445	6.7 %	78,217	72,586	5,631	7.8 %
Transactions NOI excluding bad debt expense	1,189	114	1,075		2,484	446	2,038	
Bad debt expense	1	(9)	10		1	4	(3)	
Transactions NOI, Cash Basis	1,190	105	1,085		2,485	450	2,035	
<b>Total NOI, Cash Basis</b>	<b>\$ 40,154</b>	<b>\$ 36,624</b>	<b>\$ 3,530</b>		<b>\$ 80,702</b>	<b>\$ 73,036</b>	<b>\$ 7,666</b>	

### Three and Six Months

Same-Asset NOI, cash basis for the industrial segment increased by 6.7% and 7.8% for the three months and six months, respectively. The increases were primarily a result of higher rents, as existing leases matured and were renewed or leased to new tenants at market rates, coupled with contractual rent steps.

Transaction NOI increased compared to the prior year mainly due to contributions from completed acquisitions and development transfers.

## Mixed-Use & Residential Segment

For the periods ended June 30 (\$ thousands)	Three Months				Six Months			
	2023	2022	Change \$	% Change	2023	2022	Change \$	% Change
Rental revenue	\$ 12,493	\$ 11,730	\$ 763	6.5 %	\$ 25,435	\$ 23,578	\$ 1,857	7.9 %
Property operating costs excluding bad debt expense	(4,795)	(5,000)	205	(4.1)%	(9,851)	(10,057)	206	(2.0)%
Same-Asset NOI, Cash Basis, excluding bad debt expense	7,698	6,730	968	14.4 %	15,584	13,521	2,063	15.3 %
Bad debt expense	149	115	34	29.6 %	137	91	46	50.5 %
Same-Asset NOI, Cash Basis	7,847	6,845	1,002	14.6 %	15,721	13,612	2,109	15.5 %
Transactions NOI excluding bad debt expense	3,705	4,779	(1,074)		8,296	16,646	(8,350)	
Bad debt expense	28	(29)	57		(13)	(156)	143	
Transactions NOI, Cash Basis	3,733	4,750	(1,017)		8,283	16,490	(8,207)	
<b>Total NOI, Cash Basis</b>	<b>\$ 11,580</b>	<b>\$ 11,595</b>	<b>\$ (15)</b>		<b>\$ 24,004</b>	<b>\$ 30,102</b>	<b>\$ (6,098)</b>	

### Three and Six Months

Same-Asset NOI, cash basis for the mixed-use & residential segment increased by 14.6% and 15.5% for the three months and six months, respectively. The increases were positively impacted by the higher rental revenue from improved average occupancy and increased residential rental rates. In addition, higher capital recoveries and other non-recurring items further contributed to the increase.

Transaction NOI decreased compared to the prior year mainly due to foregone income from the Allied Transaction and the subsequent sale of four additional office properties.

### 7.3 Other Key Performance Indicators

FFO<sup>(1)</sup> and AFFO<sup>(1)</sup> are included in the Trust's summary of key performance indicators. See Section 14, "Non-GAAP Financial Measures", of this MD&A for details on how these measures are defined, calculated and reconciled to GAAP financial measures and why management uses these measures. FFO<sup>(1)</sup> and AFFO<sup>(1)</sup> for the three and six months ended June 30, 2023 and June 30, 2022 are summarized below:

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Funds from Operations <sup>(1)</sup>	\$ 183,590	\$ 175,290	\$ 8,300	\$ 360,481	\$ 350,426	\$10,055
FFO <sup>(1)</sup> per unit basic	\$ 0.254	\$ 0.242	\$ 0.012	\$ 0.498	\$ 0.484	\$ 0.014
FFO <sup>(1)</sup> per unit diluted	\$ 0.254	\$ 0.242	\$ 0.012	\$ 0.498	\$ 0.484	\$ 0.014
FFO <sup>(1)</sup> payout ratio - diluted	73.9 %	76.4 %	(2.5)%	74.9 %	76.4 %	(1.5)%
Adjusted Funds from Operations <sup>(1)</sup>	\$ 170,400	\$ 163,708	\$ 6,692	\$ 334,779	\$ 324,457	\$10,322
AFFO <sup>(1)</sup> per unit basic	\$ 0.235	\$ 0.226	\$ 0.009	\$ 0.463	\$ 0.448	\$ 0.015
AFFO <sup>(1)</sup> per unit diluted	\$ 0.235	\$ 0.226	\$ 0.009	\$ 0.463	\$ 0.448	\$ 0.015
AFFO <sup>(1)</sup> payout ratio - diluted	79.6 %	81.8 %	(2.2)%	80.7 %	82.5 %	(1.8)%
Distribution declared per Unit	\$ 0.188	\$ 0.185	\$ 0.003	\$ 0.374	\$ 0.370	\$ 0.004
Weighted average number of Units outstanding - basic <sup>(i)</sup>	723,633,321	723,544,974	88,347	723,639,945	723,481,581	158,364
Weighted average number of Units outstanding - diluted <sup>(i)</sup>	723,656,668	723,593,236	63,432	723,668,276	723,530,507	137,769
Number of Units outstanding, end of period <sup>(i)</sup>	723,646,497	723,544,974	101,523	723,646,497	723,544,974	101,523

(i) Includes Trust Units and Exchangeable Units.

#### Funds from Operations ("FFO")<sup>(1)</sup>

FFO<sup>(1)</sup> is calculated in accordance with the Real Property Association of Canada's *Funds from Operations & Adjusted Funds from Operations for IFRS* issued in January 2022. From time to time the Trust may enter into transactions that materially impact the calculation and are excluded from the calculation for management's review purposes. Refer to Section 14.3, "Funds from Operations", for a reconciliation of FFO<sup>(1)</sup> to net income determined in accordance with GAAP.

#### Three and Six Months

The quarterly and year-to-date increases were primarily due to the increase in Same-Asset NOI, higher lease surrender revenue, the impact of acquisitions and completed developments, and an increase in interest income. The increases were partially offset by an increase in interest and general and administrative expenses. The year-to-date increase was also impacted by the Allied Transaction. The net impact of the Allied Transaction includes the loss of NOI, partially offset by the distribution and interest income earned from the limited partnership units and promissory note received from Allied in exchange for the properties sold.

#### Adjusted Funds from Operations ("AFFO")<sup>(1)</sup>

Choice Properties calculates AFFO<sup>(1)</sup> in accordance with the Real Property Association of Canada's *Funds from Operations & Adjusted Funds from Operations for IFRS* issued in January 2022. From time to time the Trust may enter into transactions that materially impact the calculation and are excluded from the calculation for management's review purposes. Refer to Section 14.4, "Adjusted Funds from Operations", for a reconciliation of AFFO<sup>(1)</sup> to net income determined in accordance with GAAP.

#### Three and Six Months

The quarterly and year-to-date increases were primarily due to the increase in FFO as noted above, coupled with an increase in straight-line rental revenue adjustment, partially offset by an increase in capital spending.



## Property Capital and Leasing Expenditures

Choice Properties endeavours to fund operating capital requirements from cash flows from operations.

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Property capital	\$ 5,766	\$ 3,510	\$ 2,256	\$ 7,522	\$ 6,116	\$ 1,406
Direct leasing costs	1,134	1,415	(281)	2,941	3,370	(429)
Tenant improvements	4,157	3,583	574	11,174	10,420	754
<b>Total property capital and leasing expenditures, proportionate share basis<sup>(1)</sup></b>	<b>\$ 11,057</b>	<b>\$ 8,508</b>	<b>\$ 2,549</b>	<b>\$ 21,637</b>	<b>\$ 19,906</b>	<b>\$ 1,731</b>

Property capital expenditures incurred to sustain the existing GLA for investment properties are considered to be operational and are deducted in the calculation of AFFO<sup>(1)</sup> and ACFO<sup>(1)</sup>. During the six months ended June 30, 2023, Choice Properties incurred \$7,522 of property capital expenditures, which may be recoverable from tenants under the terms of their leases over the useful life of the improvements (2022 - \$6,116). Recoverable capital improvements may include items such as parking lot resurfacing and roof replacements. These items are recorded as part of investment properties and the recoveries from tenants are recorded as revenue.

Capital expenditures for leasing activities, such as direct leasing costs or leasing commissions and tenant improvement allowances, are considered to be operational and are deducted in the calculation of AFFO<sup>(1)</sup> and ACFO<sup>(1)</sup>. Leasing capital expenditures vary with tenant demand and the balance between new and renewal leasing, as capital expenditures relating to securing new tenants is generally higher than the cost for renewing existing tenants.

## 8. QUARTERLY RESULTS OF OPERATIONS

The following is a summary of selected consolidated financial information for each of the eight most recently completed quarters.

### Selected Quarterly Information

(\$ thousands except where otherwise indicated)	Second Quarter 2023	First Quarter 2023	Fourth Quarter 2022	Third Quarter 2022	Second Quarter 2022	First Quarter 2022	Fourth Quarter 2021	Third Quarter 2021	Second Quarter 2021
Number of income producing properties	702	703	702	701	701	699	709	718	717
Gross leasable area (in millions of square feet)	63.8	64.2	63.9	64.0	64.2	64.0	65.8	66.5	66.4
Occupancy	97.4%	97.7%	97.8%	97.7%	97.6%	97.0%	97.1%	97.0%	96.9%
Rental revenue (GAAP)	\$ 330,327	\$ 324,657	\$ 314,382	\$ 309,082	\$ 313,081	\$ 328,049	\$ 325,763	\$ 316,083	\$ 323,936
Net income (loss)	\$ 535,668	\$ 270,804	\$ (579,000)	\$ 948,077	\$ (11,810)	\$ 386,986	\$ (163,087)	\$ 163,672	\$ 84,621
Net income (loss) per Unit	\$ 0.740	\$ 0.374	\$ (0.795)	\$ 1.310	\$ (0.016)	\$ 0.535	\$ (0.225)	\$ 0.226	\$ 0.117
Net income (loss) per Unit - diluted	\$ 0.740	\$ 0.374	\$ (0.795)	\$ 1.310	\$ (0.016)	\$ 0.535	\$ (0.225)	\$ 0.226	\$ 0.117
Net operating income, cash basis <sup>(i)</sup>	\$ 243,530	\$ 244,052	\$ 238,819	\$ 234,540	\$ 231,299	\$ 237,277	\$ 236,674	\$ 236,004	\$ 233,188
FFO <sup>(i)</sup>	\$ 183,590	\$ 176,891	\$ 174,183	\$ 173,119	\$ 175,290	\$ 175,136	\$ 174,797	\$ 172,651	\$ 171,842
FFO <sup>(i)</sup> per Unit - diluted	\$ 0.254	\$ 0.244	\$ 0.241	\$ 0.239	\$ 0.242	\$ 0.242	\$ 0.242	\$ 0.239	\$ 0.238
AFFO <sup>(i)</sup>	\$ 170,400	\$ 164,379	\$ 126,935	\$ 130,360	\$ 163,708	\$ 160,749	\$ 118,924	\$ 153,566	\$ 158,700
AFFO <sup>(i)</sup> per Unit - diluted	\$ 0.235	\$ 0.227	\$ 0.175	\$ 0.180	\$ 0.226	\$ 0.222	\$ 0.164	\$ 0.212	\$ 0.219
Distribution declared per Unit	\$ 0.188	\$ 0.186	\$ 0.185	\$ 0.185	\$ 0.185	\$ 0.185	\$ 0.185	\$ 0.185	\$ 0.185
Market price per Unit - closing	\$ 13.57	\$ 14.52	\$ 14.76	\$ 12.41	\$ 14.05	\$ 15.49	\$ 15.19	\$ 14.25	\$ 14.29
Number of Units outstanding, period end	723,646,497	723,646,497	723,557,674	723,544,974	723,544,974	723,544,974	723,375,372	723,302,244	723,148,168
Adjusted debt to total assets <sup>(i)</sup>	40.5%	41.0%	40.6%	41.0%	41.9%	39.5%	40.1%	41.0%	40.9%
Debt service coverage <sup>(i)</sup>	3.1x	3.1x	3.1x	3.1x	3.3x	3.4x	3.3x	3.3x	3.2x

(i) The Exchangeable Units are excluded from the debt ratio calculations. The ratios are non-GAAP financial measures calculated based on the Trust Indentures, as supplemented.

Choice Properties' quarterly results were impacted by acquisition and disposition activity and the development of additional GLA. In addition, net income (loss) was impacted by fluctuations in adjustments to fair value of Exchangeable Units, investment properties, investment in real estate securities, and unit-based compensation and therefore was often not comparable from quarter to quarter.

## 9. RELATED PARTY TRANSACTIONS

Choice Properties' parent corporation is GWL, which as at June 30, 2023, held either directly or indirectly, a 61.7% effective interest in the Trust through ownership of 50,661,415 Units and all of the Exchangeable Units, which are economically equivalent to and exchangeable to Units. GWL is also the parent company of Loblaw, with ownership of 52.6% of Loblaw's outstanding common shares as at June 30, 2023. Choice Properties' ultimate parent is Wittington Investments, Limited, the controlling shareholder of GWL.

In the normal course of operations, Choice Properties enters into various transactions with related parties. These transactions are measured at the exchange amount, which is the amount of consideration established and agreed upon by the related parties.

Loblaw represents approximately 57.3% of Choice Properties' quarterly rental revenue on a proportionate share basis<sup>(1)</sup> and 57.4% of its commercial GLA as at June 30, 2023 (December 31, 2022 - 55.5% and 57.0%, respectively).

### Leases

Subsequent to the quarter end, the Trust and Loblaw renewed 46 of a tranche of 49 leases expiring in 2024, comprising 2.77 million of 2.84 million square feet, at a weighted average extension term of 4.9 years.

### Acquisitions

During the six months ended June 30, 2023, Choice Properties acquired from Loblaw two financial real estate assets for an aggregate purchase price of \$86,300, and a retail property for a purchase price of \$12,330, in each case excluding transaction costs.

### Dispositions

During the six months ended June 30, 2023, Choice Properties disposed of a data centre asset tenanted by Loblaw to a third party for net proceeds of \$74,200. In connection with the transaction, Choice made an \$8,300 payment to Loblaw to terminate its lease early.

### Services Agreement

For the six months ended June 30, 2023, GWL provided Choice Properties with corporate, administrative and other support services for an annualized cost of \$4,801 (2022 - \$3,901).

### Strategic Alliance Agreement

The Strategic Alliance Agreement creates a series of rights and obligations between Choice Properties and Loblaw intended to establish a preferential and mutually beneficial business and operating relationship. The initial term of the Strategic Alliance Agreement expired on July 5, 2023. Upon expiry of the initial term, the Strategic Alliance Agreement renewed until July 5, 2033 or the date on which GWL and its affiliates own less than 50% of the Trust on a fully diluted basis. The Strategic Alliance Agreement provides Choice Properties with important rights that are expected to meaningfully contribute to the Trust's growth. Subject to certain exceptions, rights include:

- Choice Properties has the right of first offer to purchase any property in Canada that Loblaw seeks to sell;
- Loblaw is generally required to present shopping centre property acquisitions in Canada to Choice Properties to allow the Trust a right of first opportunity to acquire the property itself; and
- Choice Properties has the right to participate in future shopping centre developments involving Loblaw.

Included in certain investment properties acquired from Loblaw is excess land with development potential. In accordance with the Strategic Alliance Agreement, Choice Properties will compensate Loblaw, over time, with intensification payments, as Choice Properties pursues development, intensification or redevelopment of such excess land. The payments to Loblaw are calculated in accordance with a payment grid that takes into account the region, market ranking and type of use for the property.

### Management Agreements

Choice Properties provides Wittington with property management services for certain properties with third-party tenancies and development consulting services on a fee for service basis.

### Site Intensification Payments

Choice Properties compensated Loblaw with intensification payments of \$367 in connection with completed gross leasable area for which tenants took possession during the six months ended June 30, 2023 (year ended December 31, 2022 - \$2,687). In addition, Choice Properties compensated Loblaw with an intensification payment \$2,100 (year ended December 31, 2022 - \$nil) in relation to the disposition of a parcel of excess land.



**Distributions on Exchangeable Units**

GWL, directly or indirectly, holds all of the Exchangeable Units issued by Choice Properties Limited Partnership, a subsidiary of Choice Properties. During the three and six months ended June 30, 2023, distributions declared on the Exchangeable Units totalled \$74,210 and \$147,761, respectively (June 30, 2022 - \$73,221 and \$146,442, respectively).

As at June 30, 2023, Choice Properties had distributions on Exchangeable Units payable to GWL of \$172,168 (December 31, 2022 - \$195,256)

**Notes Receivable**

Holders of Exchangeable Units may, in lieu of receiving all or a portion of their distributions, choose to be loaned an amount from Choice Properties Limited Partnership, and to have such distributions made on the first business day following the end of the fiscal year in which such distribution would otherwise have been made. The loans do not bear interest and are due and payable in full on the first business day following the end of the fiscal year during which the loan was made. During the six months ended June 30, 2023, GWL elected to receive distributions from Choice Properties Limited Partnership in the form of loans. Non-interest bearing short-term notes totalling \$147,431 were issued during the six months ended June 30, 2023 to GWL. Non-interest bearing short-term notes totalling \$170,849 with respect to the loans received in the 2022 fiscal year were settled against distributions payable by the Trust to GWL in January 2023

**Trust Unit Distributions**

During the three and six months ended June 30, 2023, Choice Properties declared cash distributions of \$9,499 and \$18,914, respectively on the Units held by GWL (June 30, 2022 - \$9,373 and \$18,745, respectively). As at June 30, 2023, \$3,166 of Trust Unit distributions declared were payable to GWL (December 31, 2022 - \$3,124). There were no non-cash distributions settled through the issuance of additional Trust Units during the six months ended June 30, 2023 and 2022.

During the three and six months ended June 30, 2023, Choice Properties declared cash distributions of \$3,094 and \$6,160, respectively on the Units held by Wittington (June 30, 2022 - \$3,052 and \$6,105 respectively). As at June 30, 2023, \$1,031 of Trust Unit distributions declared were payable to Wittington (December 31, 2022 - \$1,018). There were no non-cash distributions settled through the issuance of additional Trust Units during the six months ended June 30, 2023 and 2022.

**10. INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management is responsible for establishing and maintaining a system of disclosure controls and procedures to provide reasonable assurance that all material information relating to the Trust is gathered and reported to senior management on a timely basis so that appropriate decisions can be made regarding public disclosure.

Management is also responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial reports for external purposes in accordance with IFRS.

In designing such controls, it should be recognized that due to inherent limitations, any controls, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and may not prevent or detect misstatements. Additionally, management is required to use judgment in evaluating controls and procedures.

**Changes in Internal Control over Financial Reporting**

There were no changes in Choice Properties' internal controls over financial reporting in the second quarter of 2023 that materially affected or are reasonably likely to materially affect the Trust's internal control over financial reporting.

**11. ENTERPRISE RISKS AND RISK MANAGEMENT**

A detailed full set of risks applicable to the Choice Properties business are included in the Trust's AIF for the year ended December 31, 2022 and MD&A in the 2022 Annual Report, which are hereby incorporated by reference. The 2022 Annual Report and AIF are available online on [www.sedar.com](http://www.sedar.com). The risks and risk management strategies included in the AIF and Annual Report remain unchanged.

## 12. ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)

Environmental, Social and Governance (“ESG”) practices are fully integrated into the Trust’s day-to-day business activities, and are aligned with the Trust’s purpose of creating enduring value for generations. ESG is embedded in the Trust’s corporate strategy, which seeks to maximize long-term value by taking a disciplined and sustainable approach to property operations and financial management, and by unlocking value through development activities. Some of the ways in which ESG creates enduring value for stakeholders include:

- Protecting the planet for future generations while reducing resource consumption and costs;
- Attracting, retaining and empowering a diverse, engaged workforce to bring unique perspectives and experiences to strategic decisions;
- Preserving asset value and the reputation of the Trust by managing the risks of changing regulations and stakeholder expectations;
- Generating stable returns and long-term NAV appreciation by attracting like-minded tenants;
- Strengthening relationships with stakeholders by working collaboratively to achieve positive social, economic and environmental outcomes; and
- Enhancing long-term investment returns by allocating capital to sustainable opportunities and attracting a broader spectrum of investors.

The Board of Trustees and its Committees oversee the Trust’s approach, policies and practices related to the ESG program. The Trust’s President and Chief Executive Officer is the executive sponsor for the ESG program and oversees the integration of ESG strategy into the Trust’s operations.

The Trust aspires to develop healthy, resilient communities through its dedication to social, economic and environmental sustainability. To achieve this aspiration, the Trust has refined its focus to two areas where it can have significant impact on environmental and social sustainability: Fighting Climate Change and Advancing Social Equity.

Information regarding Choice Properties’ ESG practices is set out in the Trust’s 2022 Environmental, Social, and Governance Report. Detailed information regarding Choice’s decarbonization strategy is set out in Choice’s inaugural Pathway to Net Zero report. Both documents are available on the Trust’s website at [www.choicereit.ca](http://www.choicereit.ca).

Information regarding Choice Properties’ corporate governance practices is set out in the Trust’s Management Proxy Circular for the Annual Meeting of Unitholders held on April 25, 2023, available on the Trust’s website at [www.choicereit.ca](http://www.choicereit.ca).

### 13. OUTLOOK<sup>(2)</sup>

We are focused on capital preservation, delivering stable and growing cash flows and net asset value appreciation, all with a long-term focus. Our high-quality portfolio is primarily leased to necessity-based tenants and logistics providers, who are less sensitive to economic volatility and therefore provide stability to our overall portfolio. We continue to experience positive leasing momentum across our portfolio and are well positioned to handle our 2023 lease renewal exposure. We also continue to advance our development program, with a focus on industrial opportunities, which provides us with the best opportunity to add high-quality real estate to our portfolio at a reasonable cost and drive net asset value appreciation over time.

We are confident that our business model, stable tenant base, strong balance sheet and disciplined approach to financial management will continue to position us well for future success; however, the Trust cannot predict the precise impacts of the broader economic environment on its 2023 financial results. In 2023, Choice Properties will continue to focus on its core business of essential retail and industrial, our growing residential platform and our robust development pipeline, and is targeting:

- Stable occupancy across the portfolio, resulting in 2-3% year-over-year growth in Same-Asset NOI, Cash Basis;
- Annual FFO per Unit Diluted in a range of \$0.98 to \$0.99, reflecting 2-3% year-over-year growth; and
- Stable leverage metrics, targeting Adjusted Debt to EBITDAFV of approximately 7.5x.



#### 14. NON-GAAP FINANCIAL MEASURES

The financial statements of Choice Properties are prepared in accordance with GAAP. However, in this MD&A, a number of measures are presented that do not have any standardized meaning under GAAP. Such measures and related per-unit amounts therefore should not be construed as alternatives to net income or cash flow from operating activities determined in accordance with GAAP and may not be comparable to similar measures presented by other real estate investment trusts or enterprises. These terms are defined below and are cross referenced, as applicable, to a reconciliation elsewhere in this MD&A to the most comparable GAAP measure. Choice Properties believes these non-GAAP financial measures and ratios provide useful information to both management and investors in measuring the financial performance and financial condition of the Trust for the reasons outlined below.

Non-GAAP Measure	Description	Reconciliation
Proportionate Share	<ul style="list-style-type: none"> <li>Represents financial information adjusted to reflect the Trust's equity accounted joint ventures and financial real estate assets and its share of net income (loss) from equity accounted joint ventures and financial real estate assets on a proportionately consolidated basis at the Trust's ownership percentage of the related investment.</li> <li>Management views this method as relevant in demonstrating the Trust's ability to manage the underlying economics of the related investments, including the financial performance and cash flows and the extent to which the underlying assets are leveraged, which is an important component of risk management.</li> </ul>	<p>Section 2, "Balance Sheet"</p> <p>Section 7.1, "Net Income and Segment NOI Reconciliation"</p>
Net Operating Income ("NOI"), Accounting Basis	<ul style="list-style-type: none"> <li>Defined as property rental revenue including straight-line rental revenue, reimbursed contract revenue and lease surrender revenue, less direct property operating expenses and realty taxes, and excludes certain expenses such as interest expense and indirect operating expenses in order to provide results that reflect a property's operations before consideration of how it is financed or the costs of operating the entity in which it is held.</li> <li>Management believes that NOI is an important measure of operating performance for the Trust's commercial real estate assets that is used by real estate industry analysts, investors and management, while also being a key input in determining the fair value of the Choice Properties portfolio.</li> </ul>	<p>Section 7.1, "Net Income and Segment NOI Reconciliation"</p>
NOI, Cash Basis	<ul style="list-style-type: none"> <li>Defined as property rental revenue excluding straight-line rental revenue, direct property operating expenses and realty taxes and excludes certain expenses such as interest expense and indirect operating expenses in order to provide results that reflect a property's operations before consideration of how it is financed or the costs of operating the entity in which it is held.</li> <li>Management believes NOI, Cash Basis is a useful measure in understanding period-over-period changes in income from operations due to occupancy, rental rates, operating costs and realty taxes.</li> </ul>	<p>Section 7.1, "Net Income and Segment NOI Reconciliation"</p> <p>Section 14.2, "Net Operating Income"</p>
Same-Asset NOI, Cash Basis and Same-Asset NOI, Accounting Basis	<ul style="list-style-type: none"> <li>Same-Asset NOI is used to evaluate the period-over-period performance of those commercial properties and stabilized residential properties, owned and operated by Choice Properties since January 1, 2022, inclusive.</li> <li>NOI from properties that have been (i) purchased, (ii) disposed, (iii) subject to significant change as a result of new development, redevelopment, expansion, or demolition, or (iv) residential properties not yet stabilized (collectively, "Transactions") are excluded from the determination of same-asset NOI.</li> <li>Same-Asset NOI, Cash Basis, is useful in evaluating the realization of contractual rental rate changes embedded in lease agreements and/or the expiry of rent-free periods, while also being a useful measure in understanding period-over-period changes in NOI due to occupancy, rental rates, operating costs and realty taxes, before considering the changes in NOI that can be attributed to the Transactions and development activities.</li> </ul>	<p>Section 7.2, "Net Operating Income Summary"</p>

Funds from Operations (“FFO”)	<ul style="list-style-type: none"> <li>Calculated in accordance with the Real Property Association of Canada’s (“REALpac”) <i>Funds From Operations (FFO) &amp; Adjusted Funds From Operations (AFFO) for IFRS</i> issued in January 2022.</li> <li>Management considers FFO to be a useful measure of operating performance as it adjusts for items included in net income (or net loss) that do not arise from operating activities or do not necessarily provide an accurate depiction of the Trust’s past or recurring performance, such as adjustments to fair value of Exchangeable Units, investment properties, investment in real estate securities, and unit-based compensation. From time to time, the Trust may enter into transactions that materially impact the calculation and are eliminated from the calculation for management’s review purposes.</li> <li>Management uses and believes that FFO is a useful measure of the Trust’s performance that, when compared period over period, reflects the impact on operations of trends in occupancy levels, rental rates, operating costs and realty taxes, acquisition activities and interest costs.</li> </ul>	<p>Section 14.3, “Funds from Operations”</p> <p>Section 14.9, “Selected Information for Comparative Purposes”</p>
Adjusted Funds from Operations (“AFFO”)	<ul style="list-style-type: none"> <li>Calculated in accordance with REALpac’s <i>Funds From Operations (FFO) &amp; Adjusted Funds From Operations (AFFO) for IFRS</i> issued in January 2022.</li> <li>Management considers AFFO to be a useful measure of operating performance as it further adjusts FFO for capital expenditures that sustain income producing properties and eliminates the impact of straight-line rent. AFFO is impacted by the seasonality inherent in the timing of executing property capital projects.</li> <li>In calculating AFFO, FFO is adjusted by excluding straight-line rent adjustments, as well as costs incurred relating to internal leasing activities and property capital projects. Working capital changes, viewed as short-term cash requirements or surpluses are deemed financing activities pursuant to the methodology and are not considered when calculating AFFO.</li> <li>Capital expenditures which are excluded and not deducted in the calculation of AFFO comprise those which generate a new investment stream, such as constructing a new retail pad during property expansion or intensification, development activities or acquisition activities.</li> <li>Accordingly, AFFO differs from FFO in that AFFO excludes from its definition certain non-cash revenues and expenses recognized under GAAP, such as straight-line rent, but also includes capital and leasing costs incurred during the period which are capitalized for GAAP purposes. From time to time, the Trust may enter into transactions that materially impact the calculation and are eliminated from the calculation for management’s review purposes.</li> </ul>	<p>Section 14.4, “Adjusted Funds from Operations”</p> <p>Section 14.9, “Selected Information for Comparative Purposes”</p>
Adjusted Cash Flow from Operations (“ACFO”)	<ul style="list-style-type: none"> <li>Calculated in accordance with REALpac’s <i>Adjusted Cashflow from Operations (ACFO) for IFRS</i> issued in January 2023.</li> <li>Management views ACFO as a useful measure of the cash generated from operations after providing for operating capital requirements, and in evaluating the ability of Choice Properties to fund distributions to Unitholders. ACFO adjusts cash flows from operations as calculated under GAAP including, but not limited to, removing the effects of distributions on Exchangeable Units, deducting amounts for property capital expenditures to sustain existing GLA and for leasing capital expenditures.</li> <li>The resulting ACFO will include the impact of the seasonality of property capital expenditures and the impact of fluctuations from normal operating working capital, such as changes to net rent receivable from tenants, trade accounts payable and accrued liabilities.</li> <li>From time to time, the Trust may enter into transactions that materially impact the calculation and are eliminated from the calculation for management’s review purposes.</li> </ul>	<p>Section 14.5, “Adjusted Cash Flow from Operations”</p>
FFO, AFFO and ACFO Payout Ratios	<ul style="list-style-type: none"> <li>FFO, AFFO and ACFO payout ratios are supplementary measures used by Management to assess the sustainability of the Trust’s distribution payments.</li> <li>The ratios are calculated using cash distributions declared divided by FFO, AFFO and ACFO, as applicable.</li> </ul>	<p>Section 7.3, “Other Key Performance Indicators”</p>

Earnings before Interest, Taxes, Depreciation, Amortization and Fair Value ("EBITDAFV")	<ul style="list-style-type: none"> <li>Defined as net income attributable to Unitholders, reversing, where applicable, income taxes, interest expense, amortization expense, depreciation expense, adjustments to fair value and other adjustments as allowed in the Trust Indentures, as supplemented.</li> <li>Management believes EBITDAFV is useful in assessing the Trust's ability to service its debt, finance capital expenditures and provide distributions to its Unitholders.</li> </ul>	Section 14.8, "Earnings before Interest, Taxes, Depreciation, Amortization and Fair Value"
Cash Retained after Distributions	<ul style="list-style-type: none"> <li>Represents the portion of ACFO retained within Choice Properties which can be used to invest in new acquisitions, development properties and capital activity.</li> </ul>	Section 14.6, "Distribution Excess / Shortfall Analysis"
Total Adjusted Debt	<ul style="list-style-type: none"> <li>Defined as variable rate debt (construction loans, mortgages, and credit facility) and fixed rate debt (senior unsecured debentures, construction loans and mortgages), as measured on a proportionate share basis<sup>(1)</sup>, and does not include the Exchangeable Units which are included as part of Unit Equity on account of the Exchangeable Units being economically equivalent and receiving equal distributions to the Trust Units.</li> <li>Total Adjusted Debt is also presented on a net basis to include the impact of other finance charges such as debt placement costs and discounts or premiums, and defeasance or other prepayments of debt.</li> </ul>	Section 4.3, "Components of Total Adjusted Debt"
Adjusted Debt to Total Assets	<ul style="list-style-type: none"> <li>Determined by dividing Total Adjusted Debt (as defined above) by total assets as presented on a proportionate share basis and can be interpreted as the proportion of the Trust's assets that are financed by debt.</li> <li>Management believes this ratio is useful in evaluating the Trust's flexibility to incur additional financial leverage.</li> </ul>	<p>Section 4.4, "Financial Condition"</p> <p>Section 14.9, "Selected Information for Comparative Purposes"</p>
Debt Service Coverage	<ul style="list-style-type: none"> <li>Calculated as EBITDAFV divided by interest expense on the Total Adjusted Debt and all regularly scheduled principal payments made with respect to indebtedness during such period (other than any balloon, bullet or similar principal payable at maturity or which repays such indebtedness in full). This ratio is calculated based on the Trust Indentures, as supplemented.</li> <li>The debt service coverage ratio is useful in determining the ability of Choice Properties to service the interest requirements of its outstanding debt.</li> </ul>	<p>Section 4.4, "Financial Condition"</p> <p>Section 14.9, "Selected Information for Comparative Purposes"</p>
Adjusted Debt to EBITDAFV, and Adjusted Debt to EBITDAFV, net of cash	<ul style="list-style-type: none"> <li>Calculated as Total Adjusted Debt divided by EBITDAFV.</li> <li>This ratio is used to assess the financial leverage of Choice Properties, measure its ability to meet financial obligations, and provide a snapshot of its balance sheet strength.</li> <li>Management also presents this ratio with Total Adjusted Debt calculated as net of cash and cash equivalents at the measurement date.</li> </ul>	Section 4.4, "Financial Condition"
Interest Coverage	<ul style="list-style-type: none"> <li>Calculated as EBITDAFV divided by interest expense on the Total Adjusted Debt incurred by Choice Properties for the period.</li> <li>The interest coverage ratio is useful in determining Choice Properties' ability to service the interest requirements of its outstanding debt.</li> </ul>	Section 4.4, "Financial Condition"
Liquidity	<ul style="list-style-type: none"> <li>Liquidity is a non-GAAP measure calculated based on the sum of total cash and cash equivalents, and undrawn revolving unsecured operating line of credit.</li> </ul>	<p>Section 4, "Liquidity and Capital Resources"</p> <p>Section 4.2, "Liquidity and Capital Structure"</p>

## 14.1 Investment Properties Reconciliation

To expand the portfolio and participate in development opportunities, Choice Properties owns varying interests in real estate entities which hold investment properties. Under GAAP, many of these interests are recorded as equity accounted joint ventures and, as such, the Trust's portion of the investment properties of these entities is presented on the balance sheet as a summarized value, not as part of the total investment properties. Similarly, Choice Properties owns real estate assets, whereby the acquisition involved a sale-leaseback arrangement with the seller. As a result of the arrangement the Trust did not meet the GAAP definition of control, and as such, these assets are presented on the balance sheet as financial real estate assets and not as part of investment properties. While the reconciliation for Choice Properties' balance sheet on a GAAP basis to a proportionate share basis<sup>(1)</sup> is detailed in Section 2, "Balance Sheet", the following continuity schedule presents Choice Properties' investment properties inclusive of its proportionate share ownership in equity accounted joint ventures and financial real estate assets for the three months ended June 30, 2023:

As at or for the three months ended June 30 (\$ thousands except where otherwise indicated)	Income Producing Properties			Properties Under Development			Total Investment Properties	
	GAAP Basis	Adjustment to Proportionate Share Basis <sup>(1)(i)</sup>	Proportionate Share Basis <sup>(1)</sup>	GAAP Basis	Adjustment to Proportionate Share Basis <sup>(1)(i)</sup>	Proportionate Share Basis <sup>(1)</sup>	GAAP Basis	Proportionate Share Basis <sup>(1)</sup>
Balance, beginning of period	\$ 14,388,000	\$ 950,000	\$ 15,338,000	\$ 389,000	\$ 713,000	\$ 1,102,000	\$ 14,777,000	\$ 16,440,000
Acquisitions of investment properties <sup>(ii)</sup>	1,915	—	1,915	—	—	—	1,915	1,915
Capital expenditures								
Development capital	—	—	—	29,754	16,877	46,631	29,754	46,631
Building improvements	5,024	(2,155)	2,869	—	—	—	5,024	2,869
Capitalized interest	—	—	—	1,526	(1,181)	345	1,526	345
Property capital	5,764	2	5,766	—	—	—	5,764	5,766
Direct leasing costs	793	341	1,134	—	—	—	793	1,134
Tenant improvement allowances	3,686	471	4,157	—	—	—	3,686	4,157
Amortization of straight-line rent	(898)	777	(121)	—	—	—	(898)	(121)
Dispositions	(77,757)	—	(77,757)	—	—	—	(77,757)	(77,757)
Adjustment to fair value of investment properties	87,473	4,564	92,037	720	(4,696)	(3,976)	88,193	88,061
<b>Balance, as at June 30, 2023</b>	<b>\$ 14,414,000</b>	<b>\$ 954,000</b>	<b>\$ 15,368,000</b>	<b>\$ 421,000</b>	<b>\$ 724,000</b>	<b>\$ 1,145,000</b>	<b>\$ 14,835,000</b>	<b>\$ 16,513,000</b>

- (i) Adjustment to Proportionate Share Basis<sup>(1)</sup> reflects the Trust's investment properties inclusive of its proportionate share ownership in equity accounted joint ventures and financial real estate assets.
- (ii) Includes acquisition costs.



The following continuity schedule presents Choice Properties' investment properties inclusive of its proportionate share ownership in equity accounted joint ventures and financial real estate assets for the six months ended June 30, 2023:

As at or for the six months ended June 30 (\$ thousands except where otherwise indicated)	Income Producing Properties			Properties Under Development			Total Investment Properties	
	GAAP Basis	Adjustment to Proportionate Share Basis <sup>(i)(ii)</sup>	Proportionate Share Basis <sup>(i)</sup>	GAAP Basis	Adjustment to Proportionate Share Basis <sup>(i)(ii)</sup>	Proportionate Share Basis <sup>(i)</sup>	GAAP Basis	Proportionate Share Basis <sup>(i)</sup>
Balance, beginning of period	\$ 14,119,000	\$ 989,000	\$ 15,108,000	\$ 325,000	\$ 721,000	\$ 1,046,000	\$ 14,444,000	\$ 16,154,000
Acquisitions of investment properties <sup>(ii)</sup>	75,387	99,814	175,201	—	18,728	18,728	75,387	193,929
Capital expenditures								
Development capital	—	—	—	60,662	26,121	86,783	60,662	86,783
Building improvements	8,274	(2,221)	6,053	—	—	—	8,274	6,053
Capitalized interest	—	—	—	2,331	(410)	1,921	2,331	1,921
Property capital	7,512	10	7,522	—	—	—	7,512	7,522
Direct leasing costs	2,584	357	2,941	—	—	—	2,584	2,941
Tenant improvement allowances	10,129	1,045	11,174	—	—	—	10,129	11,174
Amortization of straight-line rent	(1,877)	1,434	(443)	—	—	—	(1,877)	(443)
Transfer from equity accounted joint ventures	153,842	(153,842)	—	38,968	(38,968)	—	192,810	—
Transfers from properties under development	11,800	—	11,800	(11,800)	—	(11,800)	—	—
Dispositions	(130,772)	—	(130,772)	—	—	—	(130,772)	(130,772)
Adjustment to fair value of investment properties	158,121	18,403	176,524	5,839	(2,471)	3,368	163,960	179,892
<b>Balance, as at June 30, 2023</b>	<b>\$ 14,414,000</b>	<b>\$ 954,000</b>	<b>\$ 15,368,000</b>	<b>\$ 421,000</b>	<b>\$ 724,000</b>	<b>\$ 1,145,000</b>	<b>\$ 14,835,000</b>	<b>\$ 16,513,000</b>

- (i) Adjustment to Proportionate Share Basis<sup>(i)</sup> reflects the Trust's investment properties inclusive of its proportionate share ownership in equity accounted joint ventures and financial real estate assets.
- (ii) Includes acquisition costs.

## 14.2 Net Operating Income

The following table reconciles net income (loss), as determined in accordance with GAAP, to Net Operating Income, Cash Basis, for the periods ended as indicated. Refer to Section 7, “Results of Operations - Segment Information” and Section 14, “Non-GAAP Financial Measures”, for further details about this non-GAAP measure.

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
<b>Net Income (Loss)</b>	<b>\$ 535,668</b>	<b>\$ (11,810)</b>	<b>\$ 547,478</b>	<b>\$ 806,472</b>	<b>\$ 375,176</b>	<b>\$ 431,296</b>
General and administrative expenses	13,649	11,145	2,504	28,211	21,985	6,226
Fee income	(688)	(696)	8	(2,341)	(1,787)	(554)
Net interest expense and other financing charges	141,125	132,233	8,892	280,482	263,036	17,446
Interest income	(11,321)	(1,983)	(9,338)	(20,296)	(9,474)	(10,822)
Investment income	(5,315)	(5,165)	(150)	(10,630)	(5,165)	(5,465)
Share of income from equity accounted joint ventures	(3,353)	(12,470)	9,117	(26,177)	(127,066)	100,889
Amortization of intangible assets	250	250	—	500	500	—
Transaction costs and other related expenses	9	(223)	232	34	5,013	(4,979)
Adjustment to fair value of unit-based compensation	(998)	(2,064)	1,066	(1,730)	(998)	(732)
Adjustment to fair value of Exchangeable Units	(375,997)	(569,933)	193,936	(470,986)	(451,197)	(19,789)
Adjustment to fair value of investment properties	(86,053)	523,775	(609,828)	(161,820)	221,532	(383,352)
Adjustment to fair value of investment in real estate securities	31,176	158,715	(127,539)	45,819	158,715	(112,896)
Income tax recovery (expense)	—	4	(4)	1	6	(5)
<b>Net Operating Income, Accounting Basis - GAAP</b>	<b>238,152</b>	<b>221,778</b>	<b>16,374</b>	<b>467,539</b>	<b>450,276</b>	<b>17,263</b>
Straight-line rental revenue	898	(210)	1,108	1,877	(721)	2,598
Lease surrender revenue	(8,207)	(1,886)	(6,321)	(8,218)	(2,284)	(5,934)
<b>Net Operating Income, Cash Basis - GAAP</b>	<b>230,843</b>	<b>219,682</b>	<b>11,161</b>	<b>461,198</b>	<b>447,271</b>	<b>13,927</b>
Adjustments for equity accounted joint ventures and financial real estate assets	12,687	11,617	1,070	26,384	21,305	5,079
<b>Net Operating Income, Cash Basis - Proportionate Share<sup>(1)</sup></b>	<b>\$ 243,530</b>	<b>\$ 231,299</b>	<b>\$ 12,231</b>	<b>\$ 487,582</b>	<b>\$ 468,576</b>	<b>\$ 19,006</b>

### 14.3 Funds from Operations

The following table reconciles net income (loss), as determined in accordance with GAAP, to Funds from Operations for the periods ended as indicated. Refer to Section 7, “Results of Operations - Segment Information” and Section 14, “Non-GAAP Financial Measures”, for further details about this non-GAAP measure.

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
<b>Net Income (Loss)</b>	<b>\$ 535,668</b>	<b>\$ (11,810)</b>	<b>\$ 547,478</b>	<b>\$ 806,472</b>	<b>\$ 375,176</b>	<b>\$ 431,296</b>
Add (deduct) impact of the following:						
Amortization of intangible assets	250	250	—	500	500	—
Transaction costs and other related expenses	9	(223)	232	34	5,013	(4,979)
Adjustment to fair value of unit-based compensation	(998)	(2,064)	1,066	(1,730)	(998)	(732)
Adjustment to fair value of Exchangeable Units	(375,997)	(569,933)	193,936	(470,986)	(451,197)	(19,789)
Adjustment to fair value of investment properties	(86,053)	523,775	(609,828)	(161,820)	221,532	(383,352)
Adjustment to fair value of investment property held in equity accounted joint ventures	132	(1,456)	1,588	(15,932)	(111,893)	95,961
Adjustment to fair value of investment in real estate securities	31,176	158,715	(127,539)	45,819	158,715	(112,896)
Interest otherwise capitalized for development in equity accounted joint ventures	2,939	2,488	451	5,854	2,728	3,126
Exchangeable Units distributions	74,210	73,221	989	147,761	146,442	1,319
Internal expenses for leasing	2,254	2,323	(69)	4,508	4,402	106
Income tax recovery (expense)	—	4	(4)	1	6	(5)
<b>Funds from Operations</b>	<b>\$ 183,590</b>	<b>\$ 175,290</b>	<b>\$ 8,300</b>	<b>\$ 360,481</b>	<b>\$ 350,426</b>	<b>\$ 10,055</b>
FFO per Unit - diluted	\$ 0.254	\$ 0.242	\$ 0.012	\$ 0.498	\$ 0.484	\$ 0.014
FFO payout ratio - diluted <sup>(i)</sup>	73.9 %	76.4 %	(2.5)%	74.9 %	76.4 %	(1.5)%
Distribution declared per Unit	\$ 0.188	\$ 0.185	\$ 0.003	\$ 0.374	\$ 0.370	\$ 0.004
Weighted average number of Units outstanding - diluted <sup>(ii)</sup>	723,656,668	723,593,236	63,432	723,668,276	723,530,507	137,769

(i) FFO payout ratio is calculated as cash distributions declared divided by FFO.

(ii) Includes Trust Units and Exchangeable Units.

FFO as calculated on a proportionate share basis<sup>(1)</sup>:

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
<b>Net Operating Income, Cash Basis</b>	<b>\$ 243,530</b>	\$ 231,299	\$ 12,231	<b>\$ 487,582</b>	\$ 468,576	\$19,006
Straight-line rental revenue	(121)	751	(872)	(443)	1,661	(2,104)
Lease surrender revenue	8,419	1,886	6,533	8,430	2,494	5,936
<b>Net Operating Income, Accounting Basis</b>	<b>\$ 251,828</b>	\$ 233,936	\$ 17,892	<b>\$ 495,569</b>	\$ 472,731	\$22,838
Interest income	6,437	5,183	1,254	12,698	8,731	3,967
Investment income	5,315	5,165	150	10,630	5,165	5,465
Fee income	688	696	(8)	2,341	1,787	554
Net interest expense and other financing charges	(146,432)	(136,577)	(9,855)	(290,669)	(269,575)	(21,094)
Distributions on Exchangeable Units	74,210	73,221	989	147,761	146,442	1,319
Interest otherwise capitalized for development in equity accounted joint ventures	2,939	2,488	451	5,854	2,728	3,126
General and administrative expenses	(13,649)	(11,145)	(2,504)	(28,211)	(21,985)	(6,226)
Internal expenses for leasing	2,254	2,323	(69)	4,508	4,402	106
<b>Funds from Operations</b>	<b>\$ 183,590</b>	\$ 175,290	\$ 8,300	<b>\$ 360,481</b>	\$ 350,426	\$10,055
FFO per Unit - diluted	\$ 0.254	\$ 0.242	\$ 0.012	\$ 0.498	\$ 0.484	\$ 0.014
FFO payout ratio - diluted <sup>(i)</sup>	73.9 %	76.4 %	(2.5)%	74.9 %	76.4 %	(1.5)%
Distribution declared per Unit	\$ 0.188	\$ 0.185	\$ 0.003	\$ 0.374	\$ 0.370	\$ 0.004
Weighted average number of Units outstanding - diluted <sup>(ii)</sup>	723,656,668	723,593,236	63,432	723,668,276	723,530,507	137,769

(i) FFO payout ratio is calculated as cash distributions declared divided by FFO.

(ii) Includes Trust Units and Exchangeable Units.



## 14.4 Adjusted Funds from Operations

The following table reconciles FFO to AFFO for the periods ended as indicated. Refer to Section 7, “Results of Operations - Segment Information” and Section 14, “Non-GAAP Financial Measures”, for further details about this non-GAAP measure.

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
<b>Funds from Operations</b>	<b>\$ 183,590</b>	\$ 175,290	\$ 8,300	<b>\$ 360,481</b>	\$ 350,426	\$ 10,055
Add (deduct) impact of the following:						
Internal expenses for leasing	(2,254)	(2,323)	69	(4,508)	(4,402)	(106)
Straight-line rental revenue	898	(210)	1,108	1,877	(721)	2,598
Adjustment for proportionate share of straight-line rental revenue from equity accounted joint ventures and financial real estate assets	(777)	(541)	(236)	(1,434)	(940)	(494)
Property capital	(5,764)	(2,998)	(2,766)	(7,512)	(5,362)	(2,150)
Direct leasing costs	(793)	(1,358)	565	(2,584)	(3,157)	573
Tenant improvements	(3,686)	(3,320)	(366)	(10,129)	(9,437)	(692)
Adjustment for proportionate share of operating capital expenditures from equity accounted joint ventures and financial real estate assets	(814)	(832)	18	(1,412)	(1,950)	538
<b>Adjusted Funds from Operations</b>	<b>\$ 170,400</b>	\$ 163,708	\$ 6,692	<b>\$ 334,779</b>	\$ 324,457	\$ 10,322
AFFO per unit - diluted	\$ 0.235	\$ 0.226	\$ 0.009	\$ 0.463	\$ 0.448	\$ 0.015
AFFO payout ratio - diluted <sup>(i)</sup>	79.6 %	81.8 %	(2.2)%	80.7 %	82.5 %	(1.8)%
Distribution declared per Unit	\$ 0.188	\$ 0.185	\$ 0.003	\$ 0.374	\$ 0.370	\$ 0.004
Weighted average number of Units outstanding - diluted <sup>(ii)</sup>	723,656,668	723,593,236	63,432	723,668,276	723,530,507	137,769

(i) AFFO payout ratio is calculated as cash distributions declared divided by AFFO.

(ii) Includes Trust Units and Exchangeable Units.

## 14.5 Adjusted Cash Flow from Operations

The following table reconciles cash flows from operating activities, as determined in accordance with GAAP, to ACFO, for the periods ended as indicated. Refer to Section 4.7, “Adjusted Cash Flow from Operations” and Section 14, “Non-GAAP Financial Measures”, for further details about this non-GAAP measure.

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022 <sup>(i)</sup>	Change \$	2023	2022 <sup>(i)</sup>	Change \$
<b>Cash Flows from Operating Activities</b>	<b>\$ 152,032</b>	\$ 160,689	\$ (8,657)	<b>\$ 285,059</b>	\$ 274,528	\$ 10,531
Add (deduct) impact of the following:						
Net interest expense and other financing charges in excess of interest paid <sup>(ii)</sup>	(85,602)	(85,836)	234	(152,829)	(144,807)	(8,022)
Distributions on Exchangeable Units included in net interest expense and other financing charges	74,210	73,221	989	147,761	146,442	1,319
Interest and other income in excess of interest received <sup>(iii)</sup>	4,023	(1,656)	5,679	6,118	2,058	4,060
Interest otherwise capitalized for development in equity accounted joint ventures	2,939	2,488	451	5,854	2,728	3,126
Portion of internal expenses for leasing relating to development activity	1,127	1,162	(35)	2,254	2,201	53
Adjustment for property capital expenditures on a proportionate share basis	(5,766)	(3,510)	(2,256)	(7,522)	(6,116)	(1,406)
Adjustment for leasing expenditures on a proportionate share basis	(812)	(320)	(492)	(1,402)	(1,196)	(206)
Transaction costs and other related expenses	9	(223)	232	34	5,013	(4,979)
Adjustment for proportionate share of operating income from equity accounted joint ventures <sup>(iii)</sup>	3,485	11,014	(7,529)	10,245	15,173	(4,928)
Adjustment for distributions from equity accounted joint ventures	(2,712)	(39,223)	36,511	(8,933)	(53,196)	44,263
Adjustment for additions to residential inventory	4,129	2,160	1,969	6,228	3,883	2,345
Adjustment for changes in non-cash working capital items not indicative of sustainable operating cash flows <sup>(iv)</sup>	(8,858)	44,039	(52,897)	12,392	72,873	(60,481)
<b>Adjusted Cash Flow from Operations</b>	<b>\$ 138,204</b>	\$ 164,005	\$ (25,801)	<b>\$ 305,259</b>	\$ 319,584	\$ (14,325)
Cash distributions declared	135,684	133,857	1,827	270,162	267,693	2,469
<b>Cash Retained after Distributions</b>	<b>\$ 2,520</b>	\$ 30,148	\$ (27,628)	<b>\$ 35,097</b>	\$ 51,891	\$ (16,794)
<b>ACFO Payout Ratio<sup>(v)</sup></b>	<b>98.2 %</b>	81.6 %	16.6 %	<b>88.5 %</b>	83.8 %	4.7 %

- (i) Certain comparative figures were reclassified in the Trust’s statement of cash flow to conform to the current period presentation. The 2022 ACFO adjustments have been updated to reflect the change in cash flow presentation. The net impact to ACFO for the three and six months ended June 30, 2023 is a decrease of \$1,908 and \$6,451 respectively.
- (ii) The timing of the recognition of interest expense and income differs from the cash payment and collection. The ACFO calculations for the periods ended June 30, 2023 and June 30, 2022 were adjusted for this factor to make the periods more comparable<sup>(2)</sup>.
- (iii) Excludes adjustment to fair value of investment properties for equity accounted joint ventures.
- (iv) ACFO is adjusted each quarter for fluctuations in non-cash working capital due to the timing of transactions for realty taxes prepaid or payable, and prepaid insurance. The payments for these operating expenses tend to have quarterly, seasonal fluctuations that even out on an annual basis. ACFO is also adjusted each quarter to remove fluctuations in non-cash working capital, which are not related to sustainable operating activities.
- (v) ACFO payout ratio is calculated as the cash distributions declared divided by ACFO.

Based on the Real Property Association of Canada’s *Adjusted Cashflow from Operations (ACFO) for IFRS* issued in January 2023, Choice Properties adjusts ACFO for amounts included in the net change in non-cash working capital, a component of cash flows from operating activities, to eliminate fluctuations that are not indicative of sustainable cash available for distribution. The resulting remaining impacts on ACFO from changes in non-cash working capital are calculated below:

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Net change in non-cash working capital <sup>(i)</sup>	\$ (26,741)	\$ (46,177)	\$ 19,436	\$ (46,117)	\$ (79,711)	\$ 33,594
Adjustment for changes in non-cash working capital items not indicative of sustainable operating cash flows	(8,858)	44,039	(52,897)	12,392	72,873	(60,481)
<b>Net non-cash working capital increase included in ACFO</b>	<b>\$ (35,599)</b>	\$ (2,138)	\$ (33,461)	<b>\$ (33,725)</b>	\$ (6,838)	\$ (26,887)

- (i) As calculated and disclosed in the Trust’s condensed consolidated financial statements.

## 14.6 Distribution Excess / Shortfall Analysis

The tables below summarize the excess or shortfall of certain GAAP and non-GAAP measures over cash distributions declared:

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Cash flows from operating activities	\$ 152,032	\$ 160,689	\$ (8,657)	\$ 285,059	\$ 274,528	\$ 10,531
Less: Cash distributions declared	(135,684)	(133,857)	(1,827)	(270,162)	(267,693)	(2,469)
<b>Excess of cash flows provided by operating activities over cash distributions declared</b>	<b>\$ 16,348</b>	<b>\$ 26,832</b>	<b>\$ (10,484)</b>	<b>\$ 14,897</b>	<b>\$ 6,835</b>	<b>\$ 8,062</b>

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Net income (loss)	\$ 535,668	\$ (11,810)	\$ 547,478	\$ 806,472	\$ 375,176	\$ 431,296
Add: Distributions on Exchangeable Units included in net interest expense and other financing charges	74,210	73,221	989	147,761	146,442	1,319
Net income attributable to Unitholders excluding distributions on Exchangeable Units	609,878	61,411	548,467	954,233	521,618	432,615
Less: Cash distributions declared	(135,684)	(133,857)	(1,827)	(270,162)	(267,693)	(2,469)
<b>Excess (shortfall) of net income attributable to Unitholders, less distributions on Exchangeable Units, over cash distributions declared</b>	<b>\$ 474,194</b>	<b>\$ (72,446)</b>	<b>\$ 546,640</b>	<b>\$ 684,071</b>	<b>\$ 253,925</b>	<b>\$ 430,146</b>

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
Adjusted Cash Flow from Operations <sup>(1)</sup>	\$ 138,204	\$ 164,005	\$ (25,801)	\$ 305,259	\$ 319,584	\$ (14,325)
Less: Cash distributions declared	(135,684)	(133,857)	(1,827)	(270,162)	(267,693)	(2,469)
<b>Excess of ACFO after distributions</b>	<b>\$ 2,520</b>	<b>\$ 30,148</b>	<b>\$ (27,628)</b>	<b>\$ 35,097</b>	<b>\$ 51,891</b>	<b>\$ (16,794)</b>

Management anticipates that distributions declared will, in the foreseeable future, continue to vary from net income (loss) as this GAAP measure includes adjustments to fair value and other non-cash items<sup>(2)</sup>.

## 14.7 Net Interest Expense and Other Financing Charges Reconciliation

The following tables reconcile net interest expense and other financing charges on a proportionate share basis<sup>(1)</sup> to net interest expense and other financing charges as determined in accordance with GAAP for the three and six months ended June 30, 2023 and 2022:

For the three months ended June 30 (\$ thousands)	2023			2022		
	Proportionate Share Basis <sup>(1)</sup>	Consolidation and eliminations <sup>(i)</sup>	GAAP Basis	Proportionate Share Basis <sup>(1)</sup>	Consolidation and eliminations <sup>(i)</sup>	GAAP Basis
Interest on senior unsecured debentures	\$ 54,816	\$ —	\$ 54,816	\$ 45,990	\$ —	\$ 45,990
Interest on mortgages and construction loans	14,643	(4,022)	10,621	13,743	(4,010)	9,733
Interest on credit facility	1,956	—	1,956	2,267	—	2,267
<b>Subtotal (for use in Debt Service Coverage<sup>(1)</sup> calculation)</b>	<b>71,415</b>	<b>(4,022)</b>	<b>67,393</b>	<b>62,000</b>	<b>(4,010)</b>	<b>57,990</b>
Distributions on Exchangeable Units <sup>(ii)</sup>	74,210	—	74,210	73,221	—	73,221
<b>Subtotal (for use in EBITDAFV<sup>(1)</sup> calculation)</b>	<b>145,625</b>	<b>(4,022)</b>	<b>141,603</b>	<b>135,221</b>	<b>(4,010)</b>	<b>131,211</b>
Interest on right-of-use lease liabilities	18	—	18	21	—	21
Amortization of debt discounts and premiums	75	(70)	5	301	(71)	230
Amortization of debt placement costs	1,237	(34)	1,203	1,580	(152)	1,428
Capitalized interest	(523)	(1,181)	(1,704)	(546)	(111)	(657)
<b>Net interest expense and other financing charges</b>	<b>\$ 146,432</b>	<b>\$ (5,307)</b>	<b>\$ 141,125</b>	<b>\$ 136,577</b>	<b>\$ (4,344)</b>	<b>\$ 132,233</b>

(i) Reconciling items adjust Choice Properties' proportionate share of joint ventures to reflect the equity method of accounting under GAAP.

(ii) Represents interest on indebtedness due to related parties.

For the six months ended June 30 (\$ thousands)	2023			2022		
	Proportionate Share Basis <sup>(1)</sup>	Consolidation and eliminations <sup>(i)</sup>	GAAP Basis	Proportionate Share Basis <sup>(1)</sup>	Consolidation and eliminations <sup>(i)</sup>	GAAP Basis
Interest on senior unsecured debentures	\$ 105,857	\$ —	\$ 105,857	\$ 91,022	\$ —	\$ 91,022
Interest on mortgages and construction loans	29,875	(9,569)	20,306	27,652	(7,058)	20,594
Interest on credit facility	6,584	—	6,584	3,119	—	3,119
<b>Subtotal (for use in Debt Service Coverage<sup>(1)</sup> calculation)</b>	<b>142,316</b>	<b>(9,569)</b>	<b>132,747</b>	<b>121,793</b>	<b>(7,058)</b>	<b>114,735</b>
Distributions on Exchangeable Units <sup>(ii)</sup>	147,761	—	147,761	146,442	—	146,442
<b>Subtotal (for use in EBITDAFV<sup>(1)</sup> calculation)</b>	<b>290,077</b>	<b>(9,569)</b>	<b>280,508</b>	<b>268,235</b>	<b>(7,058)</b>	<b>261,177</b>
Interest on right-of-use lease liabilities	36	—	36	39	—	39
Amortization of debt discounts and premiums	174	(141)	33	620	(143)	477
Amortization of debt placement costs	2,715	(67)	2,648	2,837	(105)	2,732
Capitalized interest	(2,333)	(410)	(2,743)	(2,156)	767	(1,389)
<b>Net interest expense and other financing charges</b>	<b>\$ 290,669</b>	<b>\$ (10,187)</b>	<b>\$ 280,482</b>	<b>\$ 269,575</b>	<b>\$ (6,539)</b>	<b>\$ 263,036</b>



## 14.8 Earnings Before Interest, Taxes, Depreciation, Amortization and Fair Value

The following table reconciles net income, as determined in accordance with GAAP, to EBITDAFV for the periods ended as indicated. Refer to Section 14, “Non-GAAP Financial Measures”, for further details about this non-GAAP measure.

For the periods ended June 30 (\$ thousands)	Three Months			Six Months		
	2023	2022	Change \$	2023	2022	Change \$
<b>Net Income (Loss)</b>	<b>\$ 535,668</b>	<b>\$ (11,810)</b>	<b>\$ 547,478</b>	<b>\$ 806,472</b>	<b>\$ 375,176</b>	<b>\$ 431,296</b>
Add (deduct) impact of the following:						
Transaction costs and other related expenses	9	(223)	232	34	5,013	(4,979)
Adjustment to fair value of unit-based compensation	(998)	(2,064)	1,066	(1,730)	(998)	(732)
Adjustment to fair value of Exchangeable Units	(375,997)	(569,933)	193,936	(470,986)	(451,197)	(19,789)
Adjustment to fair value of investment properties	(86,053)	523,775	(609,828)	(161,820)	221,532	(383,352)
Adjustment to fair value of investment property held in equity accounted joint ventures and financial real estate assets	132	(1,456)	1,588	(15,932)	(111,893)	95,961
Adjustment to fair value of investment in real estate securities	31,176	158,715	(127,539)	45,819	158,715	(112,896)
Interest expense <sup>(i)</sup>	145,625	135,221	10,404	290,077	268,235	21,842
Amortization of other assets	321	299	22	669	618	51
Amortization of intangible assets	250	250	—	500	500	—
Income tax recovery (expense)	—	4	(4)	1	6	(5)
<b>Earnings Before Interest, Taxes, Depreciation, Amortization and Fair Value (EBITDAFV)</b>	<b>\$ 250,133</b>	<b>\$ 232,778</b>	<b>\$ 17,355</b>	<b>\$ 493,104</b>	<b>\$ 465,707</b>	<b>\$ 27,397</b>

(i) As calculated in Section 14.7, “Net Interest Expense and Other Financing Charges Reconciliation”.

## 14.9 Selected Information For Comparative Purposes

The following table reconciles net income (loss), as determined in accordance with GAAP, to Funds from Operations for the periods ended as indicated. Refer to Section 7, "Results of Operations - Segment Information" and Section 14, "Non-GAAP Financial Measures", for further details about this non-GAAP measure.

	Second Quarter 2023	First Quarter 2023	Fourth Quarter 2022	Third Quarter 2022	Second Quarter 2022	First Quarter 2022	Fourth Quarter 2021	Third Quarter 2021	Second Quarter 2021
Net income (loss)	\$ 535,668	\$ 270,804	\$ (579,000)	\$ 948,077	\$ (11,810)	\$ 386,986	\$ (163,087)	\$ 163,672	\$ 84,621
Amortization of intangible assets	250	250	250	250	250	250	250	250	250
Transaction costs and other related expenses	9	25	82	13	(223)	5,236	—	—	—
Adjustment to fair value of unit-based compensation and other fair value gains (losses), net	(998)	(732)	2,665	(476)	(2,064)	1,066	(666)	(159)	2,882
Adjustment to fair value of Exchangeable Units	(375,997)	(94,989)	858,857	(577,848)	(569,933)	118,736	372,039	(15,831)	288,924
Adjustment to fair value of investment properties	(86,053)	(75,767)	(193,370)	(141,277)	523,775	(302,243)	(96,275)	(34,944)	(268,855)
Adjustment to fair value of investment property held in equity accounted joint ventures	132	(16,064)	(13,877)	(202,968)	(1,456)	(110,437)	(12,952)	(16,428)	(11,946)
Adjustment to fair value of investment in real estate securities	31,176	14,643	20,784	68,847	158,715	—	—	—	—
Interest otherwise capitalized for development in equity accounted joint ventures	2,939	2,915	2,790	3,071	2,488	240	393	815	944
Exchangeable Units distributions	74,210	73,551	73,221	73,221	73,221	73,221	73,221	73,221	73,221
Internal expenses for leasing	2,254	2,254	1,900	2,213	2,323	2,079	2,560	2,055	1,801
Income tax recovery (expense)	—	1	(119)	(4)	4	2	(686)	—	—
Funds from Operations	\$ 183,590	\$ 176,891	\$ 174,183	\$ 173,119	\$ 175,290	\$ 175,136	\$ 174,797	\$ 172,651	\$ 171,842
FFO per Unit - diluted	\$ 0.254	\$ 0.244	\$ 0.241	\$ 0.239	\$ 0.242	\$ 0.242	\$ 0.242	\$ 0.239	\$ 0.238
FFO payout ratio - diluted <sup>(i)</sup>	73.9 %	76.0 %	76.8 %	77.3 %	76.4 %	76.4 %	76.6 %	77.5 %	77.8 %
Distribution declared per Unit	\$ 0.188	\$ 0.186	\$ 0.185	\$ 0.185	\$ 0.185	\$ 0.185	\$ 0.185	\$ 0.185	\$ 0.185
Weighted average number of Units outstanding - diluted <sup>(ii)</sup>	723,656,668	723,665,160	723,586,201	723,577,162	723,593,236	723,466,930	723,363,313	723,346,150	723,265,565

(i) FFO payout ratio is calculated as cash distributions declared divided by FFO.

(ii) Includes Trust Units and Exchangeable Units.

The following table reconciles FFO to AFFO for the periods ended as indicated. Refer to Section 7, “Results of Operations - Segment Information” and Section 14, “Non-GAAP Financial Measures”, for further details about this non-GAAP measure.

	Second Quarter 2023	First Quarter 2023	Fourth Quarter 2022	Third Quarter 2022	Second Quarter 2022	First Quarter 2022	Fourth Quarter 2021	Third Quarter 2021	Second Quarter 2021
Funds from operations	\$ 183,590	\$ 176,891	\$ 174,183	\$ 173,119	\$ 175,290	\$ 175,136	\$ 174,797	\$ 172,651	\$ 171,842
Internal expenses for leasing	(2,254)	(2,254)	(1,900)	(2,213)	(2,323)	(2,079)	(2,560)	(2,055)	(1,801)
Straight-line rental revenue	898	979	(838)	(995)	(210)	(511)	(339)	(419)	(2,658)
Adjustment for proportionate share of straight-line rental revenue from equity accounted joint ventures and financial real estate assets	(777)	(657)	(658)	(475)	(541)	(399)	(792)	(767)	(306)
Property capital	(5,764)	(1,748)	(35,456)	(30,119)	(2,998)	(2,364)	(41,073)	(13,975)	(2,280)
Direct leasing costs	(793)	(1,791)	(2,258)	(3,326)	(1,358)	(1,799)	(2,258)	(1,272)	(1,852)
Tenant improvements	(3,686)	(6,443)	(5,188)	(4,757)	(3,320)	(6,117)	(8,265)	(208)	(3,644)
Adjustment for proportionate share of operating capital expenditures from equity accounted joint ventures and financial real estate assets	(814)	(598)	(950)	(874)	(832)	(1,118)	(586)	(389)	(601)
Adjusted Funds from Operations	\$ 170,400	\$ 164,379	\$ 126,935	\$ 130,360	\$ 163,708	\$ 160,749	\$ 118,924	\$ 153,566	\$ 158,700
AFFO per unit - diluted	\$ 0.235	\$0.227	\$0.175	\$0.180	\$0.226	\$0.222	\$0.164	\$0.212	\$0.219
Cash distributions declared	135,684	134,478	133,858	133,856	133,857	133,836	133,820	133,811	133,767
AFFO payout ratio - diluted <sup>(i)</sup>	79.6 %	81.8%	105.5%	102.7%	81.8%	83.0%	112.5%	87.1%	84.3%
Weighted average number of Units outstanding - diluted <sup>(ii)</sup>	723,656,668	723,665,160	723,586,201	723,577,162	723,593,236	723,466,930	723,363,313	723,346,150	723,265,565

(i) AFFO payout ratio is calculated as cash distributions declared divided by AFFO.

(ii) Includes Trust Units and Exchangeable Units.

### Components of certain financial leverage ratios

The following table includes the denominator applied to the calculation of Total Adjusted Debt to Total Assets ratio and Debt Service Coverage ratio for the periods indicated. Refer to section 4.4 “Financial Condition” and Section 14, “Non-GAAP Financial Measures” for further details about this non-GAAP measure.

	Second Quarter 2023	First Quarter 2023	Fourth Quarter 2022	Third Quarter 2022	Second Quarter 2022	First Quarter 2022	Fourth Quarter 2021	Third Quarter 2021	Second Quarter 2021
Total Assets - Proportionate Basis	\$17,624,482	\$17,483,341	\$17,349,387	\$16,941,805	\$16,676,996	\$16,910,210	\$16,664,782	\$16,599,779	\$16,395,858
Debt Service Coverage Ratio - Denominator	\$ 79,923	\$ 79,121	\$ 78,148	\$ 76,253	\$ 70,330	\$ 68,639	\$ 72,362	\$ 71,063	\$ 72,830



# Financial Statements *(unaudited)*

Mount Pleasant Village  
Brampton, ON





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**Financial Results**

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**Choice Properties Real Estate Investment Trust**  
**Condensed Consolidated Balance Sheets**  
*(unaudited)*

(in thousands of Canadian dollars)		As at	
	Note	June 30, 2023	December 31, 2022
<b>Assets</b>			
Investment properties	4	\$ 14,835,000	\$ 14,444,000
Equity accounted joint ventures	5	888,460	995,822
Financial real estate assets	7	195,660	109,509
Residential development inventory	8	25,425	18,785
Mortgages, loans and notes receivable	9	685,526	680,475
Investment in real estate securities	10	256,495	302,314
Intangible assets	11	15,075	21,369
Accounts receivable and other assets	12	183,174	132,117
Assets held for sale	3,4	1,900	50,400
Cash and cash equivalents	27(c)	23,848	64,736
<b>Total Assets</b>		<b>\$ 17,110,563</b>	<b>\$ 16,819,527</b>
<b>Liabilities and Equity</b>			
Long term debt	13	\$ 6,573,454	\$ 6,294,101
Credit facility	14	76,738	257,617
Exchangeable Units	15	5,370,823	5,841,809
Trade payables and other liabilities	17	581,094	601,847
<b>Total Liabilities</b>		<b>12,602,109</b>	<b>12,995,374</b>
<b>Equity</b>			
Unitholders' equity	15	4,508,454	3,824,153
<b>Total Equity</b>		<b>4,508,454</b>	<b>3,824,153</b>
<b>Total Liabilities and Equity</b>		<b>\$ 17,110,563</b>	<b>\$ 16,819,527</b>

Contingent Liabilities and Financial Guarantees (Note 29)  
See accompanying notes to the condensed consolidated financial statements

Approved on behalf of the Board of Trustees

*[signed]*

**Gordon A. M. Currie**

Chair, Board of Trustees

*[signed]*

**Karen Kinsley**

Chair, Audit Committee

**Choice Properties Real Estate Investment Trust**  
**Condensed Consolidated Statements of Income (Loss) and Comprehensive Income (Loss)**  
*(unaudited)*

		Three Months		Six Months	
(in thousands of Canadian dollars)	Note	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net Rental Income					
Rental revenue	19	\$ 330,327	\$ 313,081	\$ 654,984	\$ 641,130
Property operating costs	20	(92,175)	(91,303)	(187,445)	(190,854)
		238,152	221,778	467,539	450,276
Other Income and Expenses					
Interest income	21	11,321	1,983	20,296	9,474
Investment income	10	5,315	5,165	10,630	5,165
Fee income	22	688	696	2,341	1,787
Net interest expense and other financing charges	23	(141,125)	(132,233)	(280,482)	(263,036)
General and administrative expenses	24	(13,649)	(11,145)	(28,211)	(21,985)
Share of income from equity accounted joint ventures	5	3,353	12,470	26,177	127,066
Amortization of intangible assets	11	(250)	(250)	(500)	(500)
Transaction costs and other related expenses	3	(9)	223	(34)	(5,013)
Adjustment to fair value of unit-based compensation	25	998	2,064	1,730	998
Adjustment to fair value of Exchangeable Units	15	375,997	569,933	470,986	451,197
Adjustment to fair value of investment properties	4	86,053	(523,775)	161,820	(221,532)
Adjustment to fair value of investment in real estate securities	10	(31,176)	(158,715)	(45,819)	(158,715)
Income (Loss) before Income Taxes		535,668	(11,806)	806,473	375,182
Income tax recovery (expense)	16	—	(4)	(1)	(6)
Net Income (Loss)		\$ 535,668	\$ (11,810)	\$ 806,472	\$ 375,176
Net Income (Loss)		\$ 535,668	\$ (11,810)	\$ 806,472	\$ 375,176
Other Comprehensive Income					
Unrealized gain on designated hedging instruments	26	7,707	5,704	817	11,854
Other comprehensive income		7,707	5,704	817	11,854
Comprehensive Income (Loss)		\$ 543,375	\$ (6,106)	\$ 807,289	\$ 387,030

See accompanying notes to the condensed consolidated financial statements

**Choice Properties Real Estate Investment Trust**  
**Condensed Consolidated Statements of Changes in Equity**  
*(unaudited)*

		Attributable to Choice Properties' Unitholders				
(in thousands of Canadian dollars)	Note	Trust Units	Cumulative net income	Accumulated other comprehensive income	Cumulative distributions to Unitholders	Total Unitholders' equity
Equity, December 31, 2022		\$ 3,661,605	\$ 1,578,995	\$ 12,925	\$ (1,429,372)	\$ 3,824,153
Net Income		—	806,472	—	—	806,472
Other comprehensive income		—	—	817	—	817
Distributions		—	—	—	(122,401)	(122,401)
Units issued under unit-based compensation arrangements	15	1,362	—	—	—	1,362
Reclassification of vested Unit-Settled Restricted Units liability to equity	15	1,399	—	—	—	1,399
Units repurchased for unit-based compensation arrangements	15	(3,348)	—	—	—	(3,348)
<b>Equity, June 30, 2023</b>		<b>\$ 3,661,018</b>	<b>\$ 2,385,467</b>	<b>\$ 13,742</b>	<b>\$ (1,551,773)</b>	<b>\$ 4,508,454</b>

		Attributable to Choice Properties' Unitholders				
(in thousands of Canadian dollars)	Note	Trust Units	Cumulative net income	Accumulated other comprehensive income	Cumulative distributions to Unitholders	Total Unitholders' equity
Equity, December 31, 2021		\$ 3,660,941	\$ 834,742	\$ 1,357	\$ (1,186,849)	\$ 3,310,191
Net Income		—	375,176	—	—	375,176
Other comprehensive income		—	—	11,854	—	11,854
Distributions		—	—	—	(121,251)	(121,251)
Units issued under unit-based compensation arrangements	15	2,589	—	—	—	2,589
Reclassification of vested Unit-Settled Restricted Units liability to equity	15	1,257	—	—	—	1,257
Units repurchased for unit-based compensation arrangements	15	(3,449)	—	—	—	(3,449)
<b>Equity, June 30, 2022</b>		<b>\$ 3,661,338</b>	<b>\$ 1,209,918</b>	<b>\$ 13,211</b>	<b>\$ (1,308,100)</b>	<b>\$ 3,576,367</b>

See accompanying notes to the condensed consolidated financial statements



**Choice Properties Real Estate Investment Trust**  
**Condensed Consolidated Statements of Cash Flows**  
*(unaudited)*

		Three Months		Six Months	
(in thousands of Canadian dollars)	Note	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<b>Operating Activities</b>					
Net income (loss)		\$ 535,668	\$ (11,810)	\$ 806,472	\$ 375,176
Net interest expense and other financing charges	23	141,125	132,233	280,482	263,036
Interest paid		(55,523)	(46,397)	(127,653)	(118,229)
Interest income	21	(11,321)	(1,983)	(20,296)	(9,474)
Interest received		7,298	3,639	14,178	7,416
Share of income from equity accounted joint ventures	5	(3,353)	(12,470)	(26,177)	(127,066)
Distributions from equity accounted joint ventures	5, 27(d)	2,712	39,223	8,933	53,196
Additions to residential inventory	8	(4,129)	(2,160)	(6,228)	(3,883)
Direct leasing costs and tenant improvement allowances	27(d)	(4,479)	(4,678)	(12,713)	(12,594)
Cash paid on vesting of restricted and performance units	27(d)	(141)	(765)	(2,671)	(4,377)
Items not affecting cash and other items	27(a)	(429,084)	112,034	(583,151)	(68,962)
Net change in non-cash working capital	27(b)	(26,741)	(46,177)	(46,117)	(79,711)
<b>Cash Flows from Operating Activities</b>		<b>152,032</b>	<b>160,689</b>	<b>285,059</b>	<b>274,528</b>
<b>Investing Activities</b>					
Acquisitions of investment properties	3	(1,915)	(41,471)	(55,537)	(68,689)
Acquisitions of financial real estate assets	3, 7	—	(13,194)	(86,452)	(15,054)
Additions to investment properties	4	(54,458)	(14,963)	(95,358)	(25,417)
Additions to financial real estate assets	7	1,999	(573)	2,810	(1,176)
Contributions to equity accounted joint ventures	5	(13,215)	(79,558)	(24,722)	(114,603)
Mortgages, loans and notes receivable advances	9	(99,181)	(133,551)	(173,277)	(157,604)
Mortgages, loans and notes receivable repayments	9	33,350	—	63,236	3,012
Proceeds from dispositions	3	47,179	16,625	74,792	52,646
<b>Cash Flows (used in) Investing Activities</b>		<b>(86,241)</b>	<b>(266,685)</b>	<b>(294,508)</b>	<b>(326,885)</b>
<b>Financing Activities</b>					
Proceeds from issuance of debentures, net	13	—	497,385	547,053	497,385
Repayments of debentures	13	—	(300,000)	(375,000)	(300,000)
Net advances (repayments) of mortgages payable	13	(28,385)	(80,154)	105,680	(125,210)
Net advances (repayments) on construction loans	13	9,575	2,208	(3,532)	5,084
Net advances (repayments) of credit facility	14	(6,325)	280,000	(181,325)	335,000
Credit facility defeasance payment		—	(180,000)	—	(180,000)
Cash received on exercise of options	18	—	—	1,156	2,428
Repurchase of Units for unit-based compensation arrangement	15	—	(282)	(3,348)	(3,449)
Distributions paid on Exchangeable Units		—	(48,814)	—	(122,035)
Distributions paid on Trust Units		(61,474)	(60,636)	(122,123)	(121,209)
<b>Cash Flows from (used in) Financing Activities</b>		<b>(86,609)</b>	<b>109,707</b>	<b>(31,439)</b>	<b>(12,006)</b>
Change in cash and cash equivalents		(20,818)	3,711	(40,888)	(64,363)
Cash and cash equivalents, beginning of period		44,666	16,230	64,736	84,304
<b>Cash and Cash Equivalents, End of Period</b>	27(c)	<b>\$ 23,848</b>	<b>\$ 19,941</b>	<b>\$ 23,848</b>	<b>\$ 19,941</b>

Supplemental disclosure of non-cash operating activities (Note 27)  
See accompanying notes to the condensed consolidated financial statements

**Note 1. Nature and Description of the Trust**

Choice Properties Real Estate Investment Trust (“Choice Properties” or the “Trust”) is an unincorporated, open-ended mutual fund trust governed by the laws of the Province of Ontario and established pursuant to a declaration of trust amended and restated as of April 30, 2021, as may be amended from time to time (the “Declaration of Trust”). Choice Properties, Canada’s preeminent diversified real estate investment trust, is the owner, manager and developer of a high-quality portfolio of commercial retail, industrial, mixed-use and residential properties across Canada. The principal, registered, and head office of Choice Properties is located at 22 St. Clair Avenue East, Suite 700, Toronto, Ontario, M4T 2S5. Choice Properties’ trust units (“Trust Units” or “Units”) are listed on the Toronto Stock Exchange (“TSX”) and are traded under the symbol “CHP.UN”.

Choice Properties commenced operations on July 5, 2013, when it issued Units and debt for cash pursuant to an initial public offering (the “IPO”) and completed the acquisition of 425 properties from Loblaw Companies Limited and its subsidiaries (“Loblaw”). Pursuant to a reorganization transaction on November 1, 2018, Loblaw spun out its 61.6% effective interest in Choice Properties to George Weston Limited (“GWL”). As at June 30, 2023, GWL held either directly or indirectly, a 61.7% effective interest in Choice Properties. Choice Properties’ ultimate parent is Wittington Investments, Limited (“Wittington”).

The principal subsidiaries of the Trust included in Choice Properties’ condensed consolidated financial statements are Choice Properties Limited Partnership (the “Partnership”), Choice Properties GP Inc. (the “General Partner”) and CPH Master Limited Partnership (“CPH Master LP”).

**Note 2. Significant Accounting Policies**

The significant accounting policies and critical accounting estimates and judgments as disclosed in the 2022 audited annual consolidated financial statements for Choice Properties have been applied consistently in the preparation of these condensed consolidated financial statements. The condensed consolidated financial statements are presented in Canadian dollars.

**Statement of Compliance**

The condensed consolidated financial statements of Choice Properties are prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (“IFRS”) and International Accounting Standard (“IAS”) 34, “Interim Financial Reporting”. These condensed consolidated financial statements should be read in conjunction with the Trust’s audited consolidated financial statements and accompanying notes for the year ended December 31, 2022.

These condensed consolidated financial statements were authorized for issuance by the Board of Trustees (“Board”) for Choice Properties on July 20, 2023.

**Note 3. Investment Property and Other Transactions**

The following table summarizes the investment properties acquired in the six months ended June 30, 2023:

(\$ thousands except where otherwise indicated)						Consideration			
Location	Date of Acquisition	Segment	Ownership Interest Acquired	Purchase Price	Purchase Price incl. Related Costs	Investment Property	Debt Assumed from Seller	De-recognition of Intangible Assets	Cash
<b>Investment properties</b>									
Vernon, BC	Jan 31	Retail	100%	\$ 12,330	\$ 12,697	\$ —	\$ —	\$ —	\$ 12,697
<b>Acquisitions from related parties (Note 30)</b>				<b>12,330</b>	<b>12,697</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>12,697</b>
Toronto, ON	Feb 24	Retail	100%	21,872	23,049	—	—	—	23,049
Whitby, ON	Mar 24	Retail	100%	17,500	17,876	—	—	—	17,876
Calgary, AB <sup>(i)</sup>	Mar 30	Mixed-Use & Residential	50%	19,850	19,850	5,300	13,346	1,204	—
Toronto, ON	Apr 4	Retail	100%	1,728	1,915	—	—	—	1,915
<b>Acquisitions from third-parties</b>				<b>60,950</b>	<b>62,690</b>	<b>5,300</b>	<b>13,346</b>	<b>1,204</b>	<b>42,840</b>
<b>Total acquisitions of investment properties</b>				<b>73,280</b>	<b>75,387</b>	<b>5,300</b>	<b>13,346</b>	<b>1,204</b>	<b>55,537</b>
<b>Financial real estate assets</b>									
Calgary, AB	Jan 31	Retail	100%	42,400	42,476	—	—	—	42,476
Calgary, AB	Jan 31	Retail	100%	43,900	43,976	—	—	—	43,976
<b>Acquisitions of financial real estate assets (Note 30)</b>				<b>86,300</b>	<b>86,452</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>86,452</b>
<b>Total acquisitions</b>				<b>\$ 159,580</b>	<b>\$ 161,839</b>	<b>\$ 5,300</b>	<b>\$ 13,346</b>	<b>\$ 1,204</b>	<b>\$ 141,989</b>

(i) The Trust completed an exchange of office properties with its partner. The exchange resulted in the Trust disposing of its 50% interest in Calgary Place (see disposition table below) in exchange for the partner's 50% interest in Altius Centre and a vendor take-back mortgage.

# Notes to the Unaudited Interim Period Condensed Consolidated Financial Statements

The following table summarizes the investment properties sold in the six months ended June 30, 2023:

(\$ thousands except where otherwise indicated)					Consideration						
Location	Date of Disposition	Segment	Ownership Interest Disposed	Sale Price excl. Selling Costs	Debt Assumed by Purchaser	Investment Property	De-recognition of Intangible Asset	Mortgage Receivable Advanced	Lease Termination Payment	Cash	
Investment properties											
Courtenay, BC	Mar 8	Retail (land)	100%	\$ 4,613	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 4,613	
Calgary, AB <sup>(i)</sup>	Mar 30	Mixed-Use & Residential	50%	48,402	34,617	5,300	(2,655)	11,140	—	—	
Scarborough, ON	May 12	Retail (land)	100%	3,557	—	—	—	—	—	3,557	
Brampton, ON <sup>(ii)</sup>	Jun 14	Mixed-Use & Residential	100%	74,200	—	—	—	51,000	(8,300)	31,500	
Total dispositions of investment properties				130,772	34,617	5,300	(2,655)	62,140	(8,300)	39,670	
Assets held for sale											
Kingston, ON	Feb 21	Retail	100%	23,000	—	—	—	—	—	23,000	
Cornwall, ON	Apr 21	Retail	100%	10,000	—	—	—	—	—	10,000	
Dartmouth, NS	Jun 19	Mixed-Use & Residential	50%	13,360	7,678	—	(1,935)	5,495	—	2,122	
Total dispositions of assets held for sale				46,360	7,678	—	(1,935)	5,495	—	35,122	
Total dispositions				\$ 177,132	\$ 42,295	\$ 5,300	\$ (4,590)	\$ 67,635	\$ (8,300)	\$ 74,792	

- (i) The Trust completed an exchange of office properties with its partner. The exchange resulted in the Trust disposing of its 50% interest in Calgary Place in exchange for the partner's 50% interest in Altius Centre (see acquisition table above) and a vendor take-back mortgage (Note 9).
- (ii) This data centre asset was leased to Loblaw. In connection with the disposition, Choice made a lease termination payment of \$8,300 to Loblaw to terminate its lease early.



**Note 4. Investment Properties**

(\$ thousands)	Note	Income producing properties	Properties under development	Six months ended June 30, 2023	Year ended December 31, 2022
Balance, beginning of period		\$ 14,119,000	\$ 325,000	\$ 14,444,000	\$ 14,930,000
Acquisitions - including purchase costs of \$2,107 (2022 - \$6,699)	3	75,387	—	75,387	163,697
Capital expenditures					
Development capital <sup>(i)</sup>		—	60,662	60,662	71,896
Building improvements		8,274	—	8,274	1,773
Capitalized interest <sup>(ii)</sup>	23	—	2,331	2,331	2,575
Property capital		7,512	—	7,512	70,937
Direct leasing costs		2,584	—	2,584	8,741
Tenant improvement allowances		10,129	—	10,129	19,382
Amortization of straight-line rent		(1,877)	—	(1,877)	2,554
Transfers to assets held for sale		—	—	—	(50,400)
Transfer from equity accounted joint ventures	5	153,842	38,968	192,810	—
Transfers from properties under development		11,800	(11,800)	—	—
Dispositions	3	(130,772)	—	(130,772)	(890,270)
Adjustment to fair value of investment properties		158,121	5,839	163,960	113,115
<b>Balance, end of period</b>		<b>\$ 14,414,000</b>	<b>\$ 421,000</b>	<b>\$ 14,835,000</b>	<b>\$ 14,444,000</b>

(i) Development capital included \$367 of site intensification payments paid to Loblaw (December 31, 2022 - \$2,687) (Note 30).

(ii) Interest was capitalized to qualifying development projects based on a weighted average interest rate of 4.02% (December 31, 2022 - 3.74%).

Included in certain investment properties acquired from Loblaw is excess land with development potential. Choice Properties will compensate Loblaw, over time, with intensification payments determined by a site intensification payment grid as outlined in the Strategic Alliance Agreement (Note 30) should Choice Properties pursue activity resulting in the intensification of such excess land. The fair value of this excess land has been recorded in the condensed consolidated financial statements.

At December 31, 2022, the Trust had classified three retail properties and one office property with a total fair value of \$50,400 as assets held for sale. During the six months ended June 30, 2023, the Trust completed the disposition of two of the retail properties and the office property. The remaining retail property, with a fair value of \$1,900, continues to be classified as assets held for sale at June 30, 2023.

### **Valuation Methodology and Process**

The investment properties (including those owned through equity accounted joint ventures) are measured at fair value using valuations prepared by the Trust's internal valuation team. The team reports directly to the Chief Financial Officer, with the valuation processes and results reviewed by Management at least once every quarter. The valuations exclude any portfolio premium or value for the management platform and reflect the highest and best use for each of the Trust's investment properties.

As part of Management's internal valuation program, the Trust considers external valuations performed by independent national real estate valuation firms for a cross-section of properties that represent different geographical locations and asset classes across the Trust's portfolio. On a quarterly basis, the valuation team reviews and updates, as deemed necessary, the valuation models to reflect current market data. Updates may be made to significant assumptions related to terminal capitalization rates and discount rates and other assumptions such as future cash flow assumptions including market rents, current leasing and/or development activity, renewal probability, downtime on lease expiry, vacancy allowances, and expected maintenance costs.

When an external valuation is obtained, the internal valuation team assesses all major inputs used by the independent valuers in preparing their valuation reports and holds discussions with the independent valuers on the reasonableness of their assumptions. Where warranted, adjustments will be made to the internal valuations to reflect the assumptions contained in the external valuations. The Trust will record the internal value in its consolidated financial statements.

### *Income Producing Properties*

Income producing properties are valued using the discounted cash flow method. Under the discounted cash flow method, fair value is estimated using assumptions regarding the benefits and liabilities of ownership over the asset's life, generally over a minimum term of 10 years, including a terminal value based on the application of a terminal capitalization rate applied to estimated stabilized net operating income, a non-GAAP measure, in the terminal year. The significant assumptions under this method include the discount rate and the terminal capitalization rate. This method also involves the projection of future cash flows for the specific asset. For the future cash flows a market-derived discount rate is applied to establish the present value of the income stream associated with the asset. The terminal capitalization rate is separately determined and may differ from the discount rate.

The duration of the future cash flows and the specific timing of inflows and outflows are determined by events such as rent reviews, new and renewed leasing and related re-leasing, redevelopment, or refurbishment. The appropriate duration is typically driven by market behaviour that is a characteristic of the related asset class. The future cash flows are typically estimated as gross income less vacancy, non-recoverable expenses, collection losses, lease incentives, maintenance costs, lease costs, and other operating expenses. The future cash flows, along with an estimate of the terminal value anticipated at the end of the projection period, are then discounted.

### *Properties Under Development*

Properties under active development are generally valued with reference to market land values and costs invested to date. Where significant leasing and construction is in place and the future income stream is reasonably determinable, the development property is valued on a discounted cash flow basis which includes future cash outflow assumptions for future capital outlays, construction and development costs. Development risks such as planning, zoning, licenses, and building permits are considered in the valuation process. Properties not under active development, such as vacant land parcels held for future development, are generally valued based on comparable sales of commercial land.

**Significant Valuation Assumptions**

The following table highlights the significant assumptions used in determining the fair value of the Trust's income producing properties by asset class:

Total Income Producing Properties	As at June 30, 2023		As at December 31, 2022	
	Range	Weighted average	Range	Weighted average
Discount rate	5.00% - 10.50%	7.00%	5.00% - 10.50%	7.03%
Terminal capitalization rate	4.50% - 9.95%	6.20%	4.25% - 9.95%	6.22%
<b>Retail</b>				
Discount rate	5.50% - 10.50%	7.37%	5.25% - 10.50%	7.41%
Terminal capitalization rate	4.75% - 9.95%	6.56%	4.75% - 9.95%	6.58%
<b>Industrial</b>				
Discount rate	5.00% - 8.50%	6.03%	5.00% - 8.50%	5.97%
Terminal capitalization rate	4.50% - 7.75%	5.25%	4.25% - 7.75%	5.22%
<b>Mixed-Use &amp; Residential</b>				
Discount rate	5.00% - 6.79%	6.09%	5.00% - 9.00%	6.56%
Terminal capitalization rate	4.50% - 6.14%	5.53%	4.50% - 8.00%	5.90%

The significant assumptions and inputs used in the valuation techniques to estimate the fair value of income producing properties are classified as Level 3 in the fair value hierarchy as certain inputs for the valuation are not based on observable market data points.

**Independent Appraisals**

Properties are typically independently appraised at the time of acquisition. In addition, Choice Properties has engaged independent nationally-recognized valuation firms to appraise its investment properties such that the majority of the portfolio will be independently appraised at least once over a four-year period.

The properties independently appraised each year represent a subset of the property types and geographic distribution of the overall portfolio and includes properties owned within equity accounted joint ventures and properties recognized as financial real estate assets. A breakdown of the aggregate fair value of investment properties independently appraised during each year, in accordance with the Trust's policy, is as follows:

	Six months ended June 30, 2023		Year ended December 31, 2022	
	Number of income producing properties	Fair value	Number of income producing properties	Fair value
(\$ thousands except where otherwise indicated)				
	39	\$ 1,468,000	75	\$ 3,821,000

**Fair Value Sensitivity**

The following table summarizes fair value sensitivity for the Trust's income producing properties which are most sensitive to changes in terminal capitalization rates and discount rates:

Terminal Capitalization Rate				Discount Rate			
Rate Sensitivity	Weighted Average Terminal Capitalization Rate	Fair Value	Change in Fair Value	Weighted Average Discount Rate	Fair Value	Change in Fair Value	
(0.75)%	5.45 %	\$ 15,544,000	\$ 1,130,000	6.25 %	\$ 15,227,000	\$ 813,000	
(0.50)%	5.70 %	15,134,000	720,000	6.50 %	14,949,000	535,000	
(0.25)%	5.95 %	14,759,000	345,000	6.75 %	14,679,000	265,000	
— %	6.20 %	14,414,000	—	7.00 %	14,414,000	—	
0.25 %	6.45 %	14,096,000	(318,000)	7.25 %	14,156,000	(258,000)	
0.50 %	6.70 %	13,801,000	(613,000)	7.50 %	13,903,000	(511,000)	
0.75 %	6.95 %	13,528,000	(886,000)	7.75 %	13,657,000	(757,000)	

**Note 5. Equity Accounted Joint Ventures**

Choice Properties accounts for its investments in joint ventures using the equity method. These investments hold primarily development properties and some income producing properties. The table below summarizes the Trust's investment in joint ventures.

	As at June 30, 2023		As at December 31, 2022	
	Number of joint ventures	Ownership interest	Number of joint ventures	Ownership interest
Retail	15	25% - 75%	15	25% - 75%
Industrial	—	—	1	50%
Mixed-Use & Residential	3	50%	3	50%
Land, held for development	3	50% - 85%	3	50% - 85%
<b>Total equity accounted joint ventures</b>	<b>21</b>		<b>22</b>	
<b>Choice Properties' investment in equity accounted joint ventures</b>		<b>\$ 888,460</b>		<b>\$ 995,822</b>

The following table reconciles the changes in cash flows from equity accounted joint ventures:

(\$ thousands)	Note	Six months ended June 30, 2023	Year ended December 31, 2022
Balance, beginning of period		\$ 995,822	\$ 564,378
Contributions to equity accounted joint ventures		24,722	126,911
Distributions from equity accounted joint ventures		(8,933)	(68,076)
Total cash flow activities		15,789	58,835
Transfers from equity accounted joint venture to consolidated investments	4	(154,956)	—
Acquisition of interest in equity accounted joint venture upon settlement of mortgage receivable	9	5,385	40,860
Accretion of contingent consideration payable		243	(22,118)
Share of income from equity accounted joint ventures		26,177	353,867
Total non-cash activities		(123,151)	372,609
<b>Balance, end of period</b>		<b>\$ 888,460</b>	<b>\$ 995,822</b>

On March 16, 2023, the Trust acquired its partner's interest in Horizon Business Park LP and obtained control of the partnership. Net assets at the date of acquisition were \$154,956, comprised of investment properties with a carrying value of \$192,810, debt with a carrying value of \$31,866, and working capital of \$(5,988). Upon obtaining control of the partnership the Trust de-recognized the equity accounted joint venture with a carrying value of \$154,956 and consolidated the partnership.



### Note 6. Co-Ownership Property Interests

Choice Properties has the following co-owned property interests and includes its proportionate share of the related assets, liabilities, revenue and expenses of these properties in the condensed consolidated financial statements.

	As at June 30, 2023		As at December 31, 2022	
	Number of co-owned properties	Ownership interest	Number of co-owned properties	Ownership interest
Retail	37	50% - 75%	37	50% - 75%
Industrial	2	50% - 67%	2	50% - 67%
Mixed-Use & Residential	6	50%	9	50%
Total co-ownership property interests	45		48	

### Note 7. Financial Real Estate Assets

Financial real estate assets are land and buildings purchased by the Trust that did not meet the criteria of a transfer of control under IFRS 15, "Revenue from Contracts with Customers", due to the sale-leaseback arrangement with the seller of the asset. In accordance with IFRS 16, "Leases", the Trust has recognized these acquisitions as financial instruments under IFRS 9, "Financial Instruments".

(\$ thousands)	Note	Six months ended	Year ended
		June 30, 2023	December 31, 2022
Balance, beginning of period		\$ 109,509	\$ 86,603
Acquisitions		86,452	17,571
Additions		(2,810)	4,552
Income from financial real estate assets due to changes in value	21	2,509	783
<b>Balance, end of period</b>		<b>\$ 195,660</b>	<b>\$ 109,509</b>

As at June 30, 2023 the weighted average discount rate and terminal capitalization rate used to determine the fair value of the Trust's financial real estate assets are 6.46% and 6.24%, respectively. An increase of 0.50% in the discount rate or terminal capitalization rate would result in a decrease of \$7,086 or \$8,599, respectively, in the value of the financial real estate assets. A decrease of 0.50% in the discount rate or terminal capitalization rate would result in an increase of \$7,430 or \$10,151, respectively, in the value of the financial real estate assets.

### Note 8. Residential Development Inventory

Residential development inventory consists of a co-owned development project located in Brampton, Ontario, for the purpose of developing and selling residential condominium units.

The following table summarizes the activity in residential development inventory:

(\$ thousands)	Note	Six months ended	Year ended
		June 30, 2023	December 31, 2022
Balance, beginning of period		\$ 18,785	\$ 10,142
Development capital		6,228	8,285
Capitalized interest	23	412	358
<b>Balance, end of period</b>		<b>\$ 25,425</b>	<b>\$ 18,785</b>

**Note 9. Mortgages, Loans and Notes Receivable**

(\$ thousands)	Note	As at June 30, 2023	As at December 31, 2022
Mortgages receivable classified as amortized cost <sup>(i)</sup>		\$ 374,347	\$ 346,499
Mortgages receivable classified as fair value through profit and loss ("FVTPL")		163,748	163,127
Notes receivable from GWL classified as amortized cost <sup>(i)</sup>	30	147,431	170,849
<b>Mortgages, loans and notes receivable</b>		<b>\$ 685,526</b>	<b>\$ 680,475</b>
Classified as:			
Expected to be recovered in more than twelve months		\$ 106,443	\$ 201,996
Expected to be recovered in less than twelve months		579,083	478,479
		<b>\$ 685,526</b>	<b>\$ 680,475</b>

(i) The fair value of the mortgages, loans and notes receivable classified as amortized cost was \$525,400 (December 31, 2022 - \$512,800) (Note 26).

**Mortgages and Loans Receivable**

Mortgages and loans receivable represent amounts advanced under mezzanine loans, joint venture financing, vendor take-back financing and other arrangements. Choice Properties mitigates its risk by diversifying the number of entities and assets to which it loans funds.

	June 30, 2023		December 31, 2022	
	Weighted average interest rate	Weighted average term to maturity (years)	Weighted average interest rate	Weighted average term to maturity (years)
Mortgages receivable	5.59%	1.0	4.80%	1.0
<b>Total</b>	<b>5.59%</b>	<b>1.0</b>	<b>4.80%</b>	<b>1.0</b>

**Notes Receivable from GWL**

Non-interest bearing short-term notes totalling \$147,431 were issued during the six months ended June 30, 2023 to GWL. Non-interest bearing short-term notes totalling \$170,849 with respect to the loans received in the 2022 fiscal year were settled against distributions payable by the Trust to GWL in January 2023 (Note 30).

**Schedules of Maturity and Cash Flow Activities**

The schedule of repayment of mortgages, loans and notes receivable based on maturity and redemption rights is as follows:

(\$ thousands)	2023	2024	2025	2026	2027	Thereafter	Total
Principal repayments							
Mortgages receivable	\$ 198,435	\$ 274,129	\$ 39,717	\$ 6,647	\$ —	\$ 17,392	\$ 536,320
Notes receivable from GWL	—	147,431	—	—	—	—	147,431
<b>Total principal repayments</b>	<b>198,435</b>	<b>421,560</b>	<b>39,717</b>	<b>6,647</b>	<b>—</b>	<b>17,392</b>	<b>683,751</b>
Interest accrued	1,775	—	—	—	—	—	1,775
<b>Total repayments</b>	<b>\$ 200,210</b>	<b>\$ 421,560</b>	<b>\$ 39,717</b>	<b>\$ 6,647</b>	<b>\$ —</b>	<b>\$ 17,392</b>	<b>\$ 685,526</b>

## Notes to the Unaudited Interim Period Condensed Consolidated Financial Statements

The following table reconciles the changes in cash flows from investing activities for mortgages, loans and notes receivable:

				June 30, 2023	December 31, 2022
(\$ thousands)	Note	Mortgages receivable	Notes receivable from GWL	Mortgages, loans and notes receivable	Mortgages, loans and notes receivable
Balance, beginning of period		\$ 509,626	\$ 170,849	\$ 680,475	\$ 354,901
Advances <sup>(i)</sup>		25,846	147,431	173,277	340,702
Repayments		(63,236)	—	(63,236)	(35,857)
Interest received		(8,006)	—	(8,006)	(10,352)
Total cash flow activities		(45,396)	147,431	102,035	294,493
Acquisition of interest in equity accounted joint venture upon settlement of mortgage receivable	5	(5,385)	—	(5,385)	(40,860)
Advance upon disposition of properties	3	67,635	—	67,635	221,155
Settlement against distributions payable		—	(170,849)	(170,849)	(168,334)
Interest accrued	21	11,615	—	11,615	19,120
Total non-cash activities		73,865	(170,849)	(96,984)	31,081
<b>Balance, end of period</b>		<b>\$ 538,095</b>	<b>\$ 147,431</b>	<b>\$ 685,526</b>	<b>\$ 680,475</b>

(i) Advances include funds advanced to an entity in which the Trust is a partner. The funds advanced were used for development within equity accounted joint venture.

Choice Properties invests in mortgages and loans to facilitate acquisitions. Credit risks arise if the borrowers default on repayment of their mortgages and loans to the Trust. Choice Properties' receivables, including mezzanine financings, are typically subordinate to prior ranking mortgage charges and generally represent equity financing for the Trust's co-owners or development partners. Not all of the Trust's mezzanine financing activities will result in acquisitions. At the time of advancing financing, the Trust's co-owners or development partners would typically have some of the equity invested in the form of cash with the balance being financed by third-party lenders and Choice Properties.

On March 30, 2023, the Trust advanced a vendor take-back mortgage as part of an exchange of office properties with its partner (Note 3). The mortgage receivable had a face value of \$13,529 and a fair value of \$11,140 at the time of issuance. The mortgage bears interest at a rate of 3% for the first 3 years and 5% subsequently until its maturity in 2028 and is secured by the disposed office property.

On June 14, 2023, the Trust advanced a vendor takeback mortgage with a face and fair value of \$51,000 (Note 3). The mortgage bears interest at a rate of prime plus 3.3% and is secured by the disposed property.

On June 19, 2023, the Trust advanced a vendor take-back mortgage with a face value of \$5,700 and a fair value of \$5,495 (Note 3). The mortgage bears interest at a rate of 6.0% and is secured by the disposed property.

The Trust has issued \$534,874 (December 31, 2022 - \$506,905) of secured mortgages to third-party borrowers. These loans have been extended to borrowers who are strategic partners and counterparties of the Trust and are secured by real property assets. In the event of a large commercial real estate market correction, the fair market value of an underlying property may be unable to support the investment. The Trust mitigates this risk by obtaining guarantees and registered mortgage charges, which are often cross-collateralized on several different commercial properties that are in various stages of development.

**Note 10. Investment in Real Estate Securities**

On March 31, 2022, the Trust disposed of six office assets to Allied Properties Real Estate Investment Trust ("Allied"). As consideration, the Trust was issued 11,809,145 exchangeable Class B limited partnership units of Allied Properties Exchangeable Limited Partnership ("Class B Units"), an affiliated entity of Allied, with a value of \$550,660 (\$46.63 per unit) on the transaction date, and a promissory note with a fair value of \$193,155. As at June 30, 2023, the Trust holds an approximate 8.4% effective interest in Allied through its ownership of the Class B Units. The Trust does not have significant influence over Allied.

The Class B Units are exchangeable into, and are economically equivalent to, the publicly traded units of Allied ("Allied Units"), and were accompanied by a corresponding number of special voting units of Allied. There are no restrictions on the exchange of Class B Units into Allied Units, but the Allied Units (if exchanged) are subject to a lock-up from the closing of the Transaction, such that 25% of the Class B Units or Allied Units, as applicable, will be released from lock up every three months following the first anniversary of closing of the Transaction. As at June 30, 2023, there were 8,856,859 of the Class B Units subject to lock-up.

As a holder of the Class B Units, the Trust is entitled to distributions paid by Allied. For the three and six months ended June 30, 2023, the Trust recognized distribution income of \$5,315 and \$10,630 (three and six months ended June 30, 2022 - \$5,165) from its investment in Allied. The distributions are recorded as investment income.

The Class B Units are recorded at their fair value based on market trading prices of Allied's publicly traded units. The closing price for Allied's publicly traded units on the last trading day of the period ended June 30, 2023 was \$21.72 (December 31, 2022 - \$25.60). A change of one dollar in the underlying price of Allied's publicly traded units would result in a change to the fair value of the investment in real estate securities and a corresponding change in net income of \$11,809 (December 31, 2022 - \$11,809). For the three and six months ended June 30, 2023, the Trust recognized a loss of \$31,176 and \$45,819 (three and six months ended June 30, 2022 - \$158,715) on its investment in Allied, due to the change in the price of Allied's publicly traded units. As at June 30, 2023 the Trust held 11,809,145 Class B Units with a fair value of \$256,495 (December 31, 2022 - 11,809,145 Class B Units and \$302,314, respectively).

(\$ thousands)	Six months ended June 30, 2023	Year ended December 31, 2022
Balance, beginning of period	\$ 302,314	\$ —
Acquired	—	550,660
Adjustment to fair value of investment in real estate securities	(45,819)	(248,346)
<b>Balance, end of period</b>	<b>\$ 256,495</b>	<b>\$ 302,314</b>

**Note 11. Intangible Assets**

The intangible assets for Choice Properties relate to its third-party revenue streams associated with property and asset management contracts for co-ownership property interests and joint ventures. The Trust has the continuing rights, based on the co-ownership agreements, to property and asset management fees from investment properties where it manages the interests of co-owners.

On March 30, 2023, The Trust completed an exchange of office properties with its partner (Note 3). Prior to the transaction, the Trust generated cash flows from property management fees from both properties. The Trust had recognized an intangible asset based on the expectation of these future cash flows. Accordingly, management de-recognized \$3,859 (Note 3) to reflect the reduced value of the intangible asset following the transaction.

On June 19, 2023, The Trust completed the disposition of an office property (Note 3). Prior to the transaction, the Trust generated cash flows from property management fees from this property. The Trust had recognized an intangible asset based on the expectation of these future cash flows. Accordingly, management de-recognized \$1,935 during the second quarter of 2023 (Note 3) to reflect the reduced value of the intangible asset following the transaction.

As at June 30, 2023, the carrying value was \$15,075 (December 31, 2022 - \$21,369), net of accumulated amortization of \$3,500 (December 31, 2022 - \$3,000). The remaining useful economic life of these assets is 15 years.



**Note 12. Accounts Receivable and Other Assets**

(\$ thousands)	Note	As at June 30, 2023	As at December 31, 2022
Rent receivables <sup>(i)</sup> - net of expected credit loss of \$13,631 (2022 - \$14,681)		\$ 7,062	\$ 11,137
Accrued recovery income		25,273	21,610
Lease receivable		23,979	23,426
Other receivables		16,554	13,792
Cost-to-complete receivable	30	4,181	8,501
Due from related parties <sup>(ii)</sup>	30	662	680
Restricted cash		1,579	3,052
Prepaid property taxes		53,459	6,378
Prepaid insurance		4,540	1,030
Other assets		17,309	16,456
Right-of-use assets - net of accumulated amortization of \$2,156 (2022 - \$1,849)		1,722	2,029
Deferred tax asset	16	2,792	2,792
Deferred acquisition costs and deposits on land		10,213	8,325
Designated hedging derivatives	26	13,849	12,909
<b>Accounts receivable and other assets</b>		<b>\$ 183,174</b>	<b>\$ 132,117</b>
Classified as:			
Expected to be recovered in more than twelve months		\$ 53,387	\$ 52,088
Expected to be recovered in less than twelve months		129,787	80,029
		<b>\$ 183,174</b>	<b>\$ 132,117</b>

(i) Includes net rent receivable of \$258 from Wittington (December 31, 2022 - \$122) (Note 30).

(ii) Other receivables due from related parties include \$nil from Loblaw and \$662 from GWL (December 31, 2022 - \$57 and \$623, respectively) (Note 30).

**Rent receivables**

In determining the expected credit losses, the Trust takes into account the payment history and future expectations of likely default events (i.e. asking for rental concessions or stating they will not be making rental payments on the due date) based on actual or expected insolvency filings or company voluntary arrangements and likely deferrals of payments due. These assessments are made on a tenant-by-tenant basis.

The Trust's assessment of expected credit losses is inherently subjective due to the forward-looking nature of the assessments. As a result, the value of the expected credit loss is subject to a degree of uncertainty and is made on the basis of assumptions which may not prove to be accurate.

**Restricted cash**

Restricted cash includes property-specific deposits held by the Trust's solicitors in the name of the Trust. These funds will be released upon funding the construction of the residential inventory projects, after posting the requisite security, or upon closing of such projects. Funds held in trust may also relate to certain funds held in escrow pursuant to agreements of purchase and sale, which are to be used for the acquisition of investment properties.

**Note 13. Long Term Debt**

(\$ thousands)	As at June 30, 2023	As at December 31, 2022
Senior unsecured debentures	\$ 5,483,104	\$ 5,308,928
Mortgages payable	1,022,802	945,959
Construction loans	67,548	39,214
<b>Long term debt</b>	<b>\$ 6,573,454</b>	<b>\$ 6,294,101</b>
Classified as:		
Expected to be settled in more than twelve months	\$ 6,018,950	\$ 5,638,368
Expected to be settled in less than twelve months	554,504	655,733
	<b>\$ 6,573,454</b>	<b>\$ 6,294,101</b>

**Senior Unsecured Debentures**

(\$ thousands)				As at June 30, 2023	As at December 31, 2022
Series	Issuance / Assumption Date	Maturity Date	Interest Rate		
B	Jul. 5, 2013	Jul. 5, 2023	4.90%	\$ 200,000	\$ 200,000
D	Feb. 8, 2014	Feb. 8, 2024	4.29%	200,000	200,000
F	Nov. 24, 2015	Nov. 24, 2025	4.06%	200,000	200,000
G	Mar. 7, 2016	Mar. 7, 2023	3.20%	—	250,000
H	Mar. 7, 2016	Mar. 7, 2046	5.27%	100,000	100,000
J	Jan. 12, 2018	Jan. 10, 2025	3.55%	350,000	350,000
K	Mar. 8, 2018	Sep. 9, 2024	3.56%	550,000	550,000
L	Mar. 8, 2018	Mar. 8, 2028	4.18%	750,000	750,000
M	Jun. 11, 2019	Jun. 11, 2029	3.53%	750,000	750,000
N	Mar. 3, 2020	Mar. 4, 2030	2.98%	400,000	400,000
O	Mar. 3, 2020	Mar. 4, 2050	3.83%	100,000	100,000
P	May 22, 2020	May 21, 2027	2.85%	500,000	500,000
Q	Nov. 30, 2021	Nov. 30, 2026	2.46%	350,000	350,000
R	Jun. 24, 2022	Jun. 24, 2032	6.00%	500,000	500,000
S	Mar. 1, 2023	Mar. 1, 2033	5.40%	550,000	—
D-C	May 4, 2018	Jan. 18, 2023	3.30%	—	125,000
<b>Total principal outstanding</b>				<b>5,500,000</b>	<b>5,325,000</b>
Debt discounts and premiums - net of accumulated amortization of \$17,533 (2022 - \$17,513)				(3)	(23)
Debt placement costs - net of accumulated amortization of \$20,404 (2022 - \$18,301)				(16,893)	(16,049)
<b>Senior unsecured debentures</b>				<b>\$ 5,483,104</b>	<b>\$ 5,308,928</b>

As at June 30, 2023, the senior unsecured debentures had a weighted average interest rate of 4.00% and a weighted average term to maturity of 5.5 years (December 31, 2022 - 3.79% and 5.2 years, respectively). Senior unsecured debentures Series B through Series S were issued by the Trust, Series D-C was assumed by the Trust on May 4, 2018, following the acquisition of Canadian Real Estate Investment Trust.

On January 18, 2023, the Trust paid in full upon maturity, at par, plus accrued and unpaid interest thereon, the \$125 million aggregate principal amount of the 3.30% Series D-C senior unsecured debentures outstanding. The repayment of the Series D-C senior unsecured debenture was funded by an advance on the Trust's credit facility.

## Notes to the Unaudited Interim Period Condensed Consolidated Financial Statements

On March 1, 2023, the Trust completed an issuance, on a private placement basis, of \$550 million aggregate principal amount of Series S senior unsecured debentures bearing interest at a rate of 5.40% per annum and maturing on March 1, 2033.

On March 7, 2023, the Trust repaid its \$250 million principal amount of 3.20% Series G senior unsecured debentures upon maturity.

On July 5, 2023, the Trust paid in full upon maturity, at par, plus accrued and unpaid interest thereon, the \$200 million aggregate principal amount of the 4.90% Series B senior unsecured debentures outstanding. The repayment of the Series B senior unsecured debentures was funded by an advance on the Trust's credit facility.

### Mortgages Payable

(\$ thousands)	As at June 30, 2023	As at December 31, 2022
Mortgage principal	\$ 1,026,311	\$ 948,919
Net debt discounts and premiums - net of accumulated amortization of \$5,986 (2022 - \$5,973)	(1,292)	(1,305)
Debt placement costs - net of accumulated amortization of \$590 (2022 - \$491)	(2,217)	(1,655)
<b>Mortgages payable</b>	<b>\$ 1,022,802</b>	<b>\$ 945,959</b>

As at June 30, 2023, the mortgages had a weighted average interest rate of 4.02% and a weighted average term to maturity of 6.3 years (December 31, 2022 - 3.92% and 5.0 years, respectively).

### Construction Loans

As at June 30, 2023, \$67,548 was outstanding on the construction loans (December 31, 2022 - \$39,214), with a weighted average interest rate of 4.49% and a weighted average term to maturity of 3.8 years, which are due on demand (December 31, 2022 - 3.54% and 5.5 years, respectively).

For the purpose of financing the development of certain retail, industrial and residential properties, various investments in equity accounted joint ventures and co-ownerships have variable and fixed rate non-revolving construction facilities in which certain subsidiaries of the Trust guarantee its own share. These construction loans, which mature throughout 2023 to 2031, have a maximum amount available to be drawn at the Trust's ownership interest of \$426,400, of which \$306,673 relates to equity accounted joint ventures as at June 30, 2023 (December 31, 2022 - \$436,741 and \$345,951, respectively).

### Schedules of Repayments and Cash Flow Activities

The schedule of principal repayment of long term debt, based on maturity, is as follows:

(\$ thousands)	2023	2024	2025	2026	2027	Thereafter	Total
Senior unsecured debentures	\$ 200,000	\$ 750,000	\$ 550,000	\$ 350,000	\$ 500,000	\$ 3,150,000	\$ 5,500,000
Mortgages payable	50,586	146,549	140,809	67,755	88,523	532,089	1,026,311
Construction loans	4,526	34,079	—	—	—	28,943	67,548
<b>Total</b>	<b>\$ 255,112</b>	<b>\$ 930,628</b>	<b>\$ 690,809</b>	<b>\$ 417,755</b>	<b>\$ 588,523</b>	<b>\$ 3,711,032</b>	<b>\$ 6,593,859</b>

# Notes to the Unaudited Interim Period Condensed Consolidated Financial Statements

The following table reconciles the changes in cash flows from financing activities for long term debt:

				June 30, 2023	December 31, 2022
(\$ thousands)	Senior unsecured debentures	Mortgages payable	Construction loans	Long term debt	Long term debt
Balance, beginning of period	\$ 5,308,928	\$ 945,959	\$ 39,214	\$ 6,294,101	\$ 6,230,010
Issuances and advances	550,000	167,705	15,941	733,646	531,093
Repayments	(375,000)	(61,364)	(19,473)	(455,837)	(453,371)
Debt placement costs	(2,947)	(661)	—	(3,608)	(2,994)
Total cash flow activities	172,053	105,680	(3,532)	274,201	74,728
Assumed by purchaser	—	(42,295)	—	(42,295)	(14,805)
Assumed from seller	—	13,346	—	13,346	—
Transfer from equity accounted joint venture	—	—	31,866	31,866	—
Amortization of debt discounts and premiums	20	13	—	33	933
Amortization of debt placement costs	2,103	99	—	2,202	3,235
Total non-cash activities	2,123	(28,837)	31,866	5,152	(10,637)
<b>Balance, end of period</b>	<b>\$ 5,483,104</b>	<b>\$ 1,022,802</b>	<b>\$ 67,548</b>	<b>\$ 6,573,454</b>	<b>\$ 6,294,101</b>



**Note 14. Credit Facility**

(\$ thousands)	As at June 30, 2023	As at December 31, 2022
<b>Credit facility</b>		
\$1,500,000 syndicated	\$ 78,675	\$ 260,000
Debt placement costs - net of accumulated amortization of \$11,053 (2022 - \$10,607)	(1,937)	(2,383)
<b>Credit facility</b>	<b>\$ 76,738</b>	<b>\$ 257,617</b>
Classified as:		
Expected to be settled in more than twelve months	\$ 76,738	\$ 257,617
Expected to be settled in less than twelve months	—	—
	<b>\$ 76,738</b>	<b>\$ 257,617</b>

Choice Properties has a \$1,500,000 senior unsecured committed revolving credit facility maturing September 1, 2027, provided by a syndicate of lenders. Under the credit facility, the Trust has the ability to draw funds at variable rates in either Canadian dollars or U.S. dollars. Canadian dollar-denominated borrowings bear interest at either the Canadian bank prime rate plus 0.20% or Canadian Bankers' Acceptance rate plus 1.20%, and U.S. dollar-denominated borrowings bear interest at the U.S. prime rate plus 0.20% or Secured Overnight Financing Rate ("SOFR") plus 1.30%. The pricing is contingent on the credit ratings for Choice Properties from either DBRS and S&P remaining at BBB (high). Concurrently with the U.S. dollar draws, the Trust enters into cross currency swaps to exchange its U.S. dollar borrowings into Canadian dollar borrowings. (Note 26) The Trust has applied hedge accounting to the cross currency swaps.

As at June 30, 2023, the Trust has drawn in U.S. dollars the equivalent of \$80,000 Canadian dollars (December 31, 2022 - \$nil) and \$nil (December 31, 2022 - \$260,000) in Canadian dollar borrowings. The full amount drawn was exchanged and revalued at \$78,675 Canadian dollars as at June 30, 2023. Total drawn under the syndicated facility as at June 30, 2023 in Canadian dollars was \$78,675 (December 31, 2022 - \$260,000).

The credit facility contains certain financial covenants. As at June 30, 2023, the Trust was in compliance with all its financial covenants for the credit facility.

**Schedule of Cash Flow Activities**

The following table reconciles the changes in cash flows from financing activities for the credit facility:

(\$ thousands)	June 30, 2023	December 31, 2022
Balance, beginning of period	\$ 257,617	\$ —
Net advances (repayments) of \$1,500,000 syndicated credit facility	(181,325)	260,000
Extension fee included in debt placement costs	—	(677)
Total cash flow activities	(181,325)	259,323
Amortization of debt placement costs	446	1,849
Reclassified to (from) other assets	—	(3,555)
Total non-cash activities	446	(1,706)
<b>Balance, end of period</b>	<b>\$ 76,738</b>	<b>\$ 257,617</b>

**Note 15. Unitholders' Equity***Trust Units (authorized - unlimited)*

Each Trust Unit ("Unit") represents a single vote at any meeting of Unitholders and entitles the Unitholder to receive a pro-rata share of all distributions. With certain restrictions, a Unitholder has the right to require Choice Properties to redeem its Units on demand. Upon receipt of a redemption notice by Choice Properties, all rights to and under the Units tendered for redemption shall be surrendered and the holder thereof shall be entitled to receive a price per unit as determined by a market formula and shall be paid in accordance with the conditions provided for in the Declaration of Trust.

*Exchangeable Units (authorized - unlimited)*

Exchangeable Units issued by the Partnership are economically equivalent to Units, receive distributions equal to the distributions paid on the Units and are exchangeable, at the holder's option, to Units. All Exchangeable Units are held, directly or indirectly, by GWL.

The 70,881,226 Exchangeable Units issued on May 4, 2018, in connection with the acquisition of Canadian Real Estate Investment Trust contain voting and exchange restrictions which will expire based on the following schedule:

Voting and exchange rights restriction period expiration dates	Number of Exchangeable Units eligible for voting and transfer
July 5, 2027	22,988,505
July 5, 2028	22,988,505
July 5, 2029	24,904,216

*Special Voting Units*

Each Exchangeable Unit is accompanied by one Special Voting Unit which provides the holder thereof with a right to vote on matters respecting the Trust equal to the number of Units that may be obtained upon the exchange of the Exchangeable Units for which each Special Voting Unit is attached.

**Units Outstanding**

	Note	As at June 30, 2023		As at December 31, 2022	
(\$ thousands except where otherwise indicated)		Units	Amount	Units	Amount
Units, beginning of period		327,771,149	\$ 3,661,605	327,588,847	\$ 3,660,941
Units issued under unit-based compensation arrangements	18	315,399	1,362	404,449	2,776
Reclassification of vested Unit-Settled Restricted Units liability to equity		—	1,399	—	1,337
Units repurchased for unit-based compensation arrangements	18	(226,576)	(3,348)	(222,147)	(3,449)
<b>Units, end of period</b>		<b>327,859,972</b>	<b>\$ 3,661,018</b>	<b>327,771,149</b>	<b>\$ 3,661,605</b>
Exchangeable Units, beginning of period		395,786,525	\$ 5,841,809	395,786,525	\$ 6,011,997
Adjustment to fair value of Exchangeable Units		—	(470,986)	—	(170,188)
<b>Exchangeable Units, end of period</b>		<b>395,786,525</b>	<b>\$ 5,370,823</b>	<b>395,786,525</b>	<b>\$ 5,841,809</b>
<b>Total Units and Exchangeable Units, end of period</b>		<b>723,646,497</b>		<b>723,557,674</b>	

**Normal Course Issuer Bid ("NCIB")**

Choice Properties may from time to time purchase Units in accordance with the rules prescribed under applicable stock exchange or regulatory policies. On November 17, 2022, Choice Properties received approval from the TSX to purchase up to 27,566,522 Units during the twelve-month period from November 21, 2022 to November 20, 2023, by way of a NCIB over the facilities of the TSX or through alternative trading systems. Choice Properties intends to file a Notice of Intention to make a NCIB with the TSX upon the expiry of its current NCIB.

**Units Issued under Unit-Based Compensation Arrangements**

Units were issued as part of settlements under the Unit Option Plan and grants under the Unit-Settled Restricted Unit Plan, as applicable (Note 18).

**Units Repurchased for Unit-Based Compensation Arrangements**

The Trust acquired Units under its NCIB during the six months ended June 30, 2023 and the year ended December 31, 2022, which were then granted to certain employees in connection with the Unit-Settled Restricted Unit Plan, and are subject to vesting conditions and disposition restrictions.

**Distributions**

Choice Properties' Board retains full discretion with respect to the timing and quantum of distributions, however the total income distributed will not be less than the amount necessary to ensure the Trust will not be liable to pay income taxes under Part I of the *Income Tax Act (Canada)* (Note 16). The taxable income allocated to the Trust and Exchangeable Unitholders may vary in certain taxation years. Over time, such differences, in aggregate, are expected to be minimal.

In the six months ended June 30, 2023, Choice Properties declared cash distributions of \$0.374 per unit (June 30, 2022 - \$0.370), or \$270,162 in aggregate, (June 30, 2022 - \$267,693) including distributions to holders of Exchangeable Units, which are reported as interest expense. Distributions declared to Unitholders of record at the close of business on the last business day of a month are paid on or about the 15th day of the following month.

On February 15, 2023, the Trust announced an increase in the annual distribution by 1.4% to \$0.75 per unit. The increase was effective for Unitholders of record on March 31, 2023.

The holders of Exchangeable Units may elect to defer receipt of all, or a portion of distributions declared by the Partnership until the first date following the end of the fiscal year. If the holder elects to defer, the Partnership will loan the holder the amount equal to the deferred distribution without interest, and the loan will be due and payable in full on the first business day following the end of the fiscal year the loan was advanced.

**Distribution Reinvestment Plan ("DRIP")**

Choice Properties instituted a DRIP that allows eligible Unitholders to elect to automatically reinvest their regular monthly cash distributions in additional Units. On April 25, 2018, the Board suspended the DRIP commencing with the distribution declared in May 2018. The DRIP will remain suspended until further notice.

**Base Shelf Prospectus**

On June 16, 2023, Choice Properties filed a Short Form Base Shelf Prospectus allowing for the issuance of Units and debt securities over a 25-month period.

**Note 16. Income Taxes**

The Trust is taxed as a "mutual fund trust" and a REIT under the *Income Tax Act (Canada)*. The Trustees intend to distribute all of the Trust's taxable income to the Unitholders and accordingly, the Trust is not taxable on its Canadian investment property income. The Trust is subject to taxation on certain taxable entities in Canada and the United States.

Income taxes recognized in the consolidated statements of income and comprehensive income was as follows:

(\$ thousands)	Three Months		Six Months	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Current income tax recovery (expense)	\$ —	\$ (4)	\$ (1)	\$ (6)
<b>Income tax recovery (expense)</b>	<b>\$ —</b>	<b>\$ (4)</b>	<b>\$ (1)</b>	<b>\$ (6)</b>

A deferred income tax asset of \$2,792 (Note 12) was recognized due to temporary differences between the carrying value and the tax basis of net assets held in the Trust's taxable subsidiaries (December 31, 2022 - \$2,792).

**Note 17. Trade Payables and Other Liabilities**

(\$ thousands)	Note	As at June 30, 2023	As at December 31, 2022
Trade accounts payable		\$ 39,909	\$ 36,577
Accrued liabilities and provisions <sup>(i)</sup>		123,276	120,367
Accrued acquisition transaction costs and other related expenses		39,936	38,896
Accrued capital expenditures <sup>(ii)</sup>		51,336	60,740
Accrued interest expense		56,464	51,074
Due to related party <sup>(iii)</sup>	30	173,740	196,785
Contingent consideration		16,967	16,724
Unit-based compensation	18	13,142	16,033
Distributions payable <sup>(iv)</sup>		20,665	20,387
Lease liabilities		1,700	1,960
Tenant deposits		20,747	20,263
Deferred revenue		21,764	22,041
Designated hedging derivatives	26	1,448	—
<b>Trade payables and other liabilities</b>		<b>\$ 581,094</b>	<b>\$ 601,847</b>
Classified as:			
Expected to be settled in more than twelve months		\$ 22,812	\$ 23,377
Expected to be settled in less than twelve months		558,282	578,470
		<b>\$ 581,094</b>	<b>\$ 601,847</b>

(i) Includes amounts payable to Loblaw of \$18,026 (December 31, 2022 - \$13,963) (Note 30).

(ii) Includes construction allowances payable to Loblaw of \$10,240 (December 31, 2022 - \$16,106) (Note 30).

(iii) Includes distributions accrued on Exchangeable Units of \$172,168 payable to GWL (December 31, 2022 - \$195,256); \$1,260 payable for shared costs incurred by GWL, the Services Agreement expense and other related party charges (December 31, 2022 - \$1,233); and \$312 of reimbursed contract revenue and other related party charges payable to Loblaw (December 31, 2022 - \$296).

(iv) Includes distributions payable to GWL of \$3,166 and Wittington of \$1,031 (December 31, 2022 - \$3,124 and \$1,018) (Note 30).

**Contingent Consideration**

On March 30, 2021, the Trust acquired an 85% interest in future industrial development land in Caledon, Ontario, for \$138,000. The purchase price comprised a \$100,000 cash payment and a commitment to pay the remaining \$38,000 balance based on certain milestones being met over the development lifecycle, which represented the then present value of the estimated amount payable. A payment of \$23,100 was made upon reaching the first development milestone. The present value of the remaining estimated amount payable is \$16,967 as at June 30, 2023. (December 31, 2022 - \$16,724).

**Note 18. Unit-Based Compensation**

(\$ thousands)	Three Months		Six Months	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Unit Option plan	\$ (141)	\$ (506)	\$ (230)	\$ (138)
Restricted Unit plans	690	407	1,046	1,410
Performance Unit plan	240	87	566	746
Trustee Deferred Unit plan	(147)	(551)	77	191
<b>Unit-based compensation expense</b>	<b>\$ 642</b>	<b>\$ (563)</b>	<b>\$ 1,459</b>	<b>\$ 2,209</b>
Recorded in:				
General and administrative expenses	\$ 1,640	\$ 1,501	\$ 3,189	\$ 3,207
Adjustment to fair value of unit-based compensation	(998)	(2,064)	(1,730)	(998)
	<b>\$ 642</b>	<b>\$ (563)</b>	<b>\$ 1,459</b>	<b>\$ 2,209</b>

As at June 30, 2023, the carrying value of the unit-based compensation liability was \$13,142 (December 31, 2022 - \$16,033) (Note 17).

**Unit Option Plan**

Choice Properties maintains a Unit Option plan for certain employees. Under this plan, Choice Properties may grant Unit Options totalling up to 19,744,697 Units, as approved at the annual and special meeting of Unitholders on April 29, 2015. The Unit Options vest in tranches over a period of four years. The following is a summary of Choice Properties' Unit Option plan activity:

	Six months ended June 30, 2023		Year ended December 31, 2022	
	Number of awards	Weighted average exercise price/unit	Number of awards	Weighted average exercise price/unit
Outstanding Unit Options, beginning of the period	253,154	\$ 12.01	435,456	\$ 12.84
Exercised	(88,823)	12.17	(182,302)	13.98
<b>Outstanding Unit Options, end of the period</b>	<b>164,331</b>	<b>\$ 11.92</b>	<b>253,154</b>	<b>\$ 12.01</b>
<b>Unit Options exercisable, end of the period</b>	<b>164,331</b>	<b>\$ 11.92</b>	<b>253,154</b>	<b>\$ 12.01</b>

**Restricted Unit Plans**

Choice Properties has a Restricted Unit Plan and a Unit-Settled Restricted Unit Plan as described below.

*Restricted Unit Plan*

Restricted Units ("RU") entitle certain employees to receive the value of the RU award in cash or Units at the end of the applicable vesting period, which is usually three years in length. The RU plan provides for the crediting of additional RUs in respect of distributions paid on Units for the period when a RU is outstanding. The fair value of each RU granted is measured based on the market value of a Trust Unit at the balance sheet date. No outstanding RUs had vested as at June 30, 2023 (December 31, 2022 - nil).

The following is a summary of Choice Properties' RU plan activity:

(Number of awards)	Six months ended	Year ended
	June 30, 2023	December 31, 2022
Outstanding Restricted Units, beginning of the period	271,147	439,574
Granted	123,321	94,355
Reinvested	7,764	16,329
Exercised	(80,419)	(257,604)
Cancelled	(14,704)	(21,499)
Expired	—	(8)
<b>Outstanding Restricted Units, end of the period</b>	<b>307,109</b>	<b>271,147</b>



**Unit-Settled Restricted Unit Plan**

Under the terms of the Unit-Settled Restricted Unit (“URU”) plan, certain employees are granted URUs which are subject to vesting conditions and disposition restrictions. Typically, full vesting of the URUs will not occur until the employee has remained with Choice Properties for three or five years from the date of grant. Depending on the nature of the grant, the URUs are subject to a six- or seven-year holding period during which the Units cannot be disposed. There were 1,336,259 URUs vested but still subject to disposition restrictions as at June 30, 2023 (December 31, 2022 - 1,217,340).

The following is a summary of Choice Properties’ URU plan activity for units not yet vested:

	Six months ended	Year ended
(Number of awards)	June 30, 2023	December 31, 2022
Outstanding Unit-Settled Restricted Units, beginning of the period	666,719	600,919
Granted	226,576	230,682
Cancelled	(694)	(1,989)
Vested	(182,567)	(162,893)
<b>Outstanding Unit-Settled Restricted Units, end of the period</b>	<b>710,034</b>	<b>666,719</b>

**Performance Unit Plan**

Performance Units (“PU”) entitle certain employees to receive the value of the PU award in cash or Units at the end of the applicable performance period, which is usually three years in length, based on the Trust achieving certain performance conditions. The PU plan provides for the crediting of additional PUs in respect of distributions paid on Units for the period when a PU is outstanding. The fair value of each PU granted is measured based on the market value of a Trust Unit at the balance sheet date. There were no PUs vested as at June 30, 2023 (December 31, 2022 - nil).

The following is a summary of Choice Properties’ PU plan activity:

	Six months ended	Year ended
(Number of awards)	June 30, 2023	December 31, 2022
Outstanding Performance Units, beginning of the period	238,418	197,609
Granted	92,284	85,221
Reinvested	6,604	12,081
Exercised	(101,132)	(67,397)
Cancelled	(7,024)	(5,069)
Added by performance factor	32,681	15,973
<b>Outstanding Performance Units, end of the period</b>	<b>261,831</b>	<b>238,418</b>

**Trustee Deferred Unit Plan**

Non-management members of the Board are required to receive a portion of their annual retainer in the form of Deferred Units (“DU”) and may also elect to receive up to 100% of their remaining fees in DUs. Distributions paid earn fractional DUs, which are treated as additional awards. The fair value of each DU granted is measured based on the market value of a Unit at the balance sheet date. All DUs vest when granted, however, they cannot be exercised while Trustees are members of the Board.

The following is a summary of Choice Properties’ DU plan activity:

	Six months ended	Year ended
(Number of awards)	June 30, 2023	December 31, 2022
Outstanding Trustee Deferred Units, beginning of the period	506,556	389,462
Granted	53,263	95,099
Reinvested	13,391	21,995
<b>Outstanding Trustee Deferred Units, end of the period</b>	<b>573,210</b>	<b>506,556</b>

**Note 19. Rental Revenue**

Rental revenue is comprised of the following:

(\$ thousands)	Three Months			Six Months		
	Related Parties <sup>(i)</sup>	Third-party	June 30, 2023	Related Parties <sup>(i)</sup>	Third-party	June 30, 2023
Base rent	\$ 129,818	\$ 88,193	\$ 218,011	\$ 259,706	\$ 174,399	\$ 434,105
Property tax and insurance recoveries	36,711	26,204	62,915	73,892	51,565	125,457
Operating cost recoveries	20,789	17,820	38,609	43,470	39,478	82,948
Lease surrender and other revenue	—	10,792	10,792	—	12,474	12,474
<b>Rental revenue</b>	<b>\$ 187,318</b>	<b>\$ 143,009</b>	<b>\$ 330,327</b>	<b>\$ 377,068</b>	<b>\$ 277,916</b>	<b>\$ 654,984</b>

(i) Refer to Note 30, Related Party Transactions.

(\$ thousands)	Three Months			Six Months		
	Related Parties <sup>(i)</sup>	Third-party	June 30, 2022	Related Parties <sup>(i)</sup>	Third-party	June 30, 2022
Base rent	\$ 129,091	\$ 83,306	\$ 212,397	\$ 258,143	\$ 173,331	\$ 431,474
Property tax and insurance recoveries	37,220	24,456	61,676	74,426	50,399	124,825
Operating cost recoveries	17,724	18,062	35,786	36,381	41,314	77,695
Lease surrender and other revenue	11	3,211	3,222	20	7,116	7,136
<b>Rental revenue</b>	<b>\$ 184,046</b>	<b>\$ 129,035</b>	<b>\$ 313,081</b>	<b>\$ 368,970</b>	<b>\$ 272,160</b>	<b>\$ 641,130</b>

(i) Refer to Note 30, Related Party Transactions.

Choice Properties enters into long-term lease contracts with tenants for space in its properties. Initial lease terms are generally between three and ten years for commercial units and longer terms for food store anchors. Leases generally provide for the tenant to pay Choice Properties base rent, with provisions for contractual increases in base rent over the term of the lease, plus operating cost, property tax and insurance recoveries. Many of the leases with Loblaw are for stand-alone retail sites. Loblaw is directly responsible for the operating costs on such sites.

**Note 20. Property Operating Costs**

(\$ thousands)	Three Months		Six Months	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Property taxes and insurance	\$ 66,924	\$ 65,349	\$ 132,189	\$ 132,346
Recoverable operating costs	24,329	25,174	53,750	56,880
Non-recoverable operating costs	922	780	1,506	1,628
<b>Property operating costs</b>	<b>\$ 92,175</b>	<b>\$ 91,303</b>	<b>\$ 187,445</b>	<b>\$ 190,854</b>

Included in non-recoverable operating expenses are expected credit losses of \$3 for the six months ended June 30, 2023 (2022 - \$451). Refer to Note 12 for discussion on rents receivable and the related expected credit losses.

**Note 21. Interest Income**

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Interest income from mortgages and loans receivable <sup>(i)</sup>	9	\$ 6,107	\$ 5,357	\$ 11,615	\$ 8,835
Income earned from financial real estate assets		2,247	1,307	4,588	2,603
Income from financial real estate assets due to changes in value	7	2,349	(4,835)	2,509	(2,474)
Other interest income		618	154	1,584	510
<b>Interest income</b>		<b>\$ 11,321</b>	<b>\$ 1,983</b>	<b>\$ 20,296</b>	<b>\$ 9,474</b>

(i) Interest income from mortgages and loans receivable includes \$1.6 million accretion income in relation to the promissory note issued to Allied and a vendor take-back mortgage issued to a partner for the six months ended June 30, 2023 (June 30, 2022 - \$1.2 million)

**Note 22. Fee Income**

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Fees charged to related party	30	\$ 167	\$ 63	\$ 495	\$ 125
Fees charged to third parties		521	633	1,846	1,662
<b>Fee income</b>		<b>\$ 688</b>	<b>\$ 696</b>	<b>\$ 2,341</b>	<b>\$ 1,787</b>

**Note 23. Net Interest Expense and Other Financing Charges**

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Interest on senior unsecured debentures		\$ 54,816	\$ 45,990	\$ 105,857	\$ 91,022
Interest on mortgages and construction loans		10,621	9,733	20,306	20,594
Interest on credit facility		1,956	2,267	6,584	3,119
Interest on right-of-use lease liabilities		18	21	36	39
Amortization of debt discounts and premiums	13	5	230	33	477
Amortization of debt placement costs	13,14	1,203	1,428	2,648	2,732
Distributions on Exchangeable Units <sup>(i)</sup>	30	74,210	73,221	147,761	146,442
		142,829	132,890	283,225	264,425
Less: Capitalized interest <sup>(ii)</sup>	4, 8	(1,704)	(657)	(2,743)	(1,389)
<b>Net interest expense and other financing charges</b>		<b>\$ 141,125</b>	<b>\$ 132,233</b>	<b>\$ 280,482</b>	<b>\$ 263,036</b>

(i) Represents interest on indebtedness due to GWL.

(ii) Interest was capitalized to qualifying development projects based on a weighted average interest rate of 4.02% (2022 - 3.64%).

**Note 24. General and Administrative Expenses**

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Salaries, benefits and employee costs <sup>(i)</sup>		\$ 12,260	\$ 10,933	\$ 26,808	\$ 23,405
Investor relations and other public entity costs		1,164	832	1,816	1,389
Professional fees		973	835	1,742	1,684
Information technology costs		1,628	2,022	3,413	3,290
Services Agreement charged by related party	30	1,158	975	2,400	1,950
Amortization of other assets		321	299	669	618
Office related costs		511	355	790	648
Other		964	563	1,469	865
Total		18,979	16,814	39,107	33,849
Less: Allocated to recoverable operating expenses		(5,330)	(5,669)	(10,896)	(11,864)
<b>General and administrative expenses</b>		<b>\$ 13,649</b>	<b>\$ 11,145</b>	<b>\$ 28,211</b>	<b>\$ 21,985</b>

(i) Salaries, benefits and employee costs is shown net of costs capitalized to properties under development.

**Note 25. Adjustment to Fair Value of Unit-Based Compensation**

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Adjustment to fair value of unit-based compensation	18	\$ 998	\$ 2,064	\$ 1,730	\$ 998
<b>Adjustment to fair value of unit-based compensation</b>		<b>\$ 998</b>	<b>\$ 2,064</b>	<b>\$ 1,730</b>	<b>\$ 998</b>

**Note 26. Financial Instruments**

The following table presents the fair value hierarchy of financial assets and liabilities, excluding those classified as amortized cost that are short term in nature.

		As at June 30, 2023				As at December 31, 2022			
(\$ thousands)	Note	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Assets</b>									
Fair value through profit and loss:									
Mortgages, loans and notes receivable	9	\$ —	\$ —	\$ 163,748	\$ 163,748	\$ —	\$ —	\$ 163,127	\$ 163,127
Lease receivable	12	—	—	23,979	23,979	—	—	23,426	23,426
Financial real estate assets	7	—	—	195,660	195,660	—	—	109,509	109,509
Investment in real estate securities	10	—	256,495	—	256,495	—	302,314	—	302,314
Designated hedging derivatives	12	—	13,849	—	13,849	—	12,909	—	12,909
Amortized cost:									
Mortgages, loans and notes receivable - SPPI	9	—	—	525,400	525,400	—	—	512,800	512,800
Cash and cash equivalents	27 (c)	—	23,848	—	23,848	—	64,736	—	64,736
<b>Liabilities</b>									
Fair value through profit and loss:									
Exchangeable Units	15	—	5,370,823	—	5,370,823	—	5,841,809	—	5,841,809
Unit-based compensation	18	—	13,142	—	13,142	—	16,033	—	16,033
Designated hedging derivatives	17	—	1,448	—	1,448	—	—	—	—
Amortized cost:									
Long term debt	13	—	—	6,219,172	6,219,172	—	—	5,946,834	5,946,834
Credit facility	14	—	76,738	—	76,738	—	257,617	—	257,617

The carrying value of the Trust's assets and liabilities approximated fair value except for long term debt. The fair value of Choice Properties' senior unsecured debentures was calculated using market trading prices for similar instruments, whereas the fair values for the mortgages was calculated by discounting future cash flows using appropriate discount rates. There were no transfers between levels of the fair value hierarchy during the periods.

**Designated Hedging Derivatives**

Designated hedging derivatives consist of interest rate swaps to hedge the interest rate associated with an equivalent amount of variable rate mortgages, and cross currency swaps to hedge foreign exchange associated with the equivalent amount borrowed in US\$ on the Trust's credit facility (Note 14). During the six months ended June 30, 2023, an interest rate swap was settled and refinanced upon maturity of the underlying variable rate mortgages. As at June 30, 2023, the interest rates ranged from 2.8% to 5.0% (December 31, 2022 - 2.8% to 4.4%).

The impact of the hedging instruments on the consolidated balance sheets was as follows:

(\$ thousands)	Note	Maturity Date	Notional Amount	As at June 30, 2023	As at December 31, 2022
Derivative Assets					
Interest rate swaps	12	Feb 2024 - Jun 2030	\$ 210,951	\$ 13,726	\$ 12,909
Cross currency swaps	12, 14	August 2023	20,000	123	—
Total Derivative Assets			\$ 230,951	\$ 13,849	\$ 12,909
Derivative Liabilities					
Cross currency swaps	17	July 2023	\$ 60,000	\$ 1,448	\$ —
Total Derivative Liabilities			\$ 60,000	\$ 1,448	\$ —

During the six months ended June 30, 2023, the Trust recorded an unrealized fair value gain in other comprehensive income of \$817 (June 30, 2022 - unrealized fair value gain of \$11,854).



**Note 27. Supplemental Cash Flow Information****(a) Items not affecting cash and other items**

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Straight-line rental revenue	4	\$ 898	\$ (210)	\$ 1,877	\$ (721)
Unit-based compensation expense included in general and administrative expenses	18	1,640	1,501	3,189	3,207
Amortization of intangible assets	11	250	250	500	500
Adjustment to fair value of Exchangeable Units	15	(375,997)	(569,933)	(470,986)	(451,197)
Adjustment to fair value of investment properties		(86,053)	523,775	(161,820)	221,532
Adjustment to fair value of investment in real estate securities	10	31,176	158,715	45,819	158,715
Adjustment to fair value of unit-based compensation	25	(998)	(2,064)	(1,730)	(998)
<b>Items not affecting cash and other items</b>		<b>\$ (429,084)</b>	<b>\$ 112,034</b>	<b>\$ (583,151)</b>	<b>\$ (68,962)</b>

**(b) Net change in non-cash working capital**

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Net change in accounts receivable and other assets	12	\$ (14,322)	\$ (21,765)	\$ (50,117)	\$ (50,828)
Net change in trade payables and other liabilities	17	(12,419)	(24,412)	4,000	(28,883)
<b>Net change in non-cash working capital</b>		<b>\$ (26,741)</b>	<b>\$ (46,177)</b>	<b>\$ (46,117)</b>	<b>\$ (79,711)</b>

**(c) Cash and cash equivalents**

(\$ thousands)	As at		As at	
	June 30, 2023		December 31, 2022	
Cash	\$ 23,848	\$	64,736	
<b>Cash and cash equivalents</b>	<b>\$ 23,848</b>	<b>\$</b>	<b>64,736</b>	

**(d) Change in cash flow presentation**

The comparative figures for the three month and six month periods relating to cash paid on vesting of restricted and performance units of \$765 and \$4,377, respectively have been reclassified from financing activities to operating activities, direct leasing costs and tenant improvement allowances of \$4,678 and \$12,594, respectively have been reclassified from investing activities to operating activities, and distributions from equity accounted joint ventures of \$39,223 and \$53,196, respectively have been reclassified from investing activities to operating activities to conform to the current period presentation.

**Note 28. Segment Information**

Choice Properties operates in three reportable segments: retail, industrial and mixed-use & residential. The segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker (“CODM”), determined to be the senior leadership team, which is comprised of the Chief Executive Officer (“CEO”), the Chief Financial Officer (“CFO”) and Chief Operating Officer (“COO”) of the Trust. The CODM measures and evaluates the performance of the Trust based on net rental income.

The tables below presents net rental income for the three and six months ended June 30, 2023 and June 30, 2022 in a manner consistent with internal reporting. The accounting policies of the segments presented here are the same as those described in Note 2 of the annual financial statements, except that segment rental revenue and segment property operating costs include the proportionate share of revenues and property operating costs of joint ventures and financial real estate assets.

(\$ thousands)	Retail	Industrial	Mixed-Use & Residential	Consolidation and eliminations <sup>(i)</sup>	Three months ended June 30, 2023
Rental revenue	\$ 276,071	\$ 55,786	\$ 18,755	\$ (20,285)	\$ 330,327
Property operating costs	(76,885)	(14,669)	(7,230)	6,609	(92,175)
<b>Net Rental Income</b>	<b>\$ 199,186</b>	<b>\$ 41,117</b>	<b>\$ 11,525</b>	<b>\$ (13,676)</b>	<b>\$ 238,152</b>

(i) Reconciling items to adjust Choice Properties’ proportionate share of joint ventures to reflect the equity method of accounting under IFRS.

(\$ thousands)	Retail	Industrial	Mixed-Use & Residential	Consolidation and eliminations <sup>(i)</sup>	Three months ended June 30, 2022
Rental revenue	\$ 259,033	\$ 51,391	\$ 20,991	\$ (18,334)	\$ 313,081
Property operating costs	(74,486)	(13,649)	(9,344)	6,176	(91,303)
<b>Net Rental Income</b>	<b>\$ 184,547</b>	<b>\$ 37,742</b>	<b>\$ 11,647</b>	<b>\$ (12,158)</b>	<b>\$ 221,778</b>

(i) Reconciling items to adjust Choice Properties’ proportionate share of joint ventures to reflect the equity method of accounting under IFRS.

(\$ thousands)	Retail	Industrial	Mixed-Use & Residential	Consolidation and eliminations <sup>(i)</sup>	Six months ended June 30, 2023
Rental revenue	\$ 545,689	\$ 111,816	\$ 39,731	\$ (42,252)	\$ 654,984
Property operating costs	(156,894)	(29,133)	(15,640)	14,222	(187,445)
<b>Net Rental Income</b>	<b>\$ 388,795</b>	<b>\$ 82,683</b>	<b>\$ 24,091</b>	<b>\$ (28,030)</b>	<b>\$ 467,539</b>

(i) Reconciling items to adjust Choice Properties’ proportionate share of joint ventures to reflect the equity method of accounting under IFRS.

(\$ thousands)	Retail	Industrial	Mixed-Use & Residential	Consolidation and eliminations <sup>(i)</sup>	Six months ended June 30, 2022
Rental revenue	\$ 518,624	\$ 102,847	\$ 55,052	\$ (35,393)	\$ 641,130
Property operating costs	(151,650)	(27,444)	(24,698)	12,938	(190,854)
<b>Net Rental Income</b>	<b>\$ 366,974</b>	<b>\$ 75,403</b>	<b>\$ 30,354</b>	<b>\$ (22,455)</b>	<b>\$ 450,276</b>

(i) Reconciling items to adjust Choice Properties’ proportionate share of joint ventures to reflect the equity method of accounting under IFRS.

**Note 29. Contingent Liabilities and Financial Guarantees**

Choice Properties is involved in and potentially subject to various claims by third-parties arising from the normal course of conduct of its business including regulatory, property and environmental claims. In addition, Choice Properties is potentially subject to regular audits from federal and provincial tax authorities, and as a result of these audits may receive assessments and reassessments. Although such matters cannot be predicted with certainty, management currently considers Choice Properties' exposure to such claims and litigation, to the extent not covered by Choice Properties' insurance policies or otherwise provided for, not to be material to the condensed consolidated financial statements, but they may have a material impact in future periods.

**a. Legal Proceedings**

Choice Properties is potentially the subject of various legal proceedings and claims that arise in the ordinary course of business. The outcome of all these proceedings and claims is uncertain. Based on information currently available, any proceedings and claims, individually and in the aggregate, are not expected to have a material impact on Choice Properties.

**b. Guarantees**

Choice Properties issues letters of credit to support guarantees related to its investment properties including maintenance and development obligations to municipal authorities. As at June 30, 2023, the aggregate gross potential liability related to these letters of credit totalled \$30,082 (December 31, 2022 - \$32,897).

Choice Properties' credit facility and senior unsecured debentures are guaranteed by each of the General Partner, the Partnership and any other person that becomes a subsidiary of Choice Properties (with certain exceptions). In the case of default by the Trust, the indenture trustee will be entitled to seek redress from the guarantors for the guaranteed obligations in the same manner and upon the same terms that it may seek to enforce the obligations of the Trust. These guarantees are intended to eliminate structural subordination, which would otherwise arise as a consequence of Choice Properties' assets being primarily held in various subsidiaries of the Trust.

**c. Commitments**

Choice Properties has entered into contracts for development and property capital projects and has other contractual obligations. The Trust is committed to future payments of approximately \$292,000, of which \$146,000 relates to equity accounted joint ventures as at June 30, 2023 (December 31, 2022 - \$258,000 and \$106,000, respectively).

**d. Contingent Liabilities**

The Trust held debt obligations in the amount of \$244,352 in its equity accounted joint ventures as at June 30, 2023 (December 31, 2022 - \$244,579). Generally, the Trust is only liable for its proportionate share of the obligations of the co-ownerships and equity accounted joint ventures in which it participates, except in limited circumstances. Credit risk arises in the event that the partners default on the payment of their proportionate share of such obligations. This credit risk is mitigated as the Trust generally has recourse under its co-ownership agreements and joint venture arrangements in the event of default of its partners, in which case the Trust's claim would be against both the underlying real estate investments and the partners that are in default. Management believes that the assets of its co-ownerships and joint ventures are sufficient for the purpose of satisfying any obligation of the Trust should the Trust's partner default.

**Note 30. Related Party Transactions**

Choice Properties' parent corporation is GWL, which as at June 30, 2023, held either directly or indirectly, a 61.7% effective interest in the Trust through ownership of 50,661,415 Units and all of the Exchangeable Units, which are economically equivalent to and exchangeable to Units. GWL is also the parent company of Loblaw, with ownership of 52.6% of Loblaw's outstanding common shares as at June 30, 2023. Choice Properties' ultimate parent is Wittington Investments, Limited.

In the normal course of operations, Choice Properties enters into various transactions with related parties. These transactions are measured at the exchange amount, which is the amount of consideration established and agreed upon by the related parties.

**Transactions and Agreements with GWL****Services Agreement**

For the six months ended June 30, 2023, GWL provided Choice Properties with corporate, administrative and other support services for an annualized cost of \$4,801 (2022 - \$3,901).

**Distributions on Exchangeable Units**

GWL, directly or indirectly, holds all of the Exchangeable Units issued by Choice Properties Limited Partnership, a subsidiary of Choice Properties. During the three and six months ended June 30, 2023, distributions declared on the Exchangeable Units totalled \$74,210 and \$147,761.00, respectively (June 30, 2022 - \$73,221 and \$146,442.00, respectively).

As at June 30, 2023, Choice Properties had distributions on Exchangeable Units payable to GWL of \$172,168 (December 31, 2022 - \$195,256.00). The payable to GWL includes deferred distributions of \$147,431 to be paid on the first business day of the 2024 fiscal year (December 31, 2022 - \$170,849).

**Notes Receivable**

Holders of Exchangeable Units may, in lieu of receiving all or a portion of their distributions, choose to be loaned an amount from Choice Properties Limited Partnership, and to have such distributions made on the first business day following the end of the fiscal year in which such distribution would otherwise have been made. The loans do not bear interest and are due and payable in full on the first business day following the end of the fiscal year during which the loan was made. During the six months ended June 30, 2023, GWL elected to receive distributions from Choice Properties Limited Partnership in the form of loans. Non-interest bearing short-term notes totalling \$147,431 (December 31, 2022 - \$170,849) were issued during the six months ended June 30, 2023 to GWL. Non-interest bearing short-term notes totalling \$170,849 with respect to the loans received in the 2022 fiscal year were settled against distributions payable by the Trust to GWL in January 2023.

**Trust Unit Distributions**

During the three and six months ended June 30, 2023, Choice Properties declared cash distributions of \$9,499 and \$18,914, respectively on the Units held by GWL (June 30, 2022 - \$9,373 and \$18,745, respectively). As at June 30, 2023, \$3,166 of Trust Unit distributions declared were payable to GWL (December 31, 2022 - \$3,124). There were no non-cash distributions settled through the issuance of additional Trust Units during the six months ended June 30, 2023 (June 30, 2022 - \$nil).

**Transaction Summary as Reflected in the Consolidated Financial Statements**

Transactions with GWL recorded in the consolidated statements of income and comprehensive income were comprised as follows:

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Rental revenue	19	\$ 776	\$ 756	\$ 1,552	\$ 1,514
Services Agreement expense	24	(1,158)	(975)	(2,400)	(1,950)
Distributions on Exchangeable Units	23	(74,210)	(73,221)	(147,761)	(146,442)

## Notes to the Unaudited Interim Period Condensed Consolidated Financial Statements

The balances due from (to) GWL and subsidiaries were as follows:

(\$ thousands)	Note	As at	
		June 30, 2023	December 31, 2022
Notes receivable	9	\$ 147,431	\$ 170,849
Other receivables	12	662	623
Exchangeable Units	15	(5,370,823)	(5,841,809)
Accrued liabilities	17	(1,260)	(1,233)
Distributions payable on Exchangeable Units	17	(172,168)	(195,256)
Distributions payable on Trust Units	17	(3,166)	(3,124)
<b>Due from (to) GWL and subsidiaries</b>		<b>\$ (5,399,324)</b>	<b>\$ (5,869,950)</b>

### Transactions and Agreements with Loblaw

#### Acquisitions

During the six months ended June 30, 2023, Choice Properties acquired from Loblaw two financial real estate assets for an aggregate purchase price \$86,300, excluding transaction costs, and a retail property for a purchase price of \$12,330, excluding transaction costs from Loblaw.

#### Strategic Alliance Agreement

The Strategic Alliance Agreement creates a series of rights and obligations between Choice Properties and Loblaw intended to establish a preferential and mutually beneficial business and operating relationship. The initial term of the Strategic Alliance Agreement expired on July 5, 2023. Upon expiry of the initial term, the Strategic Alliance Agreement renewed until July 5, 2033 or the date on which GWL and its affiliates own less than 50% of the Trust on a fully diluted basis. The Strategic Alliance Agreement provides Choice Properties with important rights that are expected to meaningfully contribute to the Trust's growth. Subject to certain exceptions, rights include:

- Choice Properties has the right of first offer to purchase any property in Canada that Loblaw seeks to sell;
- Loblaw is generally required to present shopping centre property acquisitions in Canada to Choice Properties to allow the Trust a right of first opportunity to acquire the property itself; and
- Choice Properties has the right to participate in future shopping centre developments involving Loblaw.

Included in certain investment properties acquired from Loblaw is excess land with development potential. In accordance with the Strategic Alliance Agreement, Choice Properties will compensate Loblaw, over time, with intensification payments, as Choice Properties pursues development, intensification or redevelopment of such excess land. The payments to Loblaw are calculated in accordance with a payment grid that takes into account the region, market ranking and type of use for the property.

#### Leases

Subsequent to the quarter end, the Trust and Loblaw renewed 46 of a tranche of 49 leases expiring in 2024, comprising 2.77 million of 2.84 million square feet, at a weighted average extension term of 4.9 years.

#### Site Intensification Payments

Choice Properties compensated Loblaw with intensification payments of \$367 in connection with completed gross leasable area for which tenants took possession during the six months ended June 30, 2023 (December 31, 2022 - \$2,687). In addition, Choice properties compensated Loblaw with an intensification payment of \$2,100 (December 31, 2022 - \$nil) in relation to the disposition of a parcel of retail land.

#### Transaction Summary as Reflected in the Consolidated Financial Statements

Loblaw is the largest tenant for Choice Properties, representing approximately 57.2% of Choice Properties' rental revenue for the six months ended June 30, 2023 (June 30, 2022 - 57.2%). Transactions with Loblaw recorded in the consolidated statements of income and comprehensive income were comprised as follows:

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Rental revenue	19	\$ 186,152	\$ 182,925	\$ 374,735	\$ 366,721



## Notes to the Unaudited Interim Period Condensed Consolidated Financial Statements

The balances due from (to) Loblaw were as follows:

(\$ thousands)	Note	As at June 30, 2023	As at December 31, 2022
Other receivables	12	\$ —	\$ 57
Accrued liabilities	17	(18,026)	(13,963)
Construction allowances payable	17	(10,240)	(16,106)
Reimbursed contract payable	17	(312)	(296)
<b>Due from (to) Loblaw</b>		<b>\$ (28,578)</b>	<b>\$ (30,308)</b>

### Transactions and Agreements with Wittington

#### Management Agreements

Choice Properties provides Wittington with property management services for certain properties with third-party tenancies and development consulting services on a fee for service basis.

#### Trust Unit Distributions

During the three and six months ended June 30, 2023, Choice Properties declared cash distributions of \$3,094 and \$6,160, respectively on the Units held by Wittington (June 30, 2022 - \$3,052 and \$6,105, respectively). As at June 30, 2023, \$1,031 of Trust Unit distributions declared were payable to Wittington (December 31, 2022 - \$1,018). There were no non-cash distributions settled through the issuance of additional Trust Units during the six months ended June 30, 2023 and 2022.

#### Transaction Summary as Reflected in the Consolidated Financial Statements

Transactions with Wittington recorded in the consolidated statements of income and comprehensive income were comprised as follows:

(\$ thousands)	Note	Three Months		Six Months	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Rental revenue	19	\$ 390	\$ 365	\$ 781	\$ 735
Fee income	22	167	63	495	125

The balances due from (to) Wittington and subsidiaries were as follows:

(\$ thousands)	Note	As at June 30, 2023	As at December 31, 2022
Rent receivable	12	\$ 258	\$ 122
Cost-to-complete receivable	12	4,181	8,501
Distributions payable	17	(1,031)	(1,018)
<b>Due from (to) Wittington and subsidiaries</b>		<b>\$ 3,408</b>	<b>\$ 7,605</b>

### Transactions and Agreements with other related parties

#### Mortgages receivable

As at June 30, 2023, \$118,354 of mortgages receivable included within mortgages, loans and notes receivable were to entities which the Trust has an ownership interest in (December 31, 2022 - \$113,780).

## Corporate Profile

Choice Properties is a leading Real Estate Investment Trust that creates enduring value through the ownership, operation and development of high-quality commercial and residential properties.

We believe that value comes from creating spaces that improve how our tenants and communities come together to live, work, and connect. We strive to understand the needs of our tenants and manage our properties to the highest standard. We aspire to develop healthy, resilient communities through our dedication to social, economic, and environmental sustainability. In everything we do, we are guided by a shared set of values grounded in Care, Ownership, Respect and Excellence.

## Conference Call and Webcast

Management will host a conference call on Friday, July 21, 2023 at 10:00 AM (ET) with a simultaneous audio webcast. To access via teleconference, please dial (240) 789-2714 or (888) 330-2454 and enter the event passcode: 4788974. The link to the audio webcast will be available on [www.choicereit.ca/events-webcasts](http://www.choicereit.ca/events-webcasts).

### Head Office

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### Stock Exchange Listing and Symbol

The Trust's Units are listed on the Toronto Stock Exchange and trade under the symbol "CHP.UN".

### Distribution Policy

Choice Properties' Board retains full discretion with respect to the timing and quantum of distributions. Declared distributions are paid to Unitholders of record at the close of business on the last business day of a month on or about the 15th day of the following month.

### Investor Relations

Tel: 416-628-7771  
Toll free: 1-855-322-2122  
Email: [investor@choicereit.ca](mailto:investor@choicereit.ca)  
Website: [www.choicereit.ca](http://www.choicereit.ca)

Additional financial information has been filed electronically with various securities regulators in Canada through the System for Electronic Document Analysis and Retrieval (SEDAR), [www.sedar.com](http://www.sedar.com). Choice Properties holds a conference call shortly following the release of its quarterly results. These calls are archived in the Investor Relations section of the Trust's website, [www.choicereit.ca](http://www.choicereit.ca).

## Non-Management Trustees

**Gordon A. M. Currie - Chair**  
Executive Vice President and Chief Legal Officer,  
George Weston Limited

**Diane A. Kazarian**<sup>1</sup>  
Corporate Director

**Nancy H.O. Lockhart**<sup>2</sup>  
Corporate Director

**Cornell Wright**  
President, Wittington Investments, Limited

**L. Jay Cross**<sup>1</sup>  
President, The Howard Hughes  
Corporation

**Karen A. Kinsley**<sup>1</sup>  
Corporate Director

**Dale R. Ponder**<sup>1</sup>  
Corporate Director

**Graeme M. Eadie**<sup>2</sup>  
Corporate Director

**R. Michael Latimer**<sup>2</sup>  
Corporate Director

**Qi Tang**<sup>1</sup>  
CFO, Skyservice Investments, Inc.

<sup>1</sup> Audit Committee

<sup>2</sup> Governance, Compensation and Nominating Committee

Ce rapport est disponible en français.



# Value for Generations

**Choice**Properties

**Head Office**

The Weston Centre  
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Toronto, Ontario